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HASTINGS  
100 BUSHEL OATS

# HASTINGS SEEDS

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PLANT A GOOD  
FALL GARDEN



# OUR STRAWBERRIES

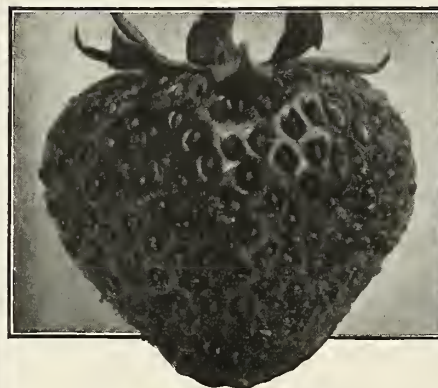
One thing especially needed in the home gardens of the South, but which is now generally absent, is an abundant supply of small fruits, especially Strawberries of the best sorts.

A noted preacher once said that "the Lord could have made a better berry than the Strawberry, but He never did," and we agree with him. This fruit is easily grown almost anywhere in the South, is a heavy producer, and the most delicious of all small fruits.

Have you plenty of good varieties of Strawberries in your garden? If not, why not? Don't you think this fall a splendid time to set out a bed of them for family use?

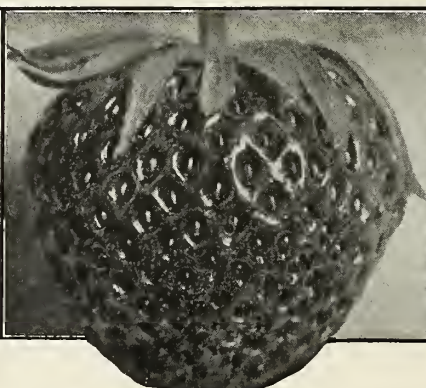
In the past it has been difficult for those who wanted only a few hundred plants to get them. Most Strawberry plant-growers are always looking out for the big trade in plants—where plants are bought in lots of from ten thousand to one hundred thousand plants.

While we have no objection to selling large lots, we are prepared for and want these small-garden plant orders. We are doing our best to make it easy for those who want only small beds for home use to get the number of plants they want and need, and we believe our customers will appreciate this opportunity of buying in small quantities.



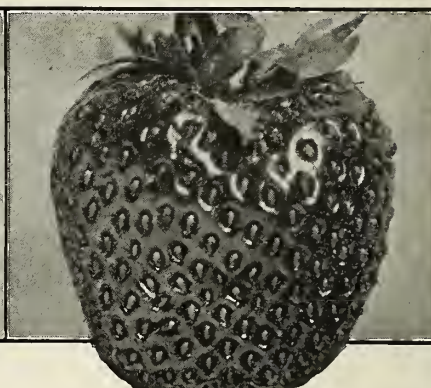
**MISSIONARY**

A new extra-early berry of southern origin and adapted to the entire South. A perfect variety, clean, healthy grower and heavy bearer. 75 cts. per 100, postpaid; by express, not prepaid, \$2 for 500, \$3.50 per 1,000.



**KLONDYKE**

Best midseason berry for the South. Fine for both home and market use. A strong, healthy grower, with large berries of blood-red color and fine, sweet flavor. 75 cts. per 100, postpaid; by express, not prepaid, \$2 for 500, \$3.50 per 1,000.



**AROMA**

Best, large, late berry for the South. Plants are strong, healthy growers, with bright red berries of sweetest flavor. This, with the other two varieties will give berries all season. 75c. per 100, postpaid; by exp., not prepaid, \$2 for 500, \$3.50 per 1,000

## Best Varieties for Gardens in the South

Out of all the hundreds of varieties of Strawberries grown in this country there are three varieties that are specially adapted to general southern conditions; varieties that come in early, medium and late; varieties that are healthy, vigorous growers; varieties that make large crops of berries; varieties that will please any and everyone in the South who like this most delicious of all berries; berries that are a sort of the first-of-the-season

fruit, coming before dewberries, blackberries, early peaches, apples, etc. There is a distinct place among all the fruits that the Strawberry only can fill. If you have no Strawberry-bed, including at least three of the best varieties, you are missing every year the choicest and most pleasing of all small fruits.

The varieties we recommend are the Missionary, Klondyke and Aroma. Descriptions will be found above.

## Home-Garden Collection: 300 Plants, Postpaid, \$1.75

For \$1.75 we will send 300 Strawberry plants, postage prepaid, to any post office in the United States. In this collection will be 100 plants of Missionary, the best extra-early Strawberry; 100 Klondyke, the best medium-early, large-sized, sweet-flavored berry; 100 Aroma, which is of enormous size, finest quality, and stays in bearing late, long after other varieties are through. This selection has been made after hundreds of varieties have been tested, and contains the best there is to be had in Strawberries to date.

## Our One-Dollar Collection: 150 Plants, Postpaid, \$1.00

Some don't want as many as 300 plants. Our One-Dollar Strawberry Collection is just the thing for such people. Plants of exactly the same quality as in the Home-Garden Collection, the same varieties: 50 Missionary, 50 Klondyke, 50 Aroma, postpaid to any post office in the United States for \$1.

**Delivery About October 15.** Plants will not be shipped until they become dormant—between October 15 and November 1. We want the plants to reach you in first-class order, which is possible only when digging and shipping is delayed until growth has stopped. We positively will not ship until plants are in condition to carry in the very best manner. Orders can be sent in any time.



# Order Sheet for Hastings' Seeds

**H. G. Hastings Co., Atlanta, Ga.**

**Gentlemen:—I am enclosing\_\_\_\_\_for the following  
seeds to be sent by\_\_\_\_\_**

(State here if wanted by Mail, Express or Freight)

Name \_\_\_\_\_

**P. O.** \_\_\_\_\_

R. F. D. No. \_\_\_\_\_ Box No. \_\_\_\_\_ State \_\_\_\_\_

Express or Freight Office \_\_\_\_\_

(If different from your Post Office)

**BEFORE ORDERING PLEASE READ DIRECTIONS FOR ORDERING IN THIS CATALOGUE ON PAGE 21**

[illegible]

**Remember—No order too large or too small to send to HASTINGS**

TEAR OFF THIS ORDER SHEET ALONG THIS LINE





# YOUR PREPAREDNESS

For nearly a year the word "preparedness" has been in the mind and mouth of most of the people of these United States.

The European War and the trouble with Mexico has opened the eyes of millions of us to our practical helplessness in a military sense in case of real trouble.

This present helplessness from a military standpoint is the direct result of our natural habit of letting things slide along until real sure-enough trouble is right on us, and we then have to suffer for our past foolishness.

The above, of course, relates to a national question, a political question and as such has not place in this catalogue for discussion. We only use it as an illustration for it illustrates exactly the condition of the "one crop" cotton grower or any other kind of a single cropper who depends on supply merchant either wholly or partly for his bread and meat.

There are millions of short-sighted people who think that nothing can happen to this country, that war is an impossibility, etc. We hope they are right, but we have our doubts.

In the spring and early summer of 1914, the cotton growers were about as self satisfied a set of folks as we ever saw. Crop prospects were fine, the price was good and everything looked lovely. It didn't seem as if anything could happen to cotton in the minds of these folks.

Like a stroke of lightning out of a clear sky came the European War and the bottom dropped clean out of the cotton situation and cotton farmers who had been dreaming of Fords, Victrolas, new mules, implements, etc., dreaming of raising even more cotton in 1915, found themselves staring bankruptcy in the face almost over night. They didn't think anything serious could happen to cotton, and yet something did happen—quick and hard.

We hear some one say "that was only one time and it was caused by war." Friends, let's think back. How about 1904? How about 1911? Neither war nor panic in either of them, yet the bottom dropped out because "distress cotton" flooded the market and it dropped just about as hard, although not quite as fast as under war conditions.

SEP 20 1916 What makes "distress cotton" to flood markets and break prices? Largely "store bills." What are those store bills made up of? Largely bread and meat and grain, most of which, if not all, should have and could have been grown on the buyer's own acres and largely on unused land and wasted time.

We have these cotton price disasters almost periodically. The other single croppers with other crops get their bumps right regularly also. What's the cause? Unpreparedness, absolutely. Unpreparedness in the way of bread, meat, grain, forage, canned goods from the unfortunate one's own acres.

For the man with bread and meat, grain and food supplies in abundance from his own acres and little or no store debt, these cotton crises and other kind of crises have little danger and he can sit on his cotton bales without anxiety and wait for the storm to blow over.

It's always the "unprepared" farmer that gets hurt the worst. Isn't it a good time now to find out where you "are at" on this farm preparedness issue.

It's time to prepare now for fall, winter and spring needs. It's nearly fall garden time and the man who gives the fall and winter garden a chance will be surprised by its money saving, health saving power.

It will soon be oat planting time, wheat and rye planting time, bur clover and rape time, alfalfa, crimson clover, and all the other clover and grass planting time. They all have a place in "farm preparedness." Will you be prepared for the next hard time? It's absolutely up to you and you alone.

## Alphabetical Index for Catalogue Reference

Flower Seeds are listed on page 52.

Flowering Bulbs are listed on page 56.

Roses (plants) are listed on pages 53, 54, 55, and inside of back cover.

So far as possible, in making up this catalogue, we have arranged the vegetables in alphabetical order.

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# The Farmer With Oats Saves Money

There were more acres of oats planted in the Southern States last fall than ever before. Further, the fact that those oats are in hand now has proven a "life-saver" to thousands upon thousands of cotton growers who were short on corn last spring.

The all or nearly all cotton grower; the cotton growing, food and grain buying, always in debt and nose to the grindstone farmer got an awful jolt when this European war came on. It knocked him flat and even now he is under an accumulation of debt that will keep him busy for years to come if he continues in his old cotton growing, food buying rut.

The right kind of farming is a paying proposition. The kind of farming that 75 to 80 per cent of our people do does not pay, never has paid, never will pay. Profit on the farm lies first in the production on the farm of every dollar's worth of food, grain and hay supplies needed for that farm. When that's done a man can safely plant his remaining acres in cotton or other cash crop.

Oats can be grown cheaper than corn. Oats are far better summer grain food for work stock than corn. Oats are a winter growing crop and save the land from winter washing as well. Oats come off in plenty of time so that the ground may be planted in peas or sorghum, insuring you a hay crop as well as grain, insuring your land's working full time.

A reasonable acreage of oats on your farm each year is the beginning of prosperity. Oats will help make your cotton money stick. You won't have to turn it over to supply merchant. You will own those cotton dollars and not owe them as in the past.

The foundation of a money-making production of cotton, even on a 12 to 15 cents basis lies in home production of grain, hay and meat.

In not one case out of a thousand can a farmer make any money growing cotton if he buys oats, corn and meat at ruling store prices. With all due respect to our corn crops planted in the spring, and which have a habit of giving out along from April to June in spite of our efforts to make enough to see us through, we must depend on oats for a summer grain feed for our animals.

Oats can be grown cheaper than corn; most of the work is done at a time when it doesn't interfere with other crops; the crop furnishes winter and spring grazing as well as a cover crop to prevent washing; and as a grain crop furnishes a better summer grain feed for work stock than corn, for we never knew an animal fed on oats to go to pieces under summer heat as do thousands of corn-fed work mules or horses. The one, two or three horse farmer with a reasonable acreage in corn and a few acres in oats followed by peas or sorghum, and peas is always a money saver, doesn't need to bother about stock feed and his land is "doing full time." He is on the prosperous road. He can't help but be, for he has absolutely stopped the deadly drain on his pocket for grain and hay from farther north.

We have all of us in past years been following a bankrupting system. We have been only slowly getting out from under it the past four years. Each one of us has his share to do in stopping this grain drain and hay drain and meat drain and a dozen or so other drains.

A fall sown oat crop is a long step and a right step in a money-saving, soil-building, wealth accumulating direction. It's time to plan for oat acreage now. Be sure and sow enough (open furrow system) to last your stock several months. Do this and join the ranks of the money-saving oat growers of the South.

## REALLY RE-CLEANED GEORGIA GROWN SEED OATS

Most of all in importance for fall planting is the oat crop. You can't grow too many oats anywhere in the South. They are of high



feeding value for your own stock. If you have a surplus there is a market for every bushel of it at your nearest town. The oat crop with the open furrow system of planting is the safest crop you can plant and the least expensive to grow. With this system of planting there is little or no danger of winter-killing; there is no labor cost, except preparation of the ground and harvest; you keep your land covered all winter, thus stopping the washing from winter and spring rains and you have your ground absolutely free for a summer crop of peas or sorghum that will make from \$15.00 to \$30.00 worth of hay per acre in addition to the value of the oats, and still leave your land better off than when you started, oats followed by hay crop being a splendid rotation for the cotton-grower. The price of oats, corn and hay during the past few years ought to be an eye-opener for every one of us. To go on in our old way means bankruptcy sooner or later. There are very few of us who have not had to go down into our pockets in past years and pay from \$1.00 to \$1.25 for sorry Western corn; 80 cents to \$1.00 for sorrier oats. We can't and you can't afford to do this, even if cotton were 20 cents a pound, with a thirteen or fourteen million bale crop. We preach nothing that we do not practice ourselves. On our own farms we plant hundreds of acres of oats every year. We find oats the most profitable grain crop that we can grow and the hay crop following brings us in more money per acre than the average cotton acre of the South produces. We get from fifty to one hundred bushels of oats per acre, according to the quality of the land on which they were planted; we do this by thorough preparation of the soil and use of re-cleaned and graded seed, for experience has taught us that we cannot afford to plant anything but re-cleaned and graded seed. Every bushel of seed oats planted on the Hastings Farm comes to our warehouse here in Atlanta for re-cleaning and grading before it is planted. What pays us will certainly pay you.

No. 1—Sample of Hastings' 100-Bushel Oats Direct From the Farm

JUL 31 1916



## WHAT THESE PHOTOGRAPHS TELL YOU ABOUT HASTINGS' SEED OATS

On this and the preceding page we show three illustrations of oats, illustrating just exactly what our re-cleaning and grading process does to a grain like oats; these illustrations are reproduced from photographs somewhat enlarged so that the imperfections in No. 1 and No. 2 can be thoroughly shown. Most farmers won't believe and can't realize the enormous amount of weed and grass seed and light weight grains there are even in the best crops of oats. Once one of our good friends from Brooks County, Georgia, was in our warehouse and saw the re-cleaning process going on; upon being shown the oats before they went through the re-cleaning and grading machines he expressed the opinion that he did not see how any oats could be better than those. We took him down and let him see the whole process and the weed seed and light weight grains that came out in the re-cleaning process. After seeing the whole process he said: "Mr. Hastings, I have known you for a good many years and always considered you a truthful man, but if you had told me what I have actually seen today I am frank to say that I would not have believed you. I had no idea whatever that so much weed seed and trash could be concealed in oats and not be apparent to the eye."

Illustration No. 1 on page 2 shows a sample of 100-Bushel Oats as they came from the farm after being thrashed. Most every farmer thinks that the threshing machines take out light weight grains and weed seed, but they do not, and these three illustrations tell the story perfectly.



No. 2—Trash and Small Oats

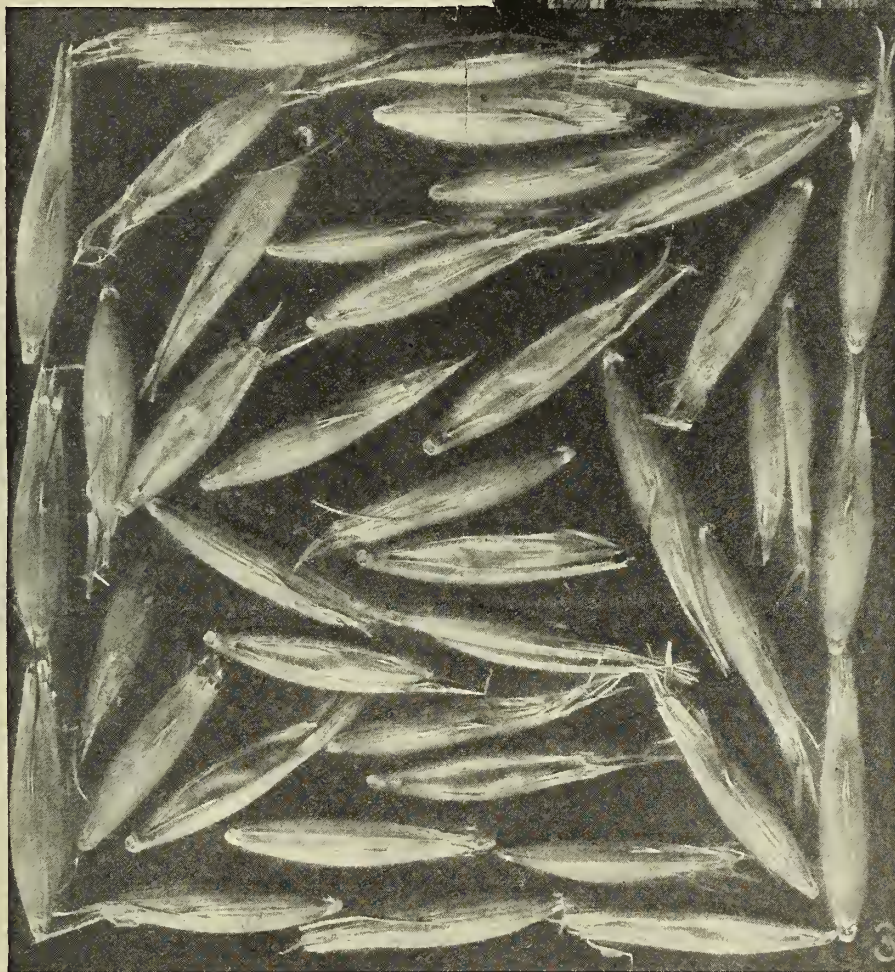
No. 2 shows trash weed seed and small undeveloped grain from a photograph taken of some of the refuse from our cleaning machines, after cleaning the lot of oats represented by illustration No. 1. See the large percentage of small, partially developed grains that never can make strong, healthy oat plants, even with the best of care and fertilizing.

No. 3 shows a re-cleaned sample of our 100-Bushel Oats, just such even size and quality oats as go from our store to you when you order.

### Will It Pay Me to Plant Hastings' Re-Cleaned Oats?

The fairest criticism that can be made of most seed buying farmers is that they look almost entirely at the first cost and not what they are going to get out of it. It is exactly the same principle that leads a man to say: "I can't afford to pay over 50c or 75c per bushel for cotton seed," and then goes on and plants common seed that makes about 200 lbs. of lint per acre, while his neighbor using better seed pays \$1.50 to \$2.00 per bushel for real planting seed and makes 400 to 500 pounds of lint per acre; the extra 200 or 300 pounds of lint costing him actually not over \$1.00. Our 100-Bushel Oat is the best oat in existence for fall planting in the South, fully acclimated and most vigorous, hardy, remarkably free from rust and the heaviest yielder of all; yet with all these good qualities the man who plants them without the seed being re-cleaned and graded deliberately throws away from 10% to 15% of his stand and in other variety sometimes as high as 25%.

With re-cleaned seed a friend made 13½ bushels more per acre than he did with the same lot of seed not re-cleaned.



No. 3—Sample of Re-Cleaned Seed, Hastings' 100-Bushel Oats



# Hastings' 100-Bushel Oats

**BEST OF ALL HEAVY YIELDING "RUST PROOF" OATS FOR THE SOUTH**

Right seed of a right variety comes as near making a profitable crop certain as is possible in farming. When we introduced our 100-Bushel Oat nine years ago we placed in the hands of the farmers of the South the safest, surest cropping, best paying oat that existed. There was nothing equal to it nine years ago and there is nothing equal to it now. If you have "100-Bushel Oats" direct from us (re-cleaned seed) you need have no fears of failure or even unsatisfactory yields. It's sure and safe for a fall planted oat in every Southern State. We named it "100-Bushel Oat" because that's about what it was making for us on good land and under good cultivation. You can't help but make money out of this oat if you give it half a chance.

Right here let's be honest with each other. This variety of oat isn't going to make a crop all by itself. You have got to do your part in the way of preparation of the land and careful planting. No seed on earth of any cultivated crop is going to do its full share of the work unless the planter treats it fair and honest by doing his share. You and we can't get 75 to 100 bushels per acre of any crop with a 10-bushel quality of preparation. The real point, however, is that if you give "100-Bushel Oat" anything like a chance with fair

preparation you are sure of a yield from 10 to 20 bushels more per acre than from any other oat you can plant.

We believe in the 100-Bushel Oat ourselves; grew nearly 400 acres of it for feeding on the **Hastings Farm** this past season and expect to plant more acres of it this fall to grow feed for our working stock. This 100-Bushel Oat is the only variety of oats we plant on the **Hastings Farm** for our stock. Why? Because we can get at least 10 bushels more per acre from it than any other. Over on our Test Grounds we had some 25 varieties of oats from all parts of the country, north, south, east and west, and not a single variety came anywhere near the 100-Bushel in yield. We keep up this test work each year and when we find any oat that equals our "100-Bushel" we will tell you about it. The more we grow and see "100-Bushel Oat" in all kinds of seasons and all classes of lands the more we think of it. No oat that we have ever seen in the South is so hardy, healthy and vigorous; no oat will stand up so well and do more than could be reasonably expected of it. That's the kind of oat that you can afford to plant and no other. With the open furrow system we have never known it to winter kill.



From a Photograph of a Field of **HASTINGS' HUNDRED BUSHEL OATS** Grown in Meriwether County, Georgia—Three Years Before it Took Four Acres of This Land to Make One Bale of Cotton—Why Not Grow Oats Like This?

On the next page will be seen a reproduction from a photograph of a bunch of "100-Bushel Oats." Note the heavy well filled heads, the long, stiff straw. This is also shown in the field scene on this page, the gentlemen standing in the field being above the average height.

For an all-round general purpose oat you will find nothing that can compare with it. Planted in the fall it is almost as hardy as rye, stools out strongly, makes the best of winter and early spring grazing for cattle, hogs, horses and mules and in the right season comes out and makes oats such as are shown on these two pages.

It's a true strain of Southern oat, "rust-proof" to a remarkable degree and adapted to all the South. Grains are exceptionally large and heavy, usually weighing 40 pounds or over to a measured bushel. It's just the oat for you, a Southern thoroughbred, an oat that you can depend upon. No matter where you live in the South it's the right oat for fall planting.

Every fall there are tens of thousands of cotton growing farmers who say, "I would like to plant a few acres of oats, but have no place to put them. My land is all in cotton and I won't get it 'picked out' in time." Such farmers are dead wrong. The field shown in the photograph above was sown with the open furrow system before the cotton was picked out. On the **Hastings Farm** hundreds of acres are planted every year on cotton ground before the cotton is picked out. More and more oats are planted between cotton rows every year.

Oats are easier grown than corn, cost less to make and are a better summer time feed for work stock, being less heating, and furnish a combination grain and hay feed in case you do not wish to thresh them out.

Georgia, in one year, bought from outside the state over thirty-nine million dollars' worth of feed oats. Other states buy oats in as heavy proportion. Don't you think it a good time to change from buying oats to selling them?



# Our Oat Experience Meeting

It's a good old church custom to have from time to time what are called "experience meetings." It's a good custom in religious matters and it would be a mighty good practice for the farmers of the different districts or precincts, or even counties, to get together from time to time and have "farm experience meetings" where all the brothers could get together and tell of the things that have proven profitable, as well as tell of the mistakes they have made that should be avoided. We have said that "100-Bushel Oats" are good all over the South. It's true, not because Hastings says so, but because "100-Bushel Oats" have been planted all over the South, and have "made good," and we have on this page testimony from eight Southern States telling how good they are. We have sold during the last seven years over two hundred thousand bushels of our "100-Bushel Oats," most of them to farmers who have either planted them before or have seen them growing on neighboring farms. All these oats need is a chance to show what they can do on your farm.

## "100-BUSHEL OATS" IN EIGHT SOUTHERN STATES

**Georgia** "I have grown your 100-Bushel Oats for four years and they have no equal. Every Southern farmer ought to plant Hastings' 100-Bushel Oats; after first trial they will have nothing else in the oat line. I have never noticed any blast in the 100-Bushel Oats."—R. L. Martin, Milton County.

"Planted two acres of 100-Bushel Oats and two acres of Appler; 100-Bushel was the best oat by 15% to 20%. Yielded 60 to 70 bushels per acre against 50 to 60 for the Appler."—O. S. McRae, Walton County.

"From the 100-Bushel Oats I bought from you last fall I made 90 bushels on one measured acre."—C. W. Gray, Catawba County.

**Florida** "I planted on Nov. 15 a half bushel of your 100-Bushel Oats, open furrow system without fertilizer. I commenced cutting for green feed for four cows on Dec. 17th, feeding once a day. I am still cutting; they are a regular cut and come again oat for green feed in winter. 100-Bushel Oats for me first, last and all the time."—Mrs. J. M. Fitzgerald, Hamilton County.

"100-Bushel Oats were very fine. Planted side by side with another variety, they showed themselves 5 to 1 the better oats."—McVoy & Co., Escambia County.

**Alabama** "100-Bushel Oats are the best. Made 50 bushels per acre; other oats on same land made 30 bushels per acre."—W. H. Harris, Pike County.

"I planted the six bushels of 100-Bushel Oats in November, and they are looking fine. Expect to make 50 to 60 bushels per acre. I am a regular customer of yours. I think your seeds are easily the best in the South."—Henry Kisette, Marion County.

**Mississippi** "I had fine results from the 100-Bushel Oats. I do not know just how many oats I gathered but they were the best I ever saw grow. Your efforts to improve the Southern farmer ought to be appreciated and I long to see the day when the South will make all her own grain and meat."—J. H. C. Cook, Forrest County.

"100-Bushel Oats is the most vigorous looking oat that I have ever seen. Your seed have proven very satisfactory; this is more than I can say for some seedsmen in — and other points."—O. M. Harrill, president of Bank of Houlika, Chickasaw County.

**Louisiana** "The best variety that has ever been seen in this country. They are strictly 'rust-proof,' which is a great point in their favor."—G. R. Jordan, Jackson Parish.

**Texas** "This season I threshed 3,008 bushels of 100-Bushel Oats from 27 acres of land. (This is an average of over 111 bushels per acre.) Some men estimate that 150 to 200 bushels more were wasted in the field. I would like to have your prices on fall grains of all kinds."—C. A. Gordon, Brown County.

"I sowed the nine bushels of your oats in the spring of 1913 and this fall (1915) sold over 5,000 bushels of seed oats from them."—F. B. Tufts, Dallas County.

"Have tried one acre of your Celebrated Oats with greatest satisfaction—yielded me 68½ bushels where others only made 55 bushels, planted at the same time."—Hermann Serold, Bexar County.

**South Carolina** "Last fall, a year ago, I bought from you some of your 100-Bushel Oats, and I made 100 bushels per acre."—J. J. Bethea, Dillon County.

**North Carolina** "Am well pleased with the 100-Bushel Oats bought of you last fall."—W. S. Percival, Moore County.

As much as 150 bushels of oats per measured acre has been made in Georgia with Hastings' 100-Bushel Oats.

## PRIZE WINNING BUNCH OF OUR HUNDRED-BUSHEL OATS



## PRICES OF "100-BUSHEL OATS"

You want to get at least a start of this heavy yielding oat this fall, no matter where you are in the South. You can't afford to plant the trashy oats sold by local merchants. You can't afford to sow oats obtained from a farmer who has weeds in his field. You can't afford to plant any but the best re-cleaned and graded seed oats, just as clean of weed and grass seed as it is possible for the best re-cleaning machinery made to do it. Pound, postpaid, 25 cents; 3 pounds, postpaid, 50 cents; peck, not prepaid, 50 cents; bushel (32 pounds), \$1.50; 5 bushels, \$6.75; 10 bushels, \$12.50. Freight rates and samples sent on request.



# NEW FULGHUM EARLY OATS

This comparatively new early variety has taken Georgia almost by storm for an early oat, that is perfectly hardy and suitable for fall sowing in all parts of the South, provided, of course, that it is planted by the "Open Furrow Method."

We have watched this new oat with great interest. We placed seed stock of it in the hands of our most expert seed growers and based on our observation and experience and the experience of our growers we have not a word to change from what we stated about this variety in our fall catalogue for 1914, which we reprint below.

"This new oat will, we believe, fill a distinct place in Southern oat growing. We do not expect it to take the place of the regular rust proof main crop strains such as "100-Bushel," Appler and others, but it has a distinct place to fill, if it holds up in extra severe winters, a test which it has not been put to as yet.

"Extravagant claims have been made for the Fulghum for extra earliness, large yields, etc., which have not been borne out by actual test. However, it is a good early oat with exceedingly heavy straw. A three-year impartial test by one of the Southern Experiment Sta-

tions shows that its average date of maturity is eight days earlier than Appler, and the yield per acre each year ranged from eight to ten bushels less than Appler. Apparently its greatest value is as a variety to plant for part of the crop, for by planting half the acreage in Fulghum and half in "100-Bushel" or Appler the length of the harvesting season is lengthened and the farmer with limited machinery equipment can handle successfully a larger acreage."

It is well to remember in oats as well as other grain crops that earliness is always obtained at the expense of less yield per acre.

The Fulghum is the best early oat we have seen for the South, yet it is not going to take the place of the more generally planted and heavy yielding varieties for the most profitable variety. We recommend it as an early oat only and for those willing to sacrifice quantity to earliness. It is a clean, vigorous growing, healthy variety for early crops. Recleaned, graded seed. Found, postpaid, 25 cents; 3 pounds, 50 cents; not prepaid, peck, 50 cents; bushel (32 pounds), \$1.50; 5 bushels, \$6.75; 10 bushels, \$12.50. Freight rates and samples sent on request.

## Other Safe Varieties of Southern Oats

While we positively know by experience covering many years that Hastings' "100-Bushel" Oat is superior in every respect to the other varieties, there is always a greater or less demand for these other varieties, and we carry the following in stock as regularly as possible. All the seed we send of these varieties is recleaned just as carefully as possible, and is superior seed stock to any that you can obtain elsewhere of these varieties.

### Georgia Grown Appler Oats

A selection from the Texas Red Rust Proof made years ago in Georgia, and was the best variety up to the introduction of our "100-Bushel." Still largely planted but yield is usually 20% to 30% less per acre than the "100-Bushel." It is a genuine "rust proof" strain. Price, recleaned and graded seed, peck, 40c; bushel (32 pounds), about \$1.10. Write for quantity prices when ready to buy.

### Burt or Ninety-Day Oat

Largely planted as a fall oat in Florida, where it does well at that season, but not recommended except for spring planting in the Central South. The Burt is a quick maturing oat, but is, in our opinion, much inferior, as a yielder of grain per acre. Recleaned and graded seed. Peck, 40 cents; bushel (32 pounds), about \$1.00. Write for quantity prices when ready to buy.

### Texas Rust Proof Oats

Genuine Texas grown seed. We get this variety direct from Texas in solid car lots. While we do not recommend it as compared with "100-Bushel" and "Appler" we can supply the very best recleaned seed with the weed seed and Johnson Grass, almost invariably found in them, removed. Peck, 35c; bushel (32 pounds), about 90 cents. Write for prices in quantity when ready to buy.

## Hastings' Grain Book Free

Do you know how to prepare your land for 50 to 100 bushels of oats per acre? Can you prepare and get proportionately heavy crops of wheat, rye or barley? Do you know that these grain crops rightly handled will pay you better per acre than cotton at 15 cents per pound? These are not fool questions; they are based on facts. Such crops are being grown right along in Georgia, Alabama, South Carolina and other Southern States.

What other men are doing in this line you can do just as well on your farm.

We print in this booklet (40 pages) the experience and method of some of these successful Southern grain-growing farmers. This booklet tells exactly how they do it and how you can do it.

This grain booklet is not for sale, but it's yours if you are interested in this subject, and honestly want to know how to make a real success of these fall sown grain crops anywhere in the South. All you have to do is to ask for it and we will gladly send you a copy by return mail.

This booklet takes up in order Oats, Wheat, Rye and Barley, with a special chapter on Winter Vetch, and tells you exactly how to handle these different grain crops successfully from start to finish.

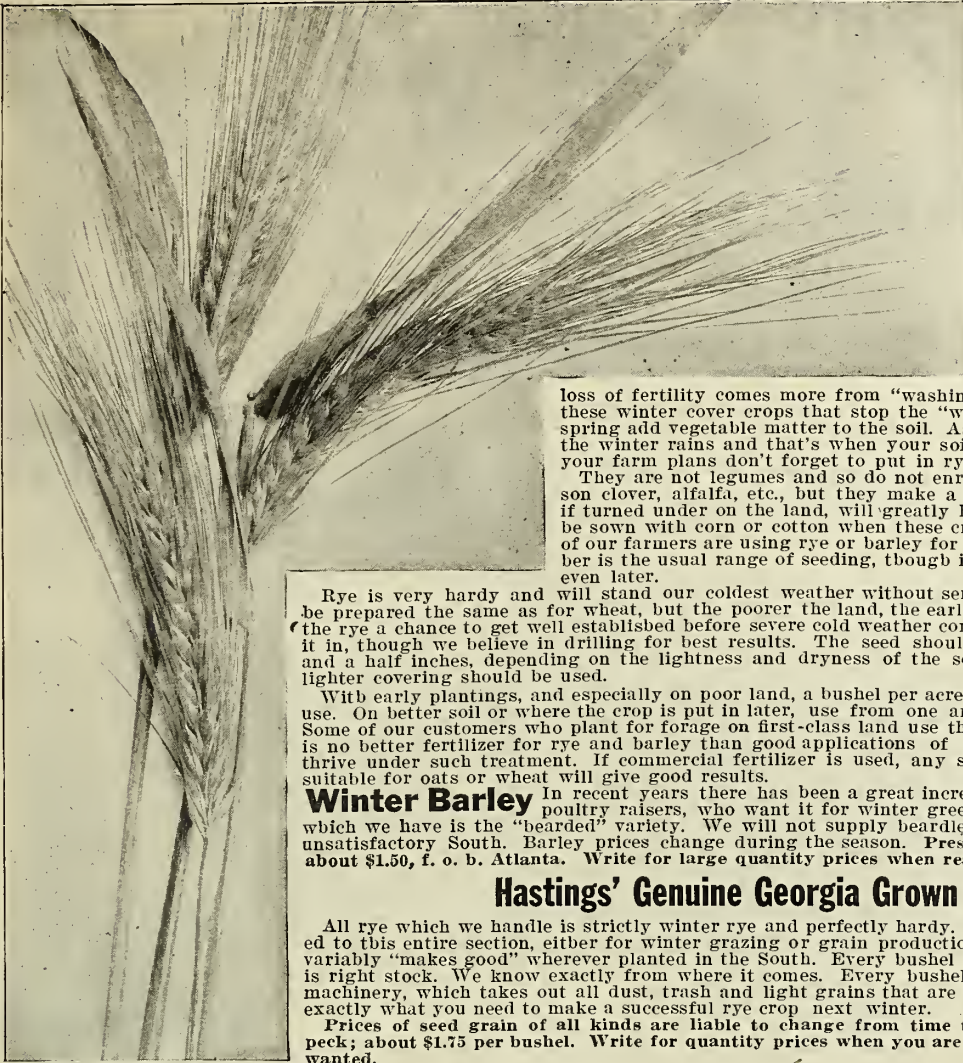
During the next few months hundreds of millions of cotton dollars will come into the South. Let's each one of us do our share to make them stick here in the South. You will find this grain book a great helper in saving cotton dollars.

## Hastings' Pasture Book Free

An interesting and valuable booklet giving the best and most reliable information about preparation and seeding down both permanent and temporary pastures and meadows in all of the Southern States.

Separate planting tables and combinations of grasses, clovers, forage plants and grains for North and South Carolina, Georgia, Alabama, Mississippi, Louisiana, Texas, Florida and Arkansas. Also carries tables showing proper quantities of seed to plant per acre of all the grass, clover and forage crops in the South, and on this account alone it should be in every farmer's hands. Absolutely free. All that's necessary is for you to ask for it.





## SOUTHERN RYE AND BARLEY

Every year sees large increases in the acreage of these winter cover and grazing crops. They are of immense value wherever used, for rye, barley or oats will save from washing away in the winter rains two to three times as much plant food per acre as the average farmer puts on in commercial fertilizer in the spring. Many a reader of this catalogue may laugh at that statement, but it's a fact just the same.

In the bill lands of the South the loss of fertility comes more from "washing away" than "wearing out." It's these winter cover crops that stop the "wash" and when turned under in the spring add vegetable matter to the soil. As a rule the worst washing is during the winter rains and that's when your soil needs the cover crop. In making your farm plans don't forget to put in rye or barley as well as oats.

They are not legumes and so do not enrich the soil with nitrogen like crimson clover, alfalfa, etc., but they make a great deal of vegetable matter, and if turned under on the land, will greatly help poor or run-down soils. It can be sown with corn or cotton when these crops are laid by, or later, and many of our farmers are using rye or barley for this purpose. From July to November is the usual range of seeding, though in the Lower South it can be planted even later.

Rye is very hardy and will stand our coldest weather without serious injury. The land for rye should be prepared the same as for wheat, but the poorer the land, the earlier it ought to be sowed, so as to give the rye a chance to get well established before severe cold weather comes on. You can broadcast it or drill it in, though we believe in drilling for best results. The seed should be covered from an inch to two and a half inches, depending on the lightness and dryness of the soil. In heavier soils, of course, the lighter covering should be used.

With early plantings, and especially on poor land, a bushel per acre is about the right amount of seed to use. On better soil or where the crop is put in later, use from one and a half to two bushels per acre. Some of our customers who plant for forage on first-class land use three or four bushels per acre. There is no better fertilizer for rye and barley than good applications of well-rotted manure, and they will thrive under such treatment. If commercial fertilizer is used, any standard mixture such as would be suitable for oats or wheat will give good results.

**Winter Barley** In recent years there has been a great increase in barley planting, especially by poultry raisers, who want it for winter green feed and grazing. The seed stock which we have is the "bearded" variety. We will not supply beardless barley, which has generally been unsatisfactory South. Barley prices change during the season. Present prices, 50 cents per peck; bushel, about \$1.50, f. o. b. Atlanta. Write for large quantity prices when ready to buy.

### Hastings' Genuine Georgia Grown Winter Rye

All rye which we handle is strictly winter rye and perfectly hardy. It is Georgia grown rye and adapted to this entire section, either for winter grazing or grain production. With half a chance it almost invariably "makes good" wherever planted in the South. Every bushel of rye that goes out from this house is right stock. We know exactly from where it comes. Every bushel of it goes through our recleaning machinery, which takes out all dust, trash and light grains that are left in it by threshing machines. It's exactly what you need to make a successful rye crop next winter.

Prices of seed grain of all kinds are liable to change from time to time. Present price, 50 cents per peck; about \$1.75 per bushel. Write for quantity prices when you are ready to buy if larger quantities are wanted.

# New Abruzzi Rye

Twelve or fifteen years ago agents of the United States Department of Agriculture found a variety of rye in one of the Italian provinces and sent a quantity of it to Washington. From there it was distributed to various parts of the United States. In this way a prominent planter of South Carolina got hold of it. Its remarkably rapid growth so soon after planting attracted his attention and the small patch was carefully watched.

We have grown it for three years and do not hesitate to say that it is as far ahead of the Georgia rye as the Georgia is ahead of Northern rye; in spite of the extreme dry weather this spring it grew shoulder high and made a splendid crop.

The Abruzzi Rye stools out quicker and heavier than any rye we have ever seen and quickly covers the entire ground. It can be pastured a month to six weeks earlier than other varieties of rye or oats.

So far as we can learn it has succeeded equally well on stiff clay lands and the sandy lands of the Lower South.

For the dairyman this quickness of being ready to pasture will make it invaluable, and for all others it is certainly well worth while planting a variety that will make 50 to 100 per cent more pasturage or hay in a season than the older sorts. We believe that the Abruzzi Rye will, in time, displace all other varieties of rye in the South, and you certainly ought to get a start of it this fall.

Pound, postpaid, 35 cents; 3 pounds, \$1.00. By express or freight, not prepaid, peck, \$1.00; bushel, \$3.50.



# YOU CAN GROW GOOD WHEAT TOO

It's time for most of us to get our eyes open to plain facts. The South grows many millions of bushels of wheat every year, yet how often do you ever see a field or even a small patch of wheat in your neighborhood?

All parts of the South can and do grow good wheat. It's merely habit that we have started looking on wheat as a product of the colder sections. Egypt is a great deal warmer country than any of the Central, Southern and Gulf States, yet wheat has been one of the great staple food crops of that country for thousands of years, back as far as history goes.

Now, a great many of us don't realize that the yield per acre in the South, with intelligent handling, is heavier than the average yield per acre of what are known as the wheat growing states of the North. We have a corn crop growing on land this year that five years ago produced 51½ bushels of wheat on a measured acre. The illustration below is from a photograph of a field of wheat that yielded 35 bushels per acre.

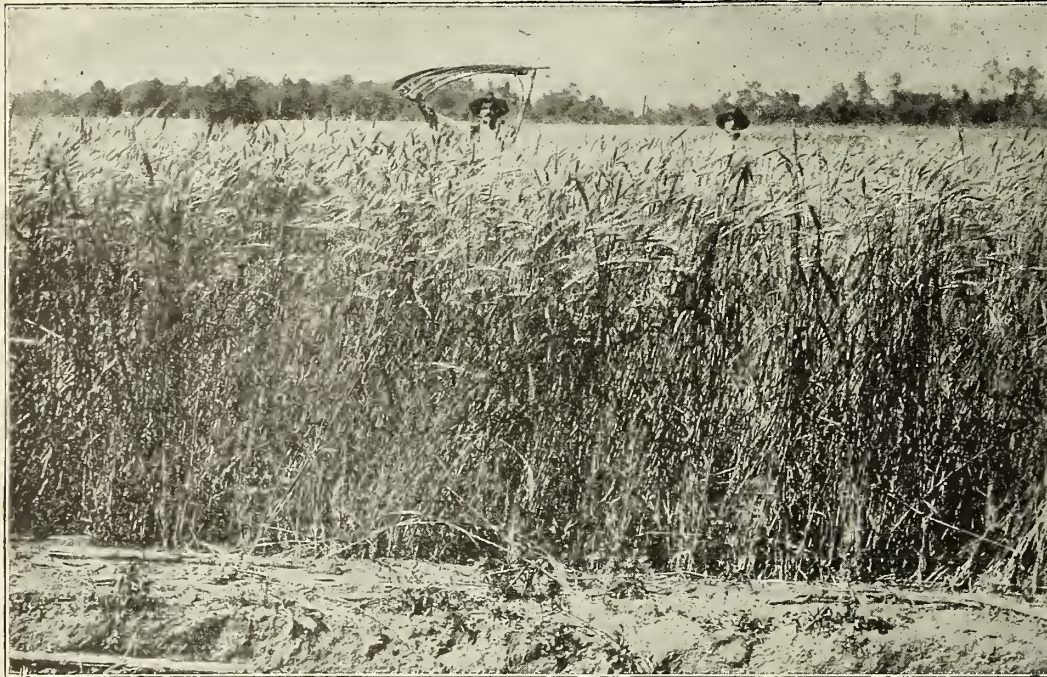
If any one State would be classed as a non-wheat growing one, it would be Florida, and yet one of the best crops of wheat we have

seen was grown in Bradford County, Florida, a hundred miles or more south of the Georgia line. We could go on and repeat the details of stories of Alabama and Mississippi planting hundreds and thousands of acres every year, but it is unnecessary. The South can grow wheat and grow it profitably. Why don't you?

There are a million or more farmers in the Cotton States that never grew an acre of wheat in their lives. They buy wheat (in the shape of flour) grown north, milled north, shipped from the north, and unless they pay an extra price for the extra fancy flour, they usually have occasion to "kick" about the poor quality.

Our Southern wheat is of the best, the quality of the flour from it is the best. If you want the best of flour, grow your own wheat here in the South and have flour made here. Any miller who can be assured of reasonable acreage in wheat is always glad to put in any necessary machinery for milling it.

Wheat growing is one of the necessities of a good, all around, profitable "live at home and board at the same place" agriculture that will put the South where it ought to be, the wealthiest and best agricultural section, not only in the United States, but of the world. Wheat planters never regret their starting to plant it.



A Crop of Our Georgia Red Wheat—The Man in the Center is Six Feet Tall—This Wheat Crop Yielded 35 Bushels Per Acre in Georgia—Why Not Grow Wheat Like This?

**Georgia Red** This is a bearded wheat of the finest type grown anywhere. Now, we are constantly being asked the question, "What is the best variety of wheat?" Now, there is no one best variety of wheat for all kinds of seasons, lands and locations. Some growers prefer a bearded wheat, others won't have anything but a smooth or beardless wheat. Different growers and different sections have their preferences.

Georgia Red is a thoroughly acclimated wheat, grown here in Georgia for many years. It's strong, vigorous and heavy yielding. It makes satisfactory crops in good seasons and had. It's extremely hardy, standing our severest winters without injury.

There are thousands of people each year in the South that plant wheat for the first time and possibly do not give the preparation that more experienced growers would give. To such we especially recommend our Georgia Red, for it will stand adverse conditions better than any variety of wheat we know of. When you plant Georgia Red you know exactly what you have, an acclimated wheat that makes heavy yields. Peck, 60 cents; bushel (60 pounds), about \$2.00. Write for quantity prices and sample.

**Blue Stem or Purple Straw** This is an old favorite among the wheat growers in the South. It's a fine, rather early, productive, beardless variety of wheat, a standard in this section. It has always been a rather early variety, but the strain we are now handling ripens from a week to ten days ahead of the old strain. Good for grain production or if you desire to cut it when "in dough" makes a splendid hay crop. Price, peck, 60 cents; bushel, about \$2.00. Write for quantity prices, sample and freight rate.

## WHEN AND HOW TO PLANT

It is impossible, in a general catalogue like this, to give detailed instructions. If you are really interested in wheat and other grains we shall be pleased to send you our "Grain Book."

The best time to plant wheat in the Southern States is from the middle of October to the middle of December. The aim in any locality is to give the plants a chance to get well established before freezing weather sets in. However, one of the best wheat crops we ever saw in this section was planted the day after Christmas. Seed should be drilled in rather than broadcasted. The "open furrow" system for planting oats will answer splendidly for wheat.

In commercial fertilizers, the Georgia Experiment Station recommends at seeding time 200 lbs. acid phosphate, 50 lbs. muriate of potash, 350 pounds cotton seed meal per acre, followed by 75 pounds nitrate of soda in the spring, about 10 days before time for first heads to appear. In seeding ear-

ly use one bushel per acre. In late planting, say after November 15, you had best use from ¼ to ½ bushel more seed.

**Red May Wheat** We have never been able to see where this variety was any earlier and better than the Blue Stem, although many prefer it to that variety, claiming great earliness. It's a standard variety and a great favorite in the state of Tennessee. Peck, 60 cents; bushel, about \$2.00. Write for quantity prices, sample and freight rates.

**Leap's Prolific Wheat** (Beardless). This new wheat, after carefully growing it on our test and breeding farms, we find to show up better than any other variety of wheat that we have ever tried. We do not jump to this conclusion, but have tried it out right along with some seventy-five other varieties and in every case and test it has shown its superiority. To do this it must be a great wheat and you will agree with us if you give it a try out. It is early, stiff and long in the straw, white chaff, large in the berry, dark in color, hard, hardy and you won't find a heavier bearer for the South. The hard, dark, large grains in compact heads from the heavy beardless spikes will fill your bins. We couldn't say anything better for any grain. Peck, 60 cents; bushel, about \$2.00. Write for quantity prices, sample, and freight rates to your station.

"Gentlemen—Seeds have arrived all O. K. We never use any other than Hastings' Seeds since the first we planted several years ago. They always give perfect satisfaction in every respect. We always recommend them to others."

—M. T. Sasser, Decatur County, Georgia.



# GRAIN SMUT

## AND HOW TO PREVENT IT

With the rapid increase in acreage and production of oats, wheat, rye and barley in the South in the last few years there has naturally come with it an increase of the enemies of these crops.

Years ago "rust proof" varieties of oats were originated and the losses from "rust" in the South are now so small as to be almost unworthy of consideration. "Smut" of oats, wheat and barley is now spread over the whole South and the damage from it unless checked is serious.

The "spores" (or seed, if we may so term it) of grain smut are carried in various ways. The wind blows them from infected to uninfected fields. The public threshing machine is a great sinner in this direction, going from one farm to another. We might mention others, but it is unnecessary.

There is hardly a grain growing section in the South that is not infested with smut.

Smut spends its dormant or winter season on barberry bushes, so it is well to keep all barberry bushes cut close to the ground.

Weather conditions the past two seasons have been especially favorable to its spread and steps must now be taken to stop it. Smut can only be prevented by treating the seed just before planting, and it ought to be done regardless of whether you plant home grown seed or buy it from us or any one else. It ought to be done every season on oats, wheat, rye and barley.

What is known as the "Formalin" treatment is most satisfactory. The day before planting spread your seed grain on the barn floor and sprinkle it thoroughly with a solution of one pint of formalin to forty gallons of water. After sprinkling, stir the grain until all parts of the pile are well dampened, then spread out thin and cover with a sheet for several hours that has been soaked in the solution. Another way is to make a formalin solution of the same strength, in a barrel, dip the bag of oats or other grain in it, let stand for 30 minutes and then spread out to partly dry. Either of these methods will swell the seed grain some and the grain drill should be opened up a little more than for perfectly dry grain.

Formalin is, or should be, obtainable at any drug store, but to be sure you had better get it ahead of planting time and take no chances. One pint of formalin will make sufficient solution to treat 40 to 50 bushels of grain.

# VETCH, A Wonderful Winter Crop

That is exactly what it is, a wonderful winter crop for all the South. One of the South Carolina growers expressed it well when he said, "I consider it the cowpea of the winter for our section."

When we speak of Vetch in this connection we mean the plant known as Sand, Hairy or Winter Vetch, which is the hardy variety, standing severe winters in all parts of the South without injury. This is the only variety safe to plant. Do not allow yourself to be fooled into buying the Spring Vetch either under the name of Spring Vetch, English Vetch or Oregon Vetch, for it is known under those three names. It is also used to adulterate Winter Vetch, and if you are offered winter Vetch at a very low price, look out for it. Spring Vetch is usually worth about 5 cents per pound and it is easy to fool the unsuspecting buyer.

The South needs three things above all others: winter cover crops to stop the washing from winter rains; soil improving crops to add the most costly plant food element, nitrogen, to the soil for the use of succeeding crops, and hay or forage making crops for our live stock to feed upon.

In the Winter, Sand or Hairy Vetch we have in one winter growing crop something that combines those three and it justifies fully our calling it a "wonderful winter crop."

With all due respect to Crimson Clover and Burr Clover, and we plant them both ourselves, we have always considered Vetch the most valuable of the three for the Middle South.

Planted with small amounts of rye, oats, wheat or barley for a support after it begins to run, Vetch makes a magnificent hay crop in spring, coming in ahead of everything else except thoroughly established fields of alfalfa, and at the same time leaves added fertility to the soil.

Planted on Bermuda sod and scratched in lightly in October it furnishes an abundance of grazing all through winter and spring for beef and dairy cattle, hogs or sheep, and in late spring can be let go to seed, thus seeding down the ground for next season.

Grown in abundance it makes possible the profitable growing and fattening of cattle, something that hundreds have attempted to do and failed simply because they have had to buy feed for those cattle at top-of-the-market prices. Crops like Vetch make possible profitable live stock growing which in turn means prosperity on Southern farms undreamed of by either our fathers or ourselves.

Vetch is a crop worth while. Seed must be inoculated before planting unless Vetch has been planted on the same ground before. Ask for Free Vetch Booklet.

**WAR NOTE** Winter Vetch is a product of Russia and Eastern Germany. At the time this catalogue is mailed it is impossible for us or any other seedsmen to say whether or not we will be able to supply genuine Winter or Hairy Vetch this fall. These countries are involved in war. Shipments from them have stopped, and whether or not we will be able to get any Vetch seed out of them can only be answered in the future. The price, even if we do get any Vetch, will be too high for general planting, so we would advise you to plant Burr Clover or Crimson Clover this fall in place of Vetch.



# Bur Clover (No. 503)

## A Builder of Land and Animals

That may seem a queer way of putting it, but it expresses exactly what Bur Clover will do. It's a builder from start to finish, adding nitrogen to the soil for succeeding crops, adding vegetable matter, holding plant food from washing away in winter rains, and building up your live stock every day when it is allowed to graze on the clover during the growing season of fall, winter and spring.

The most astonishing thing about Bur Clover is that so valuable a plant is so little known or used in this section. It is one of the most valuable winter grazing, soil improving crops there is known. It is an annual plant, coming from seed each year, furnishing the best of grazing all through the winter, and if grazing is stopped late in March it will make a good hay crop in May. However, most prefer to let it go to seed, thus reseeding the ground for another winter's grazing. In the meantime summer crops can be easily grown on the same ground. Our farmers can plant it with perfect safety, as there is nothing of a pest nature to it. Its growth is strong, even on the poorest ground. On soil too poor for rye to get high enough to cut, Bur Clover made a growth 2½ to 3 feet high. Bur Clover is a leguminous crop, gathers nitrogen from the air and, after furnishing winter grazing, leaves the soil in better condition for succeeding crops.

Bur Clover seed is produced in small prickly pods wound up spirally into a ball. The Southern grown seed is always sold "in the bur." The first time one buys Bur Clover seed its appearance is disappointing. The only method of harvesting is to rake up the "burs" after the plants have died down. Seed gathered this way always shows a certain amount of trash that's impossible to separate, but this carries with it the advantage of making inoculation unnecessary—the bacteria being carried in the "burs" and particles of dirt and trash.

We have discontinued the sale of the California Bur Clover, which is a somewhat different variety and has not proven so satisfactory as our native variety which can be had only in the "bur." If the seed "in the bur" is used, sow at the rate of 50 pounds per acre. Growers who have had the most experience with their crop advise the use of 75 or 80 pounds, but 50 pounds per acre will give a good stand.

An excellent plant for sowing on Bermuda grass land, as it matures its seeds and dies at about the time the Bermuda grass starts into growth, and when the latter is killed by frosts this soon takes its place. A mixture of these two plants comes nearer giving continuous grazing the year round than any other mixture we have tested.

Bur Clover will reseed itself each year if stock is kept from grazing as soon as it begins to bloom freely. All that's necessary is to let the seed mature and drop on the ground. Nature does the rest and a splendid crop of clover is yours.

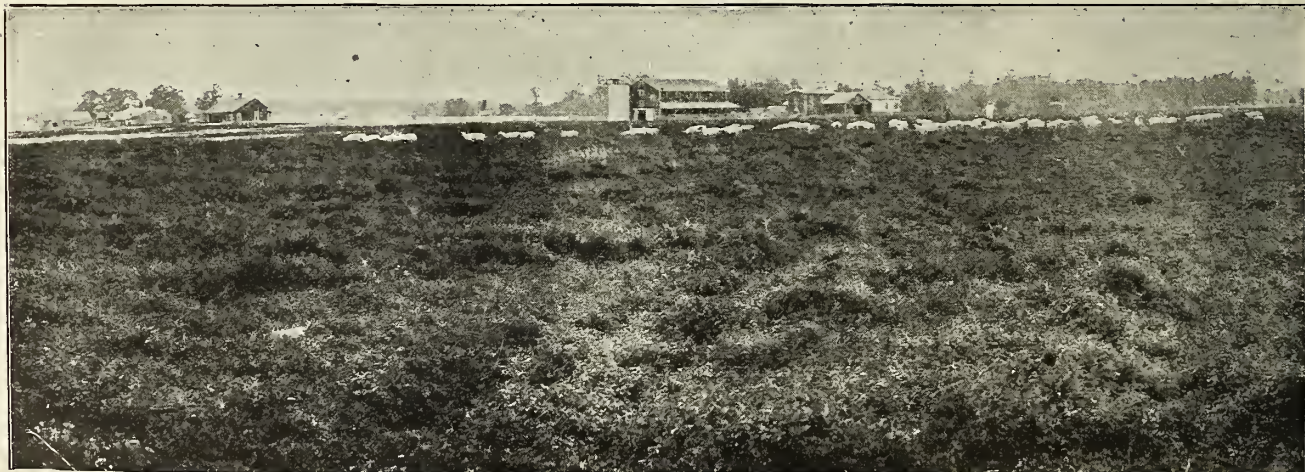
We have an extra large supply of Bur Clover this year of splendid quality, harvested during the dry weather of last spring. Get at least a start of Bur Clover on your farm this fall. Once you grow it you will never want to be without it.

**PRICES**—Pound, postpaid, 35 cents; 3 pounds for \$1.00. Not prepaid, bushel (10 pounds), \$1.50; 10-bushel lots or over at \$1.25 per bushel. Write for special quotations on quantity lots.

**Bur Clover Bulletin No. 100** This crop is coming to be a great help in the South and it would be well for every Southern farmer to keep in touch with its uses. We issue a number of "Farmers' Bulletins" and we have one on Southern Winter Bur Clover which tells you of its value, culture, etc. If you think you will be interested in knowing about Bur Clover and how much it can help you we will be glad to send you a copy. Ask for Farmers' Bulletin No. 100. It will help you solve your pasture and forage questions.



Single Bur Clover Plant



Sheep Grazing on Field of Bur Clover—Photograph made in April—This was One of Our 1915 Seed Crops—No Finer Grazing Could be Had



# DWARF ESSEX RAPE (No. 400)

The South is favored with a long list of summer growing feed and fattening crops.

In late winter and early spring rye, oats, wheat, barley, etc., furnish splendid grazing.

There is a need and a place for an extra quick growing green forage crop for use any time during fall, winter and spring and our Dwarf Essex Rape fills that need exactly.

To show the increasing popularity of rape it's only necessary to tell you that we are selling some thirty times as much seed of Rape now each year as we did a few years ago.

Dwarf Essex Rape in its top growth looks very much like rutabaga turnips, but does not form a bulbous root. It can be sown with the best of results any month from August to April. According to soil and season rape grows from 15 to 30 inches high. It

is a splendid green feed and forage crop relished by all kinds of stock but is principally planted for hogs and poultry.

It's an exceptionally fine hog pasture, is also excellent for sheep, all sorts of stock eating it greedily, and it puts and keeps them in fine condition.

At one of the Experiment Stations an acre of rape was used to pasture 20 hogs for three months in connection with a small grain ration at the same time.

A crop of rape is ready for grazing in 8 to 10 weeks from time of planting. It's only valuable for pasture and green feeding. It can be grown successfully and profitably on any soil that will make a crop of turnips or rutabagas, and in case your turnip greens or spinach patch runs short, you will find a mess of greens from the rape patch a mighty good substitute on your table.



Well Developed Plants in a Field of Our Dwarf Essex Rape.

For rape put your land in good condition by plowing and barrowing down fine. Plant any time during late summer, fall or winter. If sown broadcast use 8 to 10 pounds of seed per acre. If in drills like turnip or rutabaga, 3 to 4 pounds is sufficient. If broadcasted cover the seed by a light barrowing. If there is a showery season rape can be planted between the corn rows at the last working.

Rape is quite hardy and will stand practically unbarmed any usual cold anywhere in the Cotton Belt and lower Gulf Coast section.

Rape can never become a pest as it belongs to the same general family as the turnip and rutabaga and when planted under favorable conditions of soil and season, it makes an immense crop of green forage, juicy and succulent, and often at a time of year when little green feed is available.

If you have hogs or poultry to feed through the winter you can't afford to be without a rape patch. Once you have one, you will never be without one in the future.

We know of no crop plantable at the time of year suitable for rape that will bring you in so great a return for so little expenditure of time and money for seed.

It is estimated that there is in Georgia alone more than a million more hogs than two years ago. Other Southern States have also made great strides in hog growing during the last two years. Every one of these hogs need rape pasture during this fall and winter.

Every poultry raiser needs at least a small patch of rape to furnish green feed during late fall, winter and early spring.

**DWARF ESSEX RAPE (No. 400)** 25 cents per pound, postpaid. In quantity by express or freight, not prepaid, 10 cents per pound.

## Plant Rape For Hogs or Poultry



# ALFALFA OR LUCERNE CLOVER (No. 500)



## OUR MOST VALUABLE CLOVER

That's exactly what it is, the most valuable permanent clover in the world, and every year sees hundreds of thousands of acres of permanent Alfalfa fields added to the farms of this country, and we want to assure you that if there was an acre to an acre and a half of Alfalfa established on every "one horse" farm in the South the owners of these farms need never worry about buying hay or forage, and it would also largely take the place of corn. We have seen work stock in Southern California in the finest condition we ever saw horses and mules in and they don't get a peck of grain from one year's end to another. They get all they want of Alfalfa hay and that's enough. They have the muscles to do the work and yet keep fat; not the little 800 to 1,000 pound mules that are so common here, but 1,300 to 1,600 pound horses and mules that have actually got the pulling power. Alfalfa is just about as nutritious hay as you can grow, and once well established and cared for it's there to stay, that is, on land where water is not too near the surface. We understand that there is one patch of Alfalfa now in Middle Georgia some 43 years old that is better now than when 2 and 3 years old. What do you think of a single sowing lasting over 40 years? It's a stayer and it's been piling up hay for its owner right along, furnishing 4 good cuttings a year and sometimes 5, practically 5 tons per acre per year. Alfalfa hay is selling in Atlanta now at about \$30.00 per ton. Do you know any better paying farming than that? We don't.

Surface rooting crops soon exhaust certain plant food elements near the surface and cease to do well. They also suffer from drought. Alfalfa roots go down 10, 20, even 30 feet. They bring up plant food that no other crop can ever reach. They are beyond the reach of the serious effects of any drought we ever have. Those are the reasons why Alfalfa is permanent.

## SEED INOCULATION--LIMING SOIL

In addition to the thorough preparation of the soil outlined above and more fully covered by our "Grass and Clover Book," which you can have free, it seems to be necessary to lime the soil thoroughly and inoculate the seed.

Now Alfalfa doesn't take up lime and it's not a necessary plant food, but all of our soils in the Southeast seem to be more or less acid and Alfalfa will not grow in soil in which there is an acid condition. An average quantity, say about 25 to 30 bushels of air-slacked lime per acre, or one to three tons of fine ground limestone, applied broadcast on the surface and plowed in, will thoroughly sweeten almost any acid soil and put it in the very best condition for seeding. This takes out all sourness which seems to be deadly to young Alfalfa plants.

With a valuable and permanent crop like Alfalfa it's well worth while to do everything possible to insure full success. There are a great many people who do not understand this matter of seed inoculation. We believe fully in its value and importance, yes, necessity in starting Alfalfa in sections and on farms on which it has not been grown. Alfalfa from inoculated seed will make four to six times the growth from untreated seed. For full information as to the matter of inoculation of seed of Alfalfa and other leguminous crops see page 14.

## WHY DON'T YOU GROW ALFALFA?

It's a fair question. Here is the most valuable hay and feeding crop in the world, and we believe we are safe in saying that not one farm in five hundred east of the Mississippi River and south of Tennessee has an Alfalfa patch.

Now, a great many of our people have planted more or less Alfalfa and failed. Why? In practically every instance it has been because of lack of proper preparation of the soil and planting at the wrong season of the year. We advise above all things fall planting, September 15th to October 25th being the best time. The reason for it is this: Alfalfa in this section of the country starts off slowly. Practically all of our lands are foul with weed and grass seed and with spring planting the weeds and grass almost invariably choke out the young Alfalfa; kill it by smothering before it gets a chance to grow. With fall planting, while the top growth is small all during the winter these wonderful roots of Alfalfa are penetrating down deep and when growing weather comes it shoots up ahead of and chokes the weeds and grass.

Another point: Hardly one farmer in a hundred puts enough preparation on the soil before the crop is planted. There is too much rough cloddy ground, too many lumps that the young clover or grass plants can neither go around, push over nor penetrate. This makes bad stands. In getting land ready for any clover or grass crop it should be plowed deep, harrowed and reharrowed and dragged until it is smooth and fine. You can't get it too fine and smooth and every extra day's work put into the preparation means many dollars in the succeeding hay crops. This thorough preparation is mighty good for any crop, but it's an absolute necessity for any grass and clover crop.

Now—back to the question—Why doesn't your farm grow Alfalfa? Have you failed in the past? If so, has it not been from planting in the spring instead of fall, or has it been from lack of proper preparation of the soil? Has it been because you haven't wanted to take chances and have never tried? If you do your part well there is mighty little chance of failure.

## OUR ALFALFA OVER 98% PURE

Immense quantities of low grade foreign grown Alfalfa seed, full of weeds, trash, etc., have been dumped into the United States in past years. There is also much American Alfalfa full of dangerous weeds, and the buyer of Alfalfa seed cannot be too careful in purchasing seed. If some weeds get a start in your fields success is impossible. We handle no Alfalfa seed less than 98% purity according to United States Department of Agriculture tests. Most of our Alfalfa seed runs 99% to 99½% pure. If you are offered Alfalfa seed at a low price we advise you to send a sample to Washington for testing. The Department of Agriculture will tell you the quality of any small sample of grass or clover seed you send them.

Now as to prices. Grasses and clovers fluctuate and change prices from time to time. If you wish to buy in quantity write us when ready to buy, stating quantity wanted. We will quote you lowest market price at that time and mail small samples of the seed.

Pound, by mail, postpaid, 45 cents; 3 pounds, postpaid, \$1.20. At time this catalogue goes to printer, price of best grade Alfalfa seed is about 25c per pound. Write for free Alfalfa Bulletin.



# CRIMSON CLOVER

## A Vegetable "Gold Mine" for the South

A great revolution is well under way in Southern agriculture and through that revolution the South, which is essentially an agricultural section, is going to come into her own and be what Nature has always intended, the wealthiest part of these United States.

We have about all been actively engaged in "land skinning." Our fathers and grandfathers did likewise before us while negro and white croppers on millions of the South's best acres have actually "greased the slide" for quick soil exhaustion.

We have reached a turning point. The order of the day is "land building" instead of "land skinning." We have begun to put back the vegetable matter that we have either burned up or let wash away. We are beginning to see the senselessness of buying that costly fertilizing element, nitrogen, when we have both winter and summer grazing and hay crops that capture it from the air and store it in the soil for use of future crops of cotton, corn, oats, etc.

Five years ago few people took much stock in planting Crimson Clover, Vetch, Burr Clover, etc., but those few have opened the eyes of the South. Last fall thousands of farmers planted these new crops and have become full and enthusiastic converts to the new religion of soil building in the South. Since the general use of the nitrogen gathering bacteria on the seed before planting (see page 14) success has been assured in almost every instance, and once a man begins the use of Crimson Clover, Vetch, Burr Clover, etc., he is a new farmer and he has a new farm on those old acres, a new farm that opens his eyes to the possibility of yields of the staple crops of which he never even dreamed before. Now this may seem exaggerated talk, but these crops make good and convince a man often against his will.

We have not urged these crops on our customers in the past in any considerable degree, for we wanted it demonstrated beyond a shadow of a doubt that they would "make good." They have "made good" in the fullest and best manner, and we urge you to plant them this year and every year.

Crimson Clover is the most largely planted of these crops. It is a distinct and most valuable annual clover for sowing in late summer and fall in all parts of the South.

One enthusiastic grower wrote: "Crimson Clover is a vegetable gold mine." It will yield under fair conditions 8 to 10 tons of green feed per acre, 1½ to 2 tons of hay, and is considered worth fully \$20.00 to \$25.00 per acre as a fertilizer crop. Succeeds on almost all classes and qualities of soil except the very poorest, but is especially valuable on light sandy or loamy soils. Sow at the last working of staple crops like cotton or corn; it is now also largely used in seeding down orchards. Can be sown from July to November in the Central and Lower South. Crop can be grazed during the winter and if stock is taken off in March a full crop will be made. Sow seed broadcast at rate of 20 to 25 pounds per acre and harrow in lightly. Experienced farmers who know Crimson Clover claim that the growing of it on land will increase the yield of a crop of corn following at least one-third and other crops proportionately. If you have never had Crimson Clover on your land you will find that inoculation of these seed will practically insure success. (See Farm-O-Germ and Mulford Cultures on page 14). Like all other grasses and clovers the market price of Crimson Clover changes often. Write when ready to buy, asking for market price. Present price, pound, postpaid, 30 cents; 3 pounds, 80 cents. In quantity, present price is about 15c per pound, not prepaid. Write for prices.



CRIMSON CLOVER—"A Vegetable Gold Mine"

## ANOTHER WAR NOTE

Like Vetch, the Crimson Clover is a product of the war territory. Up to the present, however, we have been able to get Crimson Clover out of France and a fair supply is available. Prices are a little higher than usual, due to a combination of causes resulting from the war, and these prices will continue to rule high so long as the European war lasts. This war also affects prices on items like Alfalfa, Red and White Clover, Rape and some others largely imported from Europe. The best way to secure lowest prices is to write for quotations when ready to buy.

**Red Clover** A perennial clover lasting for several years on proper soil. The use of Red Clover for permanent pasture is not advised in the Lower South, but it seems to be admirably adapted to the hill parts of the South, especially the valley lands of North Georgia, Alabama and Mississippi, as well as states farther north. Makes two or more cuttings of hay each season and is fine for pasture and planting in orchards. Sow seed in either fall or spring at the rate of 12 to 15 pounds per acre for best grade seed. We guarantee 98% purity or above in our Red Clover seed. Weighs 60 pounds per bushel. Write for prices when ready to buy in quantity. Pound, postpaid, 40 cents. In quantity, not prepaid, present price about 24 cents per pound.

**White Clover** A perennial clover. A fine grazing plant for cattle and sheep and can be sown any time from September to March. Used a great deal in both lawn and pasture mixtures. Found in almost every part of the country and succeeds best on moist ground. If sown by itself use about 8 pounds per acre, but use much less seed in combination with other grasses and clovers. Pound, postpaid, 75 cents. In quantity, not prepaid, about 55 cents per pound. Write for prices.



No. 1—Sample of Pure Clover Seed

**Alsike Clover** Also known as Swedish Clover. The best clover for wet lands but not suited for dry soils. Pound, 40c. In quantity not prepaid, present price 25c per pound.

### Melilotus or Bokhara Clover

Also known under the name of White Blooming Sweet Clover. A coarse clover resembling alfalfa in appearance, but not very well liked by stock. As a land builder it has few equals. Experiments with it on the Hastings Farm are leading us to seed down poorer land with it for soil building. Pound, postpaid, 40 cents. In quantity, not prepaid, about 25 cents per pound.

### The Story Told By Pictures

The seed buyer often wonders at price differences between seedsmen and dealers and it is often times hard to explain to him satisfactorily. These two pictures tell the tale. One a sample of pure or nearly pure high-grade clover seed magnified, the other a sample of the low-priced, impure seed. A glance at the clover market reports at this time shows a difference of 10 cents per pound between poorest and best grade clover seed. Which is the kind you want to sow on your land for success?



No. 2—Sample of Cheap Clover Seed



# INOCULATE THE SEED

## And Help Your Crops Grow the Highest Priced Plant Food



Soy or Soja Beans, Showing the Difference in Growth Made by Inoculating the Seed

coveries that a safe and sure way of distributing these nitrogen-gathering bacteria was made possible. We have been furnishing these bacteria to our customers for the past eight years, and there has not been a case reported to us where it has failed to give satisfaction when properly used. In these preparations of bacteria under the various names the bacteria can be kept in perfect condition and vigor and sent to you by mail for use on your crops.

That may be a new way of putting it, but it's pretty close to facts. The most costly element of commercial fertilizers is nitrogen and is usually estimated as being worth about 17 cents per pound. Practically all of our soils are short of nitrogen.

All the clovers, cowpeas, vetch, peas, beans, alfalfa, and the other leguminous plants, have the power to draw plenty of nitrogen from the air—if there are present what are called the nitrogen-gathering bacteria in the soil to attach themselves to the roots. These bacteria on the roots of this class of plants are necessary to enable the plant to do full work in nitrogen gathering. If they are not present the crop will be more or less a failure. Plenty of bacteria on the roots means rank growing crops, their absence means sickly looking plants. Where successful crops of any of these plants mentioned have been grown before, there are bacteria in the soil for them, but on new ground or where these crops have not been grown, the bacteria must be supplied before success can come.

These bacteria are now obtainable in commercial form and are very easily handled effectively by any one following the simple directions found on the bottles or packages. All you have to do to add a small quantity of water, then moisten the seed and your soil then becomes thoroughly inoculated at seed sowing time. It's the easiest, quickest, cheapest way to improve soil.

This inoculation is not for direct use on crops like corn, cotton, oats, sorghum, millet, etc. When used on all kinds of clovers, cowpeas, soja beans, these crops accumulate a great store of nitrogen on the roots. These decay after a leguminous crop is cut off and the nitrogen is available in the soil for succeeding crops of cotton, corn or grain, etc. In effect, it helps make your soil richer for succeeding crops, as well as making far better clover, alfalfa, vetches, cowpeas, soja beans or peanuts.

Personally we have been watching very closely this matter of inoculation of the various leguminous crops ever since the attempt was made to put the bacteria in some form for safe distribution over twenty years ago in Germany. Various methods were tried in this country, both by the United States Department of Agriculture and various firms and chemists. None of these methods proved satisfactory, and it was only by recent dis-

coveries that a safe and sure way of distributing these nitrogen-gathering bacteria was made possible. We have been furnishing these bacteria to our customers for the past eight years, and there has not been a case reported to us where it has failed to give satisfaction when properly used. In these preparations of bacteria under the various names the bacteria can be kept in perfect condition and vigor and sent to you by mail for use on your crops.

## Makes Better Crops, Saves Fertilizer Cost

Making better crops at less cost for fertilizer ought to be the aim and object of every farmer and gardener. Inoculation will help do both. Remember, however, that these bacteria only act directly on what are known as leguminous crops; this includes all kinds of clover, beans, peas, alfalfa, vetches and peanuts. On these the bacteria can be applied with direct benefit—that is, it will make a great deal larger crops per acre than you would otherwise get.

Our illustration above shows how these bacteria act on the roots of leguminous plants such as we just mentioned. The knobs or "nodules," as they are termed, are little storehouses of nitrogen, that most costly element of plant food that these bacteria have gathered from the air. Some of this goes to feed the plant while growing, but the larger part remains stored in the roots. After the clover, peas, etc., have been harvested these roots decay, leaving in the soil a store of nitrogen for succeeding crops. A good crop of any leguminous plant growing in soil deficient in nitrogen will, if the seed be inoculated, add to that soil available nitrogen equal to that found in 700 to 1,000 pounds of nitrate of soda, worth anywhere from \$25.00 to \$30.00. What's more is that the nitrates added by a leguminous crop stay in the soil much better than when applied in the form of nitrate of soda.

The use of these bacteria on any leguminous crop means 50% to 100% more of that particular crop per acre, and it means a store of the highest priced element of plant food in your soil for succeeding crops. Isn't that worth while to you? It certainly is to us and these inoculating materials are used extensively on the Hastings Farm every year.

## Special Booklets Free Telling You All About The Inoculation

If you want to know more about the inoculation of seed of leguminous plants send for free booklet telling all about it. Ask for The Legume Grower, which takes the subject up in detail and shows you exactly why you can't afford not to inoculate your legume seeds.

**FARM-O-GERM** This was the first successful preparation of nitrogen-gathering bacteria ever put out and we have sold it to our customers for several years with entire satisfaction. Farm-O-Germ is prepared by the Earp-Thomas Co. of New Jersey, who are exclusive in their preparation of these bacteria. The Earp-Thomas Co. operate under a number of patents, including a special bottle, that through an air tube keeps the bacteria more active and longer-lived. While a little higher in price than other preparations, the entirely satisfactory results covering a period of many years certainly justifies full credit being given to their claims for superiority. Their reputation for thoroughly reliable inoculating material is a firmly established one.

We have Farm-O-Germ for Alfalfa, Red Clover, White Clover, Crimson Clover, Alsike, Garden Peas, Garden Beans, Cowpeas, Velvet Beans, Soja Beans, Vetches and Peanuts. When ordering be sure and specify for what kind of a crop you want to use it, as each crop requires a different bacteria.

PRICE, per one-acre bottle, \$2.00; 5-acre bottle, \$6.00; 50-acre bottle, \$55.00; 100-acre bottle, \$100.00, delivered. Garden size for peas or beans, 50 cents, postpaid.

**MULFORD CULTURES** These preparations of the nitrogen-gathering bacteria are put out by the H. K. Mulford Company of Philadelphia, a concern with a world-wide reputation for good preparations. This nitrogen preparation is sent out in sealed bottles, which are not ventilated nor are the bacteria given air. Personally we do not like to pass an opinion as to the relative merits of either of these forms of nitrogen-gathering bacteria beyond saying that in the past they have both been sold with apparent satisfaction to buyers and users.

We have Mulford Cultures for the inoculation of Alfalfa, Red Clover, White Clover, Crimson Clover, Alsike, Garden Peas, Garden Beans, Cowpeas, Velvet Beans, Soja Beans, Vetches and Peanuts. When ordering be sure and specify what kind of a crop you want to use it on, for each crop requires a different bacteria.

PRICE, per one-acre bottle, \$1.50; 5-acre bottle, \$5.00; Garden or ¼-acre size for any of the above named crops, 50 cents; postpaid.



## GROWING GRASS BETTER THAN KILLING GRASS

Georgia bought during one year over twenty million dollars' worth of hay from outside the state, mostly from states farther north. Hay is nothing but dried or cured grass cut at the time it is in its prime. It is one of the great staple crops of this country, our recollection being that in value it is exceeded only by the great staples of corn, wheat and cotton. Georgia is a hay buyer. So is every other one of the distinctively cotton states. In the face of the fact, this drain of millions upon millions of dollars of our money, there are millions of acres in the South suitable for grass crops that are "laying out" in briars, pine saplings and brush. We have got so used to looking on grass as an enemy in our cotton and corn fields that we have formed the habit of looking on it as a pest instead of a valuable crop. Grass in a crop needing clean cultivation needs to be killed. Every place else it ought to be encouraged and grown as a crop. It's more profitable than corn or cotton per acre.

You need grass for pasture and hay for your stock, the merchant and dealer at your nearest town needs the hay and would be glad to buy it from you instead of sending his money to Atlanta, Birmingham or other Southern city hay and grain dealers. The only reason you don't get your share of these millions of hay dollars is that you haven't got the hay. If you will just get these lands of yours that are "laying out" into grass, either for pasture or hay crop, you have taken another step forward toward a better agricultural and financial condition for yourself.

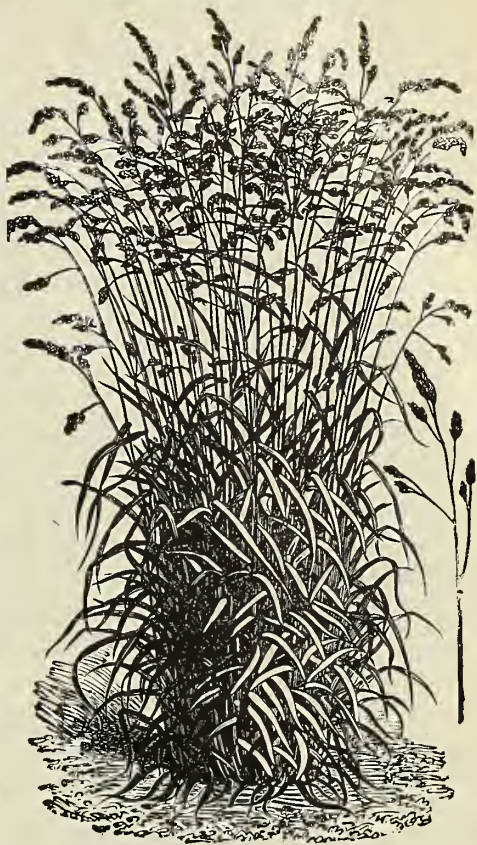
The South lacks cattle and it lacks grass. With grass land on your place you can grow all the cattle you have grass land for. Grass and live stock are an endless chain, and as one farmer said: "We need more grass to feed more cattle to make more manure to grow more grass to feed more cattle."

One point more on this grass question. While not a leguminous crop, grass is a soil builder. Any land that has been in grass a few years makes marvelous crops of corn and cotton when put into cultivation again. Grass land doesn't wash away. A stand of grass holds land. If your lands are in grass the heavy shower or "gully washer" or "trash mover" storm is not going to carry your soil on down to the bottoms or on to your neighbors. Plant grass. Look on it as a friend and not an enemy. Grass has a proper place on every farm and in its proper place it's the greatest friend and profit-maker the farmer has.

**Orchard Grass (No. 542)** The most widely grown grass in the world and no other grass so easily adapts itself to widely different soils and climates. One of the most reliable grasses for both pasture and hay. Not advised for sandy lands, but good on all clay lands that are not too wet. Any clay or loam that will make a fair crop of oats will grow Orchard Grass successfully. Starts growth very early in spring and stays green well into winter. A quick grower and, especially when young, is relished by all kinds of stock. As a hay crop it is easily cured. Grows well in open ground or in forest pastures that have been cleared of underbrush. With proper care it is long lived. Sow seed at rate of three bushels per acre, October and November being the best fall months. Pound, postpaid, 40c. When ready to buy write for quantity prices. Present price, highest grade seed, bushel (14 lbs.), about \$3.00.



Tall Meadow Oat Grass



Orchard Grass

### Kentucky Blue Grass

**(No. 533)** Too well known to really need description. An excellent lawn and pasture grass for limestone land or stiff clay lands that are not too dry. It's a waste of time and money to attempt to grow it on thin or sandy soils in the Lower South. Our "Elmwood Paney" is the best grade of Kentucky Blue Grass known, coming to us direct from the Kentucky farms. It's pure, clean, free from chaff and of high vitality. We make a specialty of Blue Grass for the extensive lawn work here in Atlanta, where everything depends on pure vital seed, free from weeds. Sow three bushels per acre. Can be sown from September to April, but October and November sowings usually give best results. Write for market price when ready to buy in quantity. Present price, pound, postpaid, 35 cents; bushel (14 pounds), not prepaid, about \$2.50.

**Tall Meadow Oat Grass (No. 541)** One of the most valuable hay and pasture grasses in cultivation, and it is especially desirable for and adapted to the South. It withstands the heat and drought of midsummer and the cold winter, starts very early in the spring, and continues to give good grazing until late in the fall. For hay, it can be cut twice in a season, and will yield nearly double as much as Timothy. Its nutritive qualities are first-class, containing, by analysis, more flesh and muscle forming materials than Timothy, but it is not quite so fattening as that grass. It ripens at the same time as orchard grass and gives good results sown with it and red clover. For hay should be cut as soon as it blooms. Tall Meadow Grass is best adapted to good, loamy uplands, but gives excellent results on nearly all soils, and even on light, medium or sandy soils. Farmers who have been sowing this grass for years are especially well pleased with the returns.

When sown by itself sow at rate of 3 bushels per acre, either in the fall or spring. Sown with orchard grass and red clover, the quantities usually sown are 1 bushel (11 pounds) tall oat, 1 bushel (14 pounds) orchard grass, and 6 pounds red clover. The addition of 4 pounds fancy clean Redtop or Herd's Grass seed to the acre to this mixture increases the aftermath and the yield of grazing. This combination is excellent, and one that has given very satisfactory results. It grows from 2 to 4 feet high, according to soil; it roots deeply, and is thus least affected by drought. It can usually be cut twice a year for hay and after being cut should be cured before being wet by dew or rain. It should be sown in the fall, from September on, according to latitude. Can also be sown during March and April. Write for quantity prices when ready to buy. Present prices, pound, postpaid, 40 cents; bushel (11 pounds), not prepaid, about \$2.50.

**Meadow Fescue (No. 538)** A splendid hay and pasture grass for all the fall and winter pasturage. Sow at rate of 2 bushels per acre August to October and February to April. Pound, postpaid, 35c. Bu. (14 lbs.), about \$2.50. Ask for quantity prices.

**Timothy (No. 546)** One of the strictly hay grasses. Valuable for North Georgia, Alabama, Mississippi and the hill and mountain sections of the Carolinas. Sow seed at rate of 12 to 15 pounds per acre. 99% Purity or above. Pound, postpaid, 25c. Bushel (45 pounds), about \$4.50. Write for market price.





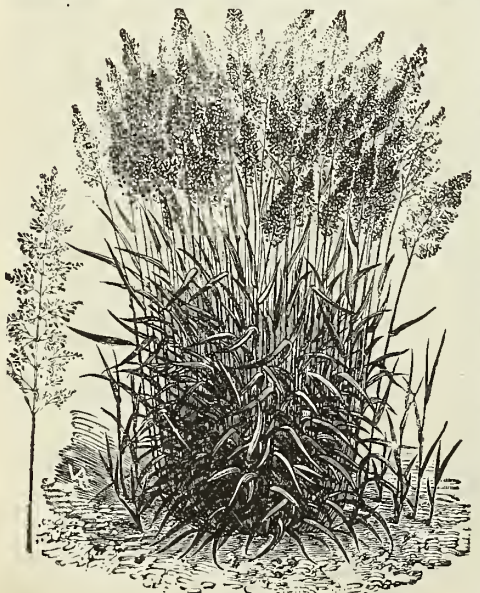
Italian Rye Grass

but a mixture of quick growing grasses for winter show only, either for planting on Bermuda lawns or by itself to grow and stay green during winter and early spring. This should be sown on Bermuda lawns at the rate of 70 pounds of seed per acre (42,000 square feet) and scratched in lightly with rake. On bare ground at least 100 pounds per acre should be sown, October and November being preferable. Pound, postpaid, 35 cents; 3 pounds, \$1.00. Bushel (14 pound-), not prepaid, \$2.50.

### Finest Lawn in South Georgia All Winter

#### Italian Rye Grass (No. 536)

tings of hay can be made in one season. It is also very valuable for use in Bermuda and other lawns during winter. After frost has killed the top of the Bermuda, burn it off, sow Italian Rye Grass on it liberally and scratch it in lightly with a rake. It will spring up quickly and make a green lawn during the winter, while the Bermuda is dormant. Sow at rate of 3 bushels per acre. Price, 30c per lb., postpaid. Bu. (14 lbs.), not prepaid, about \$1.75.



Red Top or Herd's Grass

## HASTINGS' PERMANENT PASTURE MIXTURE

(No. 551) Years ago a gentleman came to Mr. Hastings with a request to make him up a mixture of grasses that would be permanent, something he would not have to plant over again every two or three years, something that would give all the year round grazing. The result of that request was a well proportioned mixture of nine different grasses and two clovers. It was planted on rather rolling red clay land. A year ago that pasture was in better shape, had a stronger growth of grass than it had when it was two years old. It has furnished continuous pasturage in wet weather and dry, in hot weather and cold. It has in addition to the pasturage furnished one heavy cutting of hay each year. At the end of ten years it showed no signs of failing, in fact, it was in better condition than it had ever been.

The above is a record of our Permanent Pasture Mixture. The land it was sown on was barely medium in quality. It would not have made over a half bale of cotton per acre. Yet that ten-acre pasture furnished pasturage for numerous cows and horses the year round for ten years. Wasn't it worth while taking the trouble to break up the land thoroughly, then harrow it down fine, put on 400 pounds of standard grade guano, and then spend \$6.00 per acre for a heavy seeding? Not a stroke of work or a pound of fertilizer has been put on that ten-acre pasture since, and it's yielding its grass crop better now than ever before, and no sign of any let up.

We have detailed this to show you that a thorough preparation and seeding is well worth while, and there should be just such a permanent pasture to furnish all year round grazing on every Southern farm.

There is no Bermuda or Johnson Grass in this mixture. It contains nine different grasses blended just right together with red and white clover. It's a mixture that will make a pasture quickly and stay by you through many years.

Sow 35 pounds of Permanent Mixture per acre in October or November. Price, 35 pounds, \$5.50, f. o. b. Atlanta. All grasses and clover seed used in this mixture are of the highest grade.

**Sunny Italy Lawn Grass (No. 552)** In the Lower South along the Gulf Coast and Florida there is only one really permanent grass for lawns and that is the much praised as well as the much "cussed out" Bermuda Grass. While Bermuda is a splendid summer lawn grass it is sere and brown in winter. As soon as Jack Frost gets in his work, good-by to its greenness and freshness until late spring.

There is a remedy for this winter deadness trouble and its name is our Sunny Italy Lawn Grass, a winter growing mixture of grasses which if sown broadcast on Bermuda grass lawns in October and November will quickly spring up and make an all-winter lawn. It simply fills in the all-winter gap when Bermuda is so dead looking, yet it does not interfere in the least, for as soon as conditions are right for growth of Bermuda this grass mixture soon disappears. On Bermuda lawns it insures an all-winter greenness that you can secure in no other way.

Further, if you have no Bermuda lawn, but only a bare spot that you want to cover in winter, "Sunny Italy" Lawn Grass will answer your purpose just as well, if not better, than higher priced lawn grass seed. All you have to do is get your ground well broken, good and smooth, then sow "Sunny Italy" Lawn Grass and Nature will do the rest so far as winter and early spring is concerned.

Don't misunderstand us on this. "Sunny Italy" is not a permanent grass mixture. "Last fall I ordered of you some of your "Sunny Italy" Lawn Grass Seed and had the most beautiful lawn in South Georgia all winter."—Mrs. J. R. Simpson, Fort Gaines, Ga.

An annual grass, very valuable for fall planting only. In the South it comes quickly, completes its growth during spring and early summer. So rapid is its growth that several cuttings of hay can be made in one season. It is also very valuable for use in Bermuda and other lawns during winter. After frost has killed the top of the Bermuda, burn it off, sow Italian Rye Grass on it liberally and scratch it in lightly with a rake. It will spring up quickly and make a green lawn during the winter, while the Bermuda is dormant. Sow at rate of 3 bushels per acre. Price, 30c per lb., postpaid. Bu. (14 lbs.), not prepaid, about \$1.75.

**English or Perennial Rye Grass** Perennial Rye or English Rye Grass is very similar to Italian

(No. 535) Rye, grows off a little slower, but has the advantage of lasting for years. Makes very heavy leafy growth, very fine for either pasture or hay. Sow two to three bushels per acre, September to December. Price, pound, postpaid, 30 cents. Bushel (14 pounds), not prepaid, about \$1.75.

### Hastings' Evergreen Lawn Grass

Mixture (No. 550) will be satisfactory. For Florida and the light sandy lands of the Gulf Coast section it will not last, neither will any other grass mixture. In that section it will last for one season, but will largely die out the first summer. On the clay and loamy lands farther up this is an unexcelled lawn mixture. After thorough preparation, sow about two bushels of seed per acre in October or November. We have a booklet on preparation of lawns which we shall be glad to mail you on request. Pound, postpaid, 35 cents; 3 pounds, postpaid, \$1.00. Bushel (14 pounds), not prepaid, \$3.25.

### Red Top or Herd's Grass (No. 545)

Hay and pasture grass. Succeeds on most kinds of soil, but does best on heavy or low, moist, stiff soils. It will yield one cutting of hay and by repeated mowing will hold its ground in winter, but its chief value is as a part of a mixture of grasses for winter pasture. It is a perennial, lasting for years, and while the first year it may seem weak, it improves with age, holding its own against other grasses, and weeds and is not easily killed even by being under water for two or three weeks at a time. Extra fancy clean seed of best grade. Pound, postpaid, 35 cents. Present price in quantity, not prepaid, about 20 cents per pound. Write for prices.

**Genuine Rescue Grass (No. 544)** This, the genuine Rescue, is a most valuable annual winter and spring grass for the Lower South, making splendid growth even below Tampa, Florida. The reader must not confuse this with the so-called Rescue or Arctic grass so freely sold by North Georgia parties. Arctic grass is cheat or chass, one of the worst pests of the small grain fields.

Sowed in August or September the genuine Rescue Grass will frequently furnish a cutting of hay by February in the Lower South, and another in April. If used for grazing (and it makes fine winter pasture), stock should be taken off by April 1st, to allow it to reseed itself for another season's growth.

Rescue Grass is well adapted to all the South as far West as Texas. It is not in any sense a pest, and can be killed out any time by close grazing, so that it does not make seed. Sow seed in late summer or fall, at rate of about 30 pounds per acre. Price, pound, postpaid, 35 cents; 3 pounds, \$1.00. In quantity, not prepaid, 20 cents per pound.



# RHODES OR EAST COAST GRASS

**12 TONS OF DRY HAY PER ACRE PER YEAR, ST. LUCIE CO., FLA. (No. 543)**

It's not often that a really new and valuable grass appears, but the Rhodes Grass, or "East Coast Grass," as it is more commonly known in Florida, is certainly a find, for we know of no grass so valuable for Florida and the Gulf Coast section.

Rhodes Grass has been grown on both the East and West Coasts of Florida for the last five or six years with most marked success.

Our Mr. Hastings visited the Fellsmere Farms at Fellsmere, St. Lucie County, Florida, in January, 1913, and was greatly impressed with the rank growth of this grass and its fully apparent value as a hay grass, something that Florida and the Gulf Coast section has long sought.

We were assured by Mr. Tillman, who has charge of the experimental work of the Fellsmere Farms, that the Rhodes Grass produced, in their experiment grounds, twelve tons of dry hay per acre the previous year. Believe us, that is some hay crop per acre for sandy land.

It is not coarse and makes hay equal to if not superior to the best Northern timothy hay.

The illustrations shown on this page are from photographs taken on the Fellsmere Farms in the spring and show only one of the nine or ten cuttings of hay per year that this magnificent hay grass produces.

The source of seed supply of this Rhodes Grass has been more or less of a secret for several years, but we have succeeded in obtaining an ample supply of it and can furnish it in any reasonable quantities this summer and fall. Rhodes Grass has been tested thoroughly in South Texas for two years and the growers pronounce it superior to alfalfa as a hay crop.

For Florida and the Gulf Coast sections all around to the lower Rio Grande valley, above Brownsville, Texas, we believe that Rhodes Grass will prove the most valuable grass ever introduced.



Field of Rhodes Grass Before Cutting (Fellsmere, Florida)

## RHODES GRASS CAN COMPETE WITH THE TIMOTHY OF THE NORTH

One of the great and important problems of Florida and the Gulf Coast sections is to secure an ample supply of fine hay, something entirely satisfactory for use on the farm and at the same time be marketable in the towns and cities in competition with that standard market hay, the timothy hay of the North.

In a recent letter to us from P. H. Rolfs, Director of the Florida Experiment Station, Prof. Rolfs says: "In Florida, the best land for the Rhodes Grass has been our hammock land, especially that which has a clay subsoil. \* \* \* As to proper preparation of the soil, it is about the same as that for seeding other small seeds such as timothy, red top, orchard grass, etc."

"The time of the year for planting will depend greatly upon the year itself. Where a good moist spring occurs it is well to sow in the early part of the year. Toward the South, where there is no danger of cold weather, the sowing may be made in the fall, providing the soil is in good condition to make a moist seed bed."

"Apparently no grass has been introduced in recent years which has better promise of becoming the competitor of the timothy of the North."

The above words from Prof. Rolfs means much. We have known him personally for years and he is a most careful man, one who always underestimates rather than exaggerates.

### GOOD GARDENS

"You have had our orders for seed for the past ten years. We never plant any other seed and always have good gardens." O. B. Anderson, Nanafalia, Ala.



Hauling in Rhodes Grass Hay (Fellsmere, Florida)

## A Splendid Florida Report

Mr. E. W. Amsden of Ormond, Fla., is an "old settler." He says, writing under date of September 20, 1914: "I bought from you in February 5 pounds of Rhodes Grass seed. Owing to extreme dry weather it did not come up until after the middle of April. I commenced cutting May 10th and kept it up every 3 weeks until September 1st, when I mowed a ton of good hay from the half acre. This was planted on land within 80 yards of the ocean beach, land that I never supposed would grow white beans. I have owned this land 30 years and never considered it worth clearing up."

E. E. Evans, Mercedes, Texas, writing us in August, 1914, says: "I will want for October sowing about 125 pounds Rhodes Grass. It has proved the most satisfactory hay maker ever introduced in the Lower Rio Grande Valley. It has not failed to produce one ton per acre per month. I will sow it in my alfalfa field so that it will soon consist of Rhodes Grass only."

Mr. J. J. Thorber, Botanist of the Agricultural Experiment Station of Arizona, says: "I have had Rhodes Grass under observation for several years. It succeeds beautifully in our heavy clay loam soils and even in sandy or gravelly soils. Its growth is marvelous under our conditions."

We do not recommend Rhodes Grass for fall sowing in the Central South, but for Florida and Gulf Coast sections it is safe. Sow 8 to 10 pounds per acre.

**Special Rhodes Grass** If interested, ask for our **Circular** special circular on Rhodes Grass, which goes into this subject more fully than is possible in this catalogue.

**Prices** Quarter pound package, 35c; pound, \$1.00; postpaid. By express or freight, not prepaid, 10-pound lots or over, 75c per pound.



# THE SOUTHERN RURALIST

Atlanta, Georgia, is one of the great printing and publishing centers of this country. Out of the nearly one hundred publications sent out from Atlanta, there is one, the *Southern Ruralist*, that stands head and shoulders above all agricultural publications of the country in value to the Southern farmer.

We well remember the first issue of the *Ruralist* ever printed. It started out with 4 pages and about 500 circulation once a month. Now each issue contains from 24 to 56 pages, going twice a month to over 275,000 subscribers in all the Southern States.

Believe us, the *Ruralist* has grown beyond all expectations of its publishers. Why? Because it satisfies its readers. Because it's above all things a practical Southern farm paper, edited and printed strictly for Southern farmers. Because it brings to its readers in every issue something new and of value that they can use in helping in the solving of the farm problems that are constantly coming up for you and for us to solve.

We positively know that the *Ruralist* is the right kind of a paper for every one interested in farming and gardening to read. Thousands of our customers have either told us or written to us of its real practical value to them and have thanked us for bringing it to their attention.

We read it regularly ourselves. We get many good ideas from it that help us in the farm work on the Hastings Farm.

Below you will find our special "Half Price" and "Money Back" offer. We have carried this offer for seven years and in that time have received and turned over to the Southern Ruralist Company over one hundred and eighty thousand subscriptions. In only one single case have we ever had a customer ask us to have the paper stopped and his money returned under the terms of this offer. We believe that is fair evidence that every one of these one hundred and eighty thousand people have found the *Southern Ruralist* worth while reading and of value.

## Why Not Read a Good Farm Paper

Yes, why not? Is there any real good, solid common sense reason why you should not have the *Southern Ruralist* as a visitor in your home 24 times a year at a cost of 25 cents, the price of two or three pounds of cotton, a peck or so of corn, or a couple of feeds of oats? That's just about the cost of having it for a year under our special offer below, with the chance to have your money back if you are not fully satisfied.

Now, we know that there is a prejudice in the minds of many farmers against farm papers or books on farm subjects. Is there any real ground for this prejudice against a thoroughly practical Southern farm paper like the *Ruralist*? Surely not. It is true that there has been a whole lot of rot and nonsense printed in some of the Northern farm papers that have been largely circulated in the South. It is also true that there has been a great

deal of impractical stuff printed in some Southern farm papers and in the farm departments of the weekly, semi- and tri-weekly issues of the city dailies published in almost every State. All the more reason then that you should read regularly a paper that is a thoroughly practical farm paper for the South.

There are a lot of farmers that won't believe that anything true about farming can appear in a paper or a book. You may have some of that kind in your neighborhood. If they see in the county weekly paper that Bill Jones killed John Smith over in the next county last Tuesday, they believe it. If they see in an agricultural paper that Henry Williams of Sumter County, Georgia, increased his yield of cotton nearly a half bale per acre by plowing his land three inches deeper with a two-horse plow instead of a "Boy Dixie," they won't believe it. Why? Just because it was printed in a farm paper. Is that a common sense way?

## You Don't Know All About Farming

Neither do we. We find and you find something new coming up every year on our farms. So do other folks. This is "farm news." It gets into the right kind of farm papers like the *Ruralist*. Plant diseases appear, insect pests are showing up right along, soils after being cropped too long require different treatment. Do you know how to handle all these things to best advantage when they appear? The chances are 99 times out of 100 that these subjects have been handled and handled rightly by somebody else, and how to do it has been printed in the *Ruralist* long before the trouble ever shows up on your farm or ours.

We have no patience with the farmer who will sneer at or condemn good farm information that comes in the printed page of paper or book and at the same time take the same thing all in as gospel truth when some brother farmer who got it from the paper repeats it at a Farmers' Union meeting, at a fish fry or picnic or outside the church at "preaching."

We haven't got any better sense than to want to get all the in-

formation about farming we can and we don't care two straws how it comes to us, whether through the printed page of a farm paper or a book, or whether by word of mouth from a neighbor, or by letter from one of our seed buying customers.

First, last and all the time we need all the farm information we can get and so do you. This summer and fall catalogue goes to about 300,000 Southern farmers and gardeners. Of these about 275,000 subscribe for and read the *Ruralist* regularly. What of the other 125,000? Are you one of these? If so, why not send in your subscription now and try it on? Remember, you have the Hastings' guarantee to return your money if you are not fully satisfied. It's a fair offer. The H. G. Hastings Co. does not publish the *Ruralist*, but we have a very great interest in having it in the hands of every farmer in the South, for no man in the South can read the *Ruralist* for one year, and follow its teaching, without being a better and more prosperous farmer in every respect. The men who make the *Southern Ruralist* are shown on the opposite page.

## "Half-Price" and "Money-Back" Offer

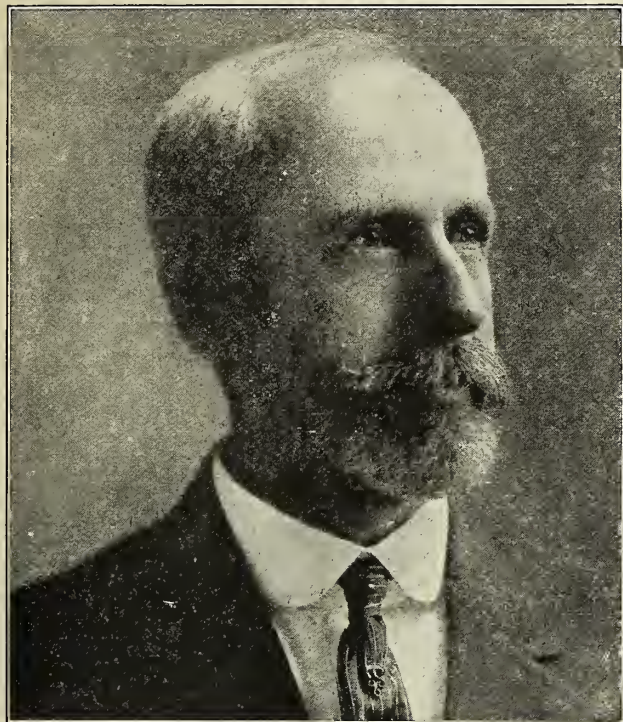
The regular subscription price of the SOUTHERN RURALIST is 50 cents per year. Through a special agency arrangement we are able to offer it to you for half price, 25 cents per year. We want every Hastings' seed buyer to have the SOUTHERN RURALIST for the next year simply because we know it will be worth many dollars to you in your farm work. Let no one say that he "can't afford" it. At our special half price offer the whole cost for one year is less than the value of 3 pounds of cotton, or about the value of a peck of corn. We are so sure that you will be satisfied with the RURALIST that we hereby agree that if you will send us 25 cents along with your seed order for the paper for one year we will send you your money back at the end of 3 months and have your paper stopped if you write us that you are not satisfied that you are getting full value for your money and more.

In this offer we guarantee full satisfaction and money back if you don't think it worth it. You need the RURALIST. Every issue of the 24 during the year you will find helpful. Through us you can buy it for 25 cents, exactly half price, with an absolute, positive guarantee of your money back if you are not fully satisfied at the end of 3 months. You can't get anywhere in this world a fairer, squarer offer than that. Just enclose 25 cents extra with your seed order for the RURALIST for one year. We will start it coming promptly.



# THAT BEST OF ALL FARM PAPERS

## AND THE PRACTICAL FARM MEN OF THE SOUTH WHO MAKE IT



Dr. H. E. Stockbridge, Agricultural Editor of the Ruralist.

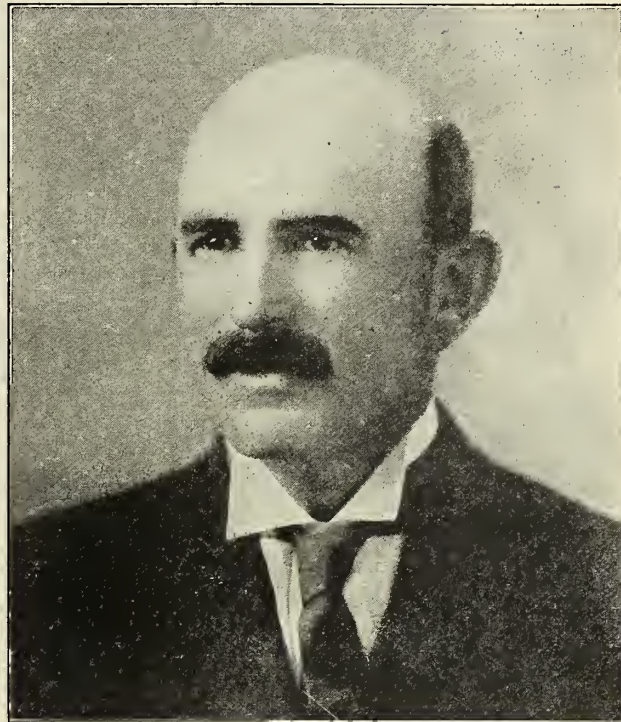
**H. E. Stockbridge** We don't hesitate a minute to say that in our opinion Dr. H. E. Stockbridge is the best agricultural editor on any farm paper in this country. First and above all things, he is a thoroughly practical farmer, and one of very wide experience. Second, he is thoroughly equipped from a scientific standpoint. He is the owner of a large plantation in Sumter County, Georgia. He has been director of both the North Dakota and Florida Experiment Stations, and when the Japanese government wanted to organize a national department of agriculture many years ago, Dr. Stockbridge was the man chosen and spent four years in that country. With his national and international reputation and being President of the Farmers' National Congress he tells you exactly what you need to know. He has a way of putting the great scientific facts and truths relating to farming in such plain, simple, understandable words that even the most uneducated man is never at a loss to know exactly what he means. All agricultural matter for the *Southern Ruralist* goes under Dr. Stockbridge's eye and you can rest assured that unless the information is practical and workable it doesn't get into print through the *Ruralist*.

### THE SOUTHERN FARMERS' MONTHLY EXPERIENCE MEETINGS

In addition to the lines carried directly by Mr. Merriam and Dr. Stockbridge, there are many special departments cared for by men specially fitted to handle these particular subjects. Among these is the Dairy and Live Stock Department, edited by C. L. Willoughby, professor of this subject in the University of Florida; the Veterinary Department, edited by Dr. Cary, veterinarian of the Alabama Experiment Station, Dr. Cary answering all questions asked by subscribers as to disease and injuries of all kinds of live stock; the Horticultural and Fruit Growing Department, in charge of Prof. T. H. McHatton, of the Georgia State College of Agriculture, and the Poultry Department is ably looked after by Mr. F. J. Marshall, a poultryman of national reputation.

With all due respect to Mr. Merriam and Dr. Stockbridge, and the able gentlemen we have just mentioned, we get just as much, if not more, out of the special "What Farmers Are Doing" issues that come the middle of each month.

These middle-of-the-month issues of the *Ruralist* are regular Southern farmers' experience meetings. The articles are written



F. J. Merriam, President Southern Ruralist Company

**F. J. Merriam** He is another practical man who has done an almost lifetime's work in the few years that he has been at the head of the Southern Ruralist Company. Under his management the *Ruralist* has grown from a little 8-page monthly paper of a few thousand circulation to the present 24 to 56 page, twice a month, leading agricultural paper of the South, going into over 275,000 Southern farm homes regularly.

Mr. Merriam is a thoroughly practical Southern farmer. He knows exactly what it is to be in close touch with the soil and dependent on the right handling of the farm for his living. First, in Florida, and later here in Georgia, he has made his living and all his living from the soil.

Like Dr. Stockbridge, Mr. Merriam knows farm prosperity and farm troubles. On the farms near Atlanta he has had to "buck up" against exactly the same things in farm methods and farm management, bad weather and good weather conditions, etc., as you have. He is practical because he has had and is getting farm experience right along. Mr. Merriam and Dr. Stockbridge know by actual experience and they pass this experience along to *Ruralist* readers through the *Ruralist* twice each month.

strictly by farmers themselves. They give the actual farm experiences of men right on the ground, day in and day out, of the "one-horse" farmer, the two or more horse farmer as well as the plantation owner. They all have their chance and tell it in their own language. The *Ruralist* is open to them all. They don't tell what they are going to do, but what they have done and how they did it. You can't say that the experiences of these hundreds of farmers who write for the *Ruralist* every year is theory. It's the actual statement of things actually done on their farms. They tell it to you through the *Ruralist* just as your neighboring farmer friend would tell you about his farm work and which you are always mighty glad to hear from him.

It's just this kind of information on every farm subject in the course of a year that makes the *Ruralist* such a valuable paper to over two hundred and eighty thousand Southern farmers. If you are not already a reader, take advantage of our special offer of "Half Price" and "Money Back" on the opposite page. It's a perfectly fair, square offer and we take all the risk of your being dissatisfied with your trade.



# Summer and Fall Gardening

Most of our people seem to feel that they have done their duty when they have made garden in the spring, apparently forgetting that many of the vegetables planted during the spring months are quick maturing, soon reach maturity and are used up and nothing is put in to take their place. Others think that a turnip patch fills the bill for summer and fall planting and let it go at that. As a matter of fact, in most parts of the South continuous gardening or rather a continuous supply from the garden is a possibility the year around.

Several years ago one of the Atlanta papers used to publish a monthly crop report from each county in the State and along about June or July almost every county would report "gardens failing." Now gardens "dry up" in June or July most frequently because people stop working them, let the ground get hard and crusted. They "fail" both from this cause and for the reason that the people don't plant something else to take the place of the vegetables already used up. As a matter of fact the garden ground ought to be kept busy the year around, and some of the most profitable gardening of the year can be done during the fall.

## YOU CAN HAVE A GOOD FALL GARDEN IN YOUR STATE

**Beans** Bush varieties can be planted in the northern half of Georgia, Alabama, Mississippi, Louisiana and Texas, also in North and South Carolina up to August 15th; in the southern half of these States named up to September 1st. Pole snap varieties like McCaslin and Old Homestead, also the pole and hush limas, can be planted in the southern half up to August 15th. In Florida plant all kinds during August; the bush varieties during September, and in South Florida beans can be planted with more or less safety during all the fall and winter months.

**Beets** The turnip-shaped varieties such as Hastings' Improved Blood Turnip, Eclipse and Lentz Extra Early can be planted in August in northern half of Georgia, Alabama, Mississippi, Louisiana, Texas and the Carolinas during August and first half of September. In the southern half of these States beet planting can continue until about October 15th. In Florida, Southwest Texas and many of the more protected Gulf Coast sections the planting of beets may be continued during all of the fall and winter months. Beets are semi-hardy and will stand heavy frost without serious injury. In Florida beets should be planted October, November and December.

**Cauliflower** Planting of Cauliflower is not advised during the fall months except in Florida, Southwest Texas and well protected spots along the Gulf Coast. Seed bed best be sown in late September or October for maturing in early spring months. Cauliflower will not stand heat, and to be successful must be matured not later than April 1st in those sections. The same is true of broccoli, which resembles cauliflower closely.

**Cabbage** In the Lower South, Florida, Southwest Texas and the Gulf Coast sections this is the most important fall sown vegetable crop. Early varieties such as the Wakefields can be planted in northern half of Georgia, Alabama, Louisiana, Mississippi, Texas and the Carolinas in August for maturing before cold weather comes. In the southern half of these States planting may be made in September and October of the flat varieties, All-Head, Perfection, Surehead, Sure Crop, Centennial Late Flat Dutch, Florida Drumhead for maturing during the late winter months. In Florida, the immediate Gulf Coast sections and Southwest Texas, the bulk of seed planting should be during the month of October for March and April maturity. Cabbage is a half hardy vegetable and will stand considerable cold without serious injury except when "in bud," that is, the beginning of the formation of the head. If frozen at that time it is apt to run to seed without forming heads.

**Carrots** Suitable for August plantings in the northern half of the South, for September planting in the southern half. For Florida, Southwest Texas and close to the Gulf, plantings may be made almost any time up to December. The carrot is a vegetable that should be more largely planted in the South in the fall as well as in the spring.

**Celery** We do not advise the planting of celery in the fall except in Florida, Southwest Texas and in sheltered spots along the Gulf. In that section August and September plantings are the most desirable for March and April maturity.

**Cucumber** While looked on as an almost strictly spring vegetable it can be planted in August and early September for quick maturity along the Gulf Coast and in Florida. Limited areas of this are found profitable in South Florida for shipments North during the winter months.

**Eggplant** Not advised for planting in the fall except in South Florida. July and August plantings will mature in that State in about 110 days and like cucumbers limited areas are found profitable for shipments from South Florida during the winter months. Peppers are adapted to similar conditions.

**Kale or Borecole** Entirely hardy in all parts of the South in any average winter. In the northern half of the South September and October sowings are the best. In Florida and Gulf Coast sections plant up to January 1st. Kale should be in every garden in the South for winter and spring greens.

We of the South ought to be more regular growers and consumers of the garden products. We are not talking about the grower for market, for he needs no talking to. Growing vegetables is his business. We need the home vegetable garden worked to the limit of its producing capacity during the year. We all need a plentiful supply of vegetables, not from tin cans bought from distant States, but from our own garden plots. It means money-saving and it means health-saving, and we all need to save both.

With the wide range of conditions of temperature and date of first killing frost it is difficult to lay down any hard and fast rule as to when and what to plant in the fall, and the schedule given below in the various States is to be considered only as a general guide.

Below we give an outline of garden work in the different States for the months August to December, so far as it can be given. It is really surprising how many vegetables can be grown even in the Central South from late summer and fall planting. Market gardeners plant something every month in the year even as far north as Atlanta, and this should be a guide to those who think that gardening is something to be done only in the spring months.

**Lettuce** One of the most widely grown and largely planted of the "salad" vegetables. Requires rich or well manured soil and plenty of moisture for quick growth. In northern Georgia, Alabama, Mississippi, Texas and the Carolinas sowing of lettuce can be made during August and up to September 15th. In the southern half these sowings can be continued up to October 1st. In Florida, Southwest Texas and protected Gulf Coast points plantings may be continued all through the fall and winter, although the best months are October and November. Where the garden has cold frames or protected beds lettuce can be planted and grown in them during all the fall and winter months in the northern districts.

**Mustard** Largely planted in family gardens in both fall and spring. In the more northern sections of the South, August, September and October sowings are best. In Florida and the Gulf Coast sections October sowings are the best, although in Florida continuous sowings can be made October to February.

**Onions** Plant sets of the hardy varieties (Yellow Danvers and Silverskin) in the northern half in September and October; in the southern half plant from September to December. In the southern half, also Florida and Southwest Texas, plant seed of the Bermudas during October. Sets of all the onions can be planted all through the fall in that section, but the Bermuda varieties from seed are preferable.

**Garden or English Peas** Extra earlies such as John L. and Alaska can be planted in northern half of Georgia, Alabama, Mississippi and Louisiana in August; in the southern half plantings of them can be made as late as September 15th. In Florida, South Texas and near the Gulf plantings can be made both of the extra earlies and second earlies, such as Home Delight and Bliss' Everbearing almost any time during the fall and winter months. Peas are fairly hardy except when in bloom.

**Radishes** In the northern half of Georgia, Alabama, Mississippi, Louisiana, Texas and both the Carolinas, succession plantings of radishes may be made every ten days to two weeks from August 15th to October 15th. In the southern half of those States, also Florida, plantings may begin in September and continue at intervals all through the fall months. Good, or well fertilized soil, with sufficient moisture to insure quick growth is necessary to make crisp, tender radishes.

**Squash** We would not advise planting this in the northern half of this general district except between August 1st and 15th. In the southern half plantings can be made up to September 1st. In South Florida the bush squashes can be planted almost at pleasure any time during the fall months.

**Spinach** Most of our Southern people like "greens" during winter and spring, and for this purpose there is nothing better than spinach. The seed does not germinate freely in warm weather, so that planting should be deferred until weather cools down. It is perfectly hardy, standing any ordinary winter weather, making growth all through the winter and spring. For Florida and Gulf Coast sections November and December plantings are best.

**Tomatoes** Plant in the northern half of Georgia, Alabama, Mississippi, Louisiana, Texas and the Carolinas up to August 1st. In the lower half to August 15th and in Florida and Southwest Texas they make a regular fall and early winter crop for shipment and home use. If plants are frozen the green fruits will ripen in the house.

**Turnips** This is the old standby in Southern fall gardens. In all the States except Florida, South Texas and immediate Gulf Coast sections the planting season opens with rutabagas in July and August, followed two or three weeks later by the bulb varieties of turnips such as Purple Top Globe, Flat Dutch, White Egg, Purple Top Flat, etc., followed in September and October by the "salad" varieties like Seven Top and Southern Prize.



# Special Seeds For Summer and Fall

HASTINGS' RIGHT VARIETIES OF RIGHT QUALITY AT RIGHT PRICES

**Every Time You Order Seeds or Write to Us Be Sure and Write Your Name, Post Office and State Plainly. Hundreds of Orders Are Delayed Every Year Because the Sender Forgets to Sign His Name or Give His Post Office Address.**

**Seeds Postpaid by Mail** Remember that the prices given in this list include delivery of all seeds by packet, ounce, quarter-pound, pound, pint or quart, except where noted. Send us the amount named in this catalogue, and we guarantee safe delivery by mail in these quantities.

**Liberal Premiums** Please bear in mind that on seeds in packets and ounces only (no quarter-pounds, pounds, pints or quarts), the purchaser may select 25 cents worth extra on each dollar sent. This does not apply to orders for collections, prices of which are net. Please read carefully our Special Premium Offer on back of Order Sheet.

**Cost of Sending Money** In all cases where the order for seed amounts to one dollar or more, the cost of postoffice or express money order, or cost of registering the letters from places that are not money order offices, may be deducted from the amount of the order.

**Stamps** On orders of seeds where the amount is less than 50 cents, we will accept Parcel Post stamps in good condition (one-cent and two-cent stamps preferred) the same as cash, but we would ask those remitting stamps to wrap them in oiled paper, if possible, to prevent their sticking together or to the order.

**The New Express Rates** Over 2 years ago the sweeping reduction in express rates ordered by the United States Interstate Commerce Commission went into effect, and we have had enough shipping-by-express experience to know the effect of these changes. Under the old rates seeds were carried by the express companies on a special class basis which was about one-third less than the regular rates. Under the rulings of the Commission all of these special express rates were abolished and the new rates applied to seed shipments. After working under the new rates there is no material difference between the new rates and the old special seed rates that were in effect.

for some time we are now able to say that there is no material difference between the new rates and the old special seed rates that were in effect. Rates to some points are raised, to others lowered, but on an average they are about the same.

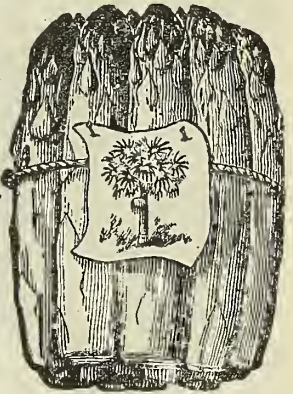
**About Warranty** H. G. HASTINGS CO. gives no warranty, either express or implied, as to description, quality, productiveness or any other matter, of any seeds, hulbs or plants they send out, and will not be in any way responsible for the crop. If the purchaser does not accept the goods on these terms, they are at once to be returned, and any money that may have been paid for them will be refunded. Crops are dependent for success or failure on so many things besides seed that it is impossible for us to give any warranty or guarantee. This does not mean that we lack confidence in the seeds we sell, but we have no control over the seeds after they leave our house, especially so as to the methods of planting, cultivating and fertilizing, all of which are important factors in the success of any crop. If we should warrant or guarantee seeds in any way, we could be held responsible for the failure of the crop, regardless of cause, and this is a responsibility, we cannot and will not accept. No responsible seedsmen gives any warranty.

**Palmetto Asparagus Seed (No. 1)** The Palmetto, while an old variety, is beyond question the best variety for the South. Seed can be sown in either fall or spring, thinly in drills one foot apart. When well up, cultivate frequently and continue until the roots have grown for one year. In transplanting, put the roots 18 inches apart each way and 4 inches below the surface. Use your richest piece of ground and remember that you cannot use too much manure on Asparagus. Palmetto is earlier, a better yielder and more even and stronger in growth than many of the later introductions. Packet, 5c; ounce, 10c; ¼ pound, 20c; pound, 60c.

**Palmetto Asparagus Roots (No. 2)** You save from 1½ to 2 years' time in getting use of our splendid, large 2-year-old Palmetto Asparagus Roots. Plant them this fall in the Lower South and save six months' time. While this is a little more expensive than planting the seed, yet the time saved and the generally more satisfactory growth makes it well worth while to use the roots. 50 roots, 75 cents; \$1.25 per 100; postpaid. By express or freight, not prepaid, per 100, 75 cents; per 1,000, \$5.00; per 10,000, \$45.00. Orders booked now. Roots ready about November 1st.

## Bush Bean Supply Short

Bush bean crops for this year's supply were the worst known in the history of the seed business. Most of the popular wax podded varieties and some of the green podded varieties were absolute failures, the yield amounting to less than the seed stock planted. We have secured enough of the varieties offered to cover reasonable demand on us for home garden use, but cannot sell large lots.



Palmetto Asparagus

## For Late Summer and Fall Plantings

**Culture** If you don't plant beans in late summer and fall you lose a good part of the "bean season." Beans can be planted all through the summer in the Central South up to September with safety. In Florida and the Gulf Coast sections they can be planted still later. Late summer and fall plantings often yield heaviest crops. Sow in drills 18 inches to 2 feet apart; drop a bean every 3 or 4 inches, covering about 2 inches. Keep soil stirred frequently and when about to blossom draw the earth up close around them.

## Hastings' Excelsior Refugee Beans (No. 14)

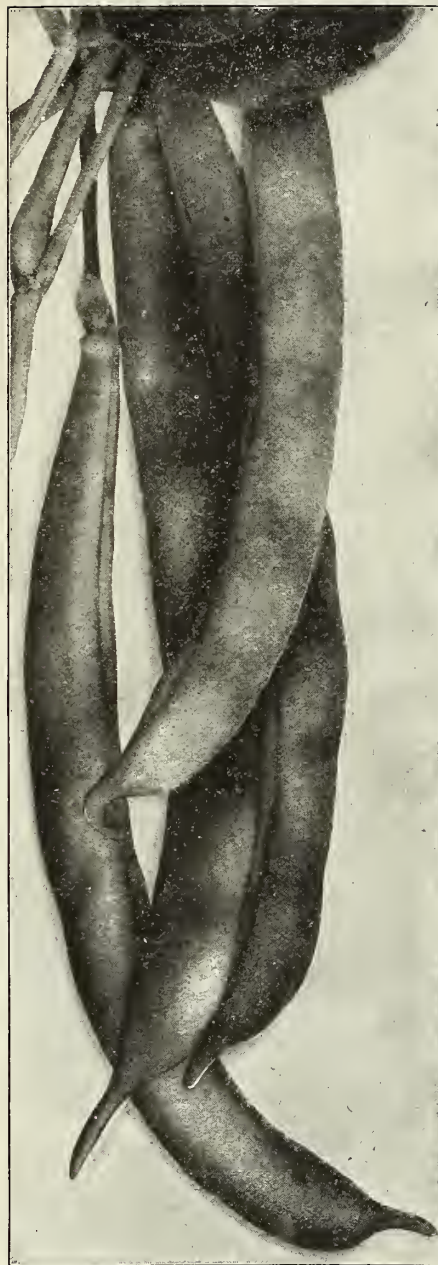
For late summer or early fall plantings there is no better bean than Excelsior Extra Early Refugee, where earliness of maturity, heavy bearing and resistance to hot summer sun is wanted. For the home garden it is all right; for the market gardener, for local market, or shipment to Northern cities, it is a money-maker. It is a vigorous grower and heavy bearer, of medium sized, round, very finely flavored green pods. No other variety equals it in ability to withstand either extreme wet or dry weather without serious injury; holds pods well up off the ground. We recommend it fully for either early or late plantings if you wish to combine sureness of crop, quality and quantity. Packet, 10 cents; ½ pint, 20 cents; pint, 35 cents; quart, 60 cents; postpaid. Not prepaid, peck, \$2.50; bushel, \$9.50.



Hastings' Excelsior Extra Early Refugee Beans



# HASTINGS' EXTRA EARLY RED VALENTINE BEANS (Round Podded)



Hastings' Extra Early Red Valentine

## Henderson Bush Lima (No. 7)

Smallest but most prolific of all the pure white seeded lima or "Sieva." Begins to bear with summer planting in about 50 days. It is one of the most popular varieties. Packet, 10 cents; ½ pint, 15 cents; pint, 25 cents; quart, 45 cents; postpaid. Not prepaid, peck, \$1.65; bushel, \$6.00.

## Fordhook Bush Lima (No. 33)

Beyond any question the best of the large seeded bush lima varieties. Bushes of strictly erect habit, branching freely, but all the branches held upright. This is a true bush form of what is known as the potato or large, thick seeded, bush lima. From four to six days earlier than other of the varieties of this class. Pods are found in clusters of four to eight and are well filled with delicious large beans that in quality surpass by far all the other lima beans. You will make a mistake if you don't plant Fordhook Bush Lima in your garden this season. Good when fresh and a splendid shell bean dry for winter use. Packet, 10 cents; ½ pint, 20 cents; pint, 35 cents; quart, 55 cents; postpaid. Peck, not prepaid, \$2.50; bushel, \$9.00.

(No. 25) The standard, green podded bush bean for either market or home gardens anywhere in the South at all times of the year. An all right bean when the seed stock of it is right and our stock is right. Fine, meaty, and round podded; vigorous, early and prolific. Very uniform in ripening and size of pods. Packet, 10 cents; ½ pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid. Not prepaid, peck, \$2.25; bushel, \$8.00.

## Hastings' Stringless Green Pod (No. 6)

To our mind the highest quality bush bean of all. For our personal garden use it is the only green podded bush variety that gets a place in our home garden. Not advised for shipping because pods are too large, but for home use and near-by markets it has no equal. Pods absolutely stringless from the time they start to form until they begin to dry up. Very prolific, a strong, vigorous grower, coming in about same time as our Red Valentine. Pods retain their fine flavor and quality to the last. If you want bean quality combined with heavy bearing, plant our Stringless Green Pod. (This is entirely distinct from the Giant Stringless, which is so inferior in quality that we have never catalogued it.) Packet, 10 cents; ½ pint, 20 cents; pint, 35 cents; quart, 60 cents; postpaid. Not prepaid, peck, \$2.50; bushel, \$9.50.

## Improved Round Pod Refugee

(1000 to 1) (No. 13) Identical in character of growth with our Excelsior Refugee except it is the heaviest yielder of all, coming in ten days to two weeks later, and it is fairly loaded down with round, green pods of fine quality, holding up splendidly in long distance shipment. Also good as a bean for canning purposes. It is very resistant to drought, cold and generally unfavorable conditions. This variety is used almost exclusively by many market gardeners in certain parts of Florida both for nearby markets and long distance shipment. Packet, 10 cents; ½ pint, 20 cents; pint, 35 cents; quart, 60 cents; postpaid. Not prepaid, peck, \$2.50; bushel, \$9.50.

## Extra Early Black Valentine (No. 23)

A new strain of Valentine bean that has steadily made its way into favor as a variety for market gardeners, both for nearby markets and long distance shipping. Seemingly this bean will stand earlier planting than the other varieties on account of its greater hardness and its resistance to bad weather conditions. Extra early, a heavy bearer and holds up splendidly in shipments to Northern markets. Equally good for home gardens and especially so in Florida and Lower Gulf Coast sections. This variety matures in about 30 days from germination. Packet, 10 cents; ½ pint, 20 cents; pint, 35 cents; quart, 60 cents; postpaid. Not prepaid, peck, \$2.50; bushel, \$9.50.

## Full Measure Bean

A comparatively new but splendid green podded bush bean for either shipment or home garden use. Becoming a favorite in shipping sections. Vigorous grower. Pods about 5 inches long and hold up well in shipment. A fine bean for Florida and Gulf Coast sections. Packet, 10 cents; ½ pint, 20 cents; pint, 30 cents; quart 50 cents; postpaid. Not prepaid, peck, \$2.25; bushel, \$8.00.

## White Mexican Tree Bean (No. 28)

Small white seeded variety of especial value for growing for shelled beans for winter use, although can be used for "snaps" when young and tender. Plant in rows like other bush beans but give plenty of space between plants. Packet, 10 cents; ½ pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid. Not prepaid, peck, \$2.00.

## WAX BUSH BEANS SOLD OUT

Seed crops of wax beans were exceedingly short last season and we sold out of them except a few Rust Proof Golden Wax; also green podded varieties not catalogued here.

## Rust Proof Golden Wax (No. 30)

This is the only wax bush bean that we still have stock of and only a small amount of it. It is a greatly improved form of the old Golden Wax and more productive. Packet, 10 cents; ½ pint, 20 cents; pint, 35 cents; quart, 60 cents; postpaid.



**WHY DON'T YOU MEET "GOOD GARDEN LUCK" HALF WAY?**



# "SNAP BEANS" UNTIL FROST--DRY SHELLED BEANS FOR WINTER

Most gardeners in the South neglect a splendid opportunity in late summer and early fall. These pole varieties all reach maturity in about 50 days planted during July, August and early September, bear heavily, furnishing a supply of "snap" beans till frost and, if a part of the pods are left to fully mature, there is always an abundance of dry shelled beans for winter use. The same is true of the Lima varieties, both pole and bush. Be sure and plant pole beans in August and September. It will pay you well.

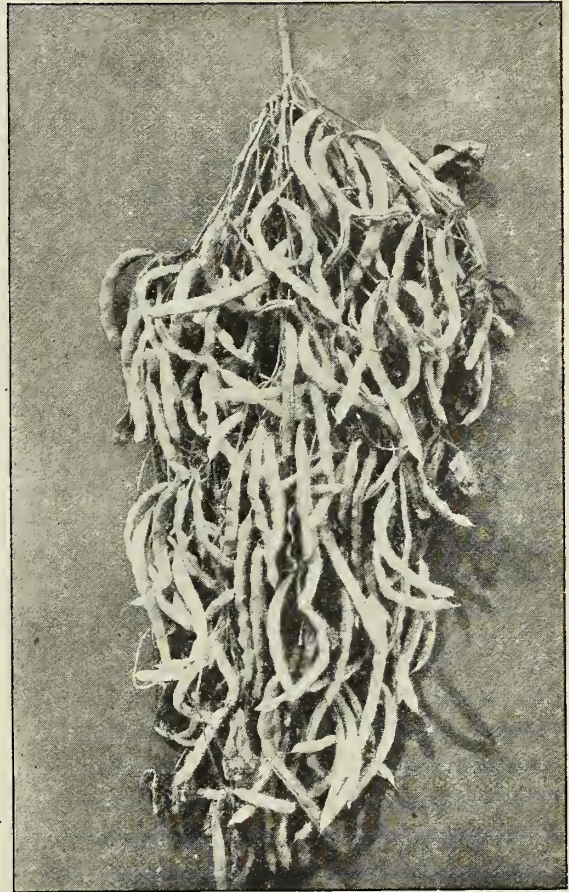
Fall gardens are economic necessities to every family and some varieties of beans are essential to every garden.

There has been a great shortage on bush beans for four or five years, and last year brought the greatest shortage known to the seed trade in the United States. Consequently you can hardly find a bush wax bean of any kind and the green-podded bush beans are rather high in price.

Our advice is for you to plant pole beans as they are not high priced. The best pole lima beans and pole "snaps" are grown for us in a certain section of California and there we had good crops last year, and in fact have good crops every year because we know what the climate will be. These pole beans are good for "snaps" and butter beans or can be dried and used for shell beans during the winter. They answer the purpose of bush beans; are heavier and longer bearers and can run on the fences, taking up space that wouldn't be used otherwise. Plant enough to supply the whole family this fall and enough to use for "shell" beans during the winter.

## McCaslan Pole Bean (No. 26)--It's a Wonder

A large white seeded pole bean of Georgia origin, introduced by us in 1912. Pronounced by every seed trade expert, who has seen it growing, as the best pole bean in existence. Our illustration on this page shows its enormous productiveness, the photograph being taken of a single matured vine from our seed crops of this variety. Its productiveness you can see, the quality of the beans as "snaps" is unexcelled, while the large, pure white beans, shelled for winter use, surpass anything ever grown in the South. The McCaslan, wherever it's grown, is now acknowledged to be the bean that beats "Kentucky Wonder." Mr. J. H. Sheffield, of Wingate, Miss., wrote us: "McCaslan Bean surpasses anything in the bean line I ever saw." Mr. Wm. Thomas, Sante Fe, Isle of Pines (Cuba), also writes: "I bought a pint of the McCaslan Pole Beans and from it sold 82 tomato baskets full and took first prize at the Sante Fe Fair this year." Packet, 10 cents; ½ pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid. Peck, not prepaid, \$2.00; bushel, \$7.50.



New McCaslan Pole Bean—Fine for "Snaps" or Dry

## BIG PACKETS OF BEANS AND PEAS

It is the rule in almost all mail order seed houses to put up packets of beans and peas containing two ounces to sell at 10 cents. Most of our packets of beans and peas contain 3½ to 4 ounces, each, same selling for 10 cents, postpaid. In buying beans in packets from HASTINGS you not only get the best but twice as much for your money.



Florida Butter Bean

## Early Golden Cluster Wax Pole Bean (No. 31)

In this variety you can have a wax pole bean equal in all respects to the old Homestead or Kentucky Wonder, in vigor of growth, size and quality of pods, earliness, length of bearing, fine flavor and tenderness. The dry beans are large, white and make a most excellent shell bean for winter use, thus giving an excellent variety both for snap and shell beans. Packet, 10 cents; ½ pint, 15 cents; pint, 25 cents; quart, 45 cents; postpaid. Peck, \$1.75; not prepaid.

**Southern Creaseback Bean (No. 11)** Fine for shell beans for use in winter, also known as "Fat Horse" bean. A strong grower and heavy bearer; pods tender when small but as they get full grown become tough. The beans are pure white and most excellent for shell beans for winter use. Packet, 10 cents; ½ pint, 15 cents; pint, 25 cents; quart, 45 cents; postpaid. Peck, \$1.75; not prepaid.

**Florida Butter Lima Bean (No. 27)** The surest bearing pole lima bean. You can't beat it for bearing anywhere in the South. It grows and bears profusely all through the season. Makes fine on poor land, begins early and stays late, furnishing plenty of delicious butter beans for fall use and then some for dry beans in winter. We have known Florida Butter for 21 years. It's a bean you can depend on. Heaviest of bearers and the quality will please you. Will make where other sorts fail completely. Packet, 10 cents; ½ pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid. Peck, \$2.00; bushel, \$7.50; not prepaid.

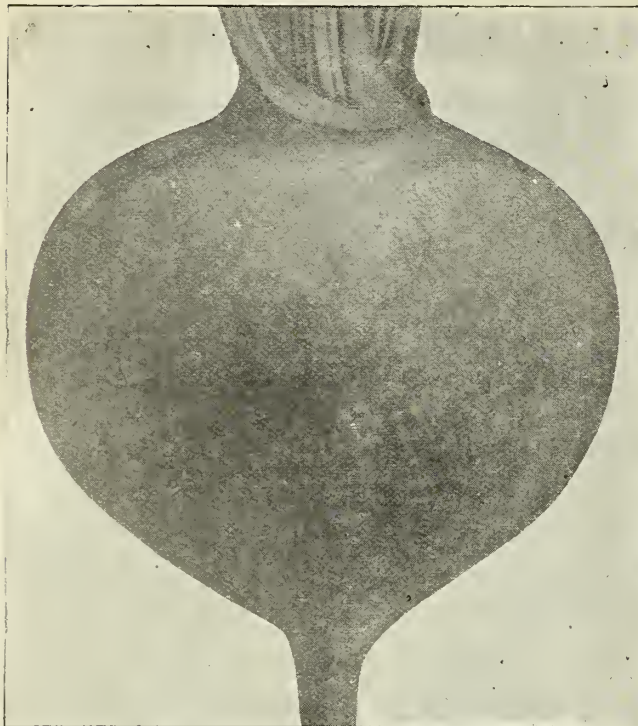
**Small White Lima or Sieva Bean (No. 9)** Except Florida Butter this is the surest bearer of all the pole lima varieties in the South. Also known as the "Sewee" bean. Immensely prolific, good quality and a great favorite for use either green or dry. Packet, 10 cents; ½ pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid.

**Large White Lima Pole (No. 10)** The best of the large white seeded pole limas, not very satisfactory when planted in the spring, but a heavy bearer in the fall. Packet, 10 cents; ½ pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid.

**Texas Prolific, Old Homestead, Kentucky Wonder (No. 15)** Last on our list, but with the exception of the McCaslan, the best of the pole "snap" varieties. Known under all three names and liked everywhere pole beans are grown. Planted in late summer or early fall it begins to bear in about 50 days and all through fall and until frost it puts on heavier crops of its extra large, deliciously flavored pods than from early spring plantings. You can absolutely depend on this bean doing its full duty right up to the time of killing frost. Pods 6 to 12 inches long, well rounded out, meaty, tender and absolutely stringless. Immensely prolific, a peck of green pods having been picked from a single vigorous vine. If you have planted it before, you know that what we say is true. Don't forget to plant some this summer or fall. Pole bean planting in August or early September is worth while. Packet, 10 cents; ½ pint, 15 cents; pint, 25 cents; quart, 45 cents; postpaid. Not prepaid, peck, \$1.75; bushel, \$6.50.

## DON'T FORGET TO PLANT A FEW ACRES OF OATS





Hastings' Improved Blood Turnip Beet

**Yellow Turnip Beet (No. 47)** Almost identical with our Improved Blood Turnip Beet except in color, which is a deep yellow. Slices of these alternating with red beets make a pleasing show on the table. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, \$1.00; postpaid.

**Hastings' Eclipse Blood Turnip Beet (No. 40)** The most popular market gardeners' beet for the South as well as a favorite for home gardens for late summer and fall planting. Fine form, smooth, and free from stringy roots. Small top, rapid grower. Color a deep blood red, which it retains fully after being cooked; quality extra fine, very sweet and tender, a heavy header and its handsome appearance makes it an easy seller when placed upon the market, either locally or for long distance shipments. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, \$1.00; postpaid. Ten pounds, not prepaid, \$8.00.

**Lentz' Extra Early (No. 50)** A splendid variety which is a great favorite for market gardeners in certain parts of Florida for shipment to Northern markets. Nearly as early as the Egyptian but larger and of extra fine quality. Color a deep blood red, tender and sweet at all stages of growth. Small top and in favorable seasons can be used in 6 to 7 weeks from sowing. Very productive, a splendid keeper and shipper. If you want a first quality, extra early beet the Lentz will please you. Packet, 5 cents; ounce, 10 cents; ¼ pound, 25 cents; pound, 75 cents; postpaid. Ten pounds, not prepaid, \$6.00.

**Half-Long Blood Beet (No. 44)** A favorite for late use, intermediate length between our Improved Blood Turnip Beet and the Long Smooth. Color a deep blood red, smooth and free from stringy roots. In quality it is tender and sweet and remains in good condition for a long time after maturity. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, \$1.00; postpaid.

**Long Smooth Blood Beet (No. 49)** An old-time favorite in the South; has long, smooth, blood-red roots growing well down into the soil, enabling it to resist drought and heat. A few of these should be planted in every garden for use after all the other varieties are gone. Packet, 5c; ounce, 10c; ¼ pound, 25c; pound, 75c; postpaid.

**Swiss Chard or Sea Kale (No. 43)** A beet grown for its leaves only. The mid rib of the leaf is cooked and served like asparagus, the other portion is cooked and served like spinach. This does not make a good root. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, \$1.00; postpaid.

## GARDEN BEETS

**Note** The best beet seed in the world is grown in France. The best beet seed growers live in France, and Hastings' Beet seed of all varieties comes from those French growers, beet seed which, when planted here in the South, makes the smoothest, cleanest, finest formed beets that can be grown.

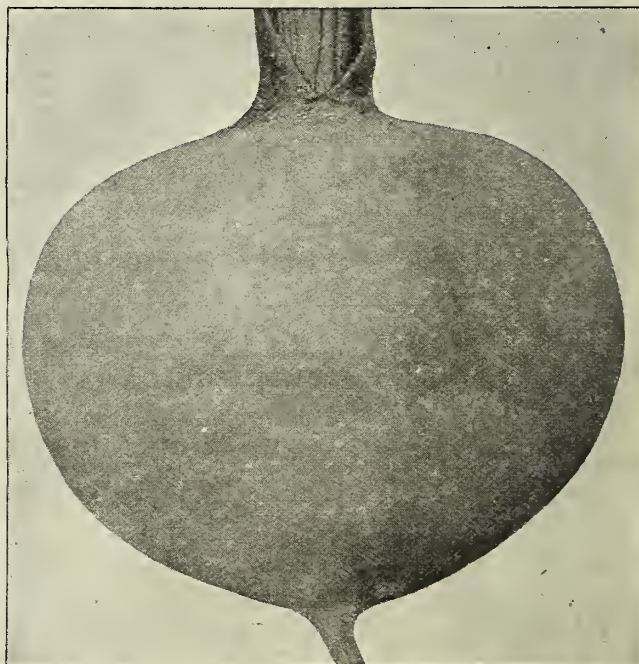
The South does not appreciate beets as much as it should. Sown thickly the young plants when thinned out make splendid "greens." Planted any time up to September 15th they make splendid young beets for fall and early winter use.

**Culture** Sow in rich, well manured or fertilized ground, after same has been deeply plowed or spaded; sow thinly in rows 18 inches to 2 feet apart. In this latitude sow from July to September 15th; in Florida and the Gulf Coast sections plantings can be made from September to January. The seed is rough and the soil should be firmed or rolled after planting, providing the ground is dry or sandy. When 2 to 3 inches high thin out to 5 or 6 inches apart in the row. Young plants are superior to turnips and spinauch for greens. In light, sandy soil cover seed 2 inches; in stiff clay not over 1 inch. Quantity of seed required, 1 ounce to 50 feet of row, 6 to 8 pounds per acre. Ready for use in 50 to 70 days, according to variety.

**Hastings' Improved Blood Turnip Beet (No. 45)** Most popular variety by markets. An improvement by our growers over the Early Blood Turnip Beet. Color a deep blood red. A fine even form, very uniform in growth, as shown in our illustration from a photograph; medium early and very productive, tender, free from stringiness and very sweet, good for either home or market use and most valuable variety for succession sowings. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, \$1.00; postpaid.

**Hastings' Crimson King (No. 46)** Of turnip shape, very uniform in size, shape and color. Sweet and tender and in favorable seasons it has been ready for use in 6 weeks from time of sowing. A splendid all-season beet. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, \$1.00; postpaid.

**Extra Early Egyptian (No. 42)** An extra early market gardeners' beet. A quick grower, producing smooth, rather flattened, turnip-shaped roots. When young flesh is sweet and tender but becomes stringy with age, and we do not advise for home garden use. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, \$1.00; postpaid.



Lentz' Extra Early Turnip Beet—Notice Special Price

## STRAWBERRIES

Along with the year 'round gardening for health's sake and the pocket's sake, why not some of the extra good things in the fruit and berry line as well? See our special Strawberry Plant Offer on first inside cover page. You can have the best of berries if you start a bed this fall, and there is nothing that makes a finer or more wholesome dessert for the table.



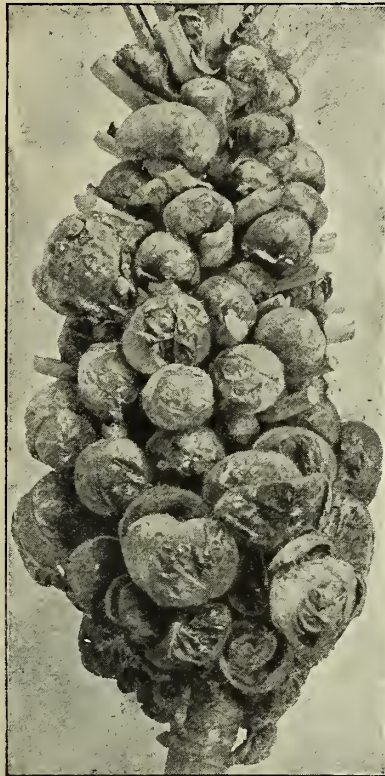
# MANGEL AND SUGAR BEETS

## FOR STOCK FEED THESE BEETS BRING RETURNS

Every year sees an increase in the number of farmers in the South who plant a crop of Mangel or Sugar beets for stock or feeding purposes. It is almost impossible to find crops that will give greater returns for the small amount of time and fertilizer spent on them than the Mangels, Sugar beets and White Belgian carrots. They are all immense yielders under good cultivation and make an agreeable change of feed for any animal kept on dry forage throughout the winter. In dairy cattle the increased flow of milk and generally improved condition of the animals in the spring will show their great value. Have your ground deeply plowed, then well harrowed until smooth. In the Middle South seed should be sown only in the spring, but in Florida and along the Gulf Coast plantings can be made all through the fall and winter. Make rows 2½ to 3 feet apart, planting seed at the rate of about 10 pounds per acre. Both the Mangel and Sugar beets are equally profitable for stock feeding. Where their value is known almost every farmer plants from one to ten pounds of seed each year, and they find that it pays them well.

### Jumbo Long Red Mangel (No. 41)

Largest and heaviest yielder in the South of all the Mangel varieties. Roots grow from one-half to two-thirds above the surface; are usually 18 inches to 2 feet long and 4 to 6 inches in diameter. Ounce, 5 cents; ¼ pound, 15 cents; pound, 50 cents; postpaid. Ten pounds, not prepaid, \$3.00.



Improved Dwarf Brussels Sprouts

### Large White French Sugar Beet (No. 51)

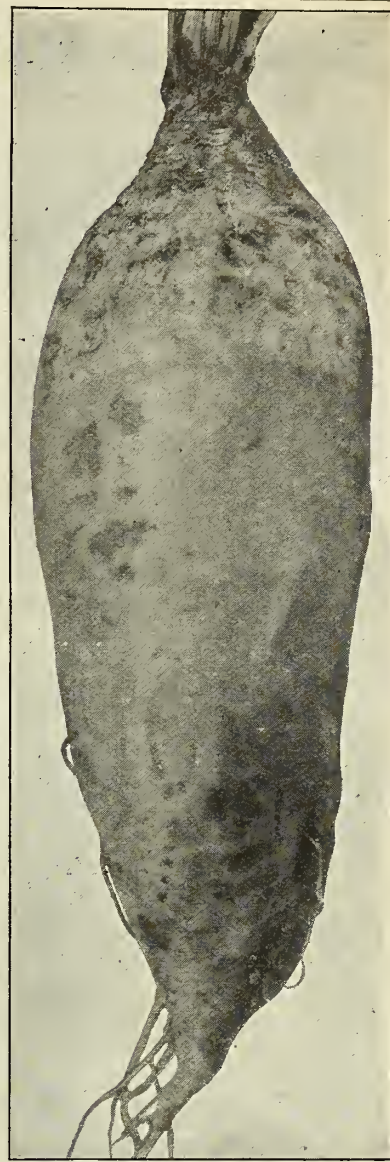
Largest and one of the best of true Sugar beets and the rich sugar content makes them especially valuable in fattening live stock of all kinds. The sugar content when grown South is not sufficiently great to make them profitable for manufacturing sugar, but they are a most profitable crop for stock feeding. Ounce, 5 cents; ¼ pound, 15 cents; pound, 50 cents; postpaid. Ten pounds, not prepaid, \$3.00.

### BRUSSELS SPROUTS

A very highly esteemed member of the cabbage family, especially desirable for late summer and fall planting in Florida and the Gulf Coast section. The "sprouts" are miniature cabbages, growing closely on the stalk of the plant, a small head being formed at each leaf joint. Plants are quite hardy and live through the winter in all parts of the Lower South. Quality and flavor are much improved by frost. Sow seed in July, August or September and when plants are 4 to 6 inches high transplant to open ground, like cabbage.

**Improved Dwarf Brussels Sprouts (No. 59)** A most desirable variety for the South, producing compact "sprouts" of the very best quality. Packet, 5 cents; ounce, 20 cents; ¼ pound, 50 cents; pound, \$1.75; postpaid.

**BROCCOLI** A vegetable very closely related to cauliflower, from which it is supposed to have come. Its culture is the same as that for cauliflower, and in the Southern States, unless you are an expert cauliflower grower, Broccoli will make a surer header for you. There are many kept from growing cauliflower by the high price of the seed. To those we recommend Broccoli; there are two varieties which do well in the South, the only difference being in the color of the heads.



Big Jumbo Mangel Beet

### White Cape (No. 56)--Purple Cape (No. 57)

Each, packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 75 cents; postpaid.

## WHY A FALL GARDEN DOES PAY

On this page last year we told you about a trip that Mr. H. G. Hastings and Mr. W. W. Freeborn took from Atlanta to Macon to attend the Georgia State Fair. In that distance of over 90 miles they saw only one good fall garden, and that was the garden of a town man. Of course they saw turnip and collard patches along the way, but this good garden was a real worth-while one—containing pole and bush snap beans, lima beans, young beets, turnips, onions, salsify, cabbage, collards, tomatoes, sweet peppers, carrots, mustard and lettuce. The train happened to stop beside this garden, giving a good chance to see what was in it.

The owner of that garden had a plenty of good things to eat all that fall and well into the winter. If he didn't have that good fall garden he would have had to buy canned vegetables, or purchase fresh ones from the store, and think of how much they would have cost him, whether canned or fresh, if they could be bought at that time of year and he wouldn't have had anywhere near as many kinds.

This goes to show you that a dollar or two spent for good seeds will make a great saving in the store bill and also give you good food and plenty of it all through the fall and into the winter, even as far north as Tennessee.

With milk, butter, eggs and a few hogs to kill on the farm, a family can pull through the winter without running much of a store bill, but, in addition to that, if there is a good family fall garden, there will be practically no store bill, and yet the table will be stocked with good wholesome food all fall; there will be plenty to can for late winter use, and the whole family will be more healthy and happy.

The only way to farm prosperity is to "Live at home and board at the same place," and to do this you should plant a good fall garden. Just try it this fall and see for yourself how it leads to comfort and prosperity.



# 250,000 PLANT HASTINGS' CABBAGE

A quarter of a million is a large number of people, yet a few thousand more than that plant Hastings' Cabbage Seed of different varieties every year. Ever since we started in business 26 years ago we have made a specialty of the very highest grade of American grown cabbage seed, and the illustrations on this and the following pages from Mississippi and other states show just how good cabbage Hastings' seed makes. We know that we can't be too particular about the quality of our cabbage seed, and you can't be too particular about what you buy and plant. Neither you nor ourselves can afford to take chances. No matter how good your soil, how carefully you cultivate or fertilize it, if the cabbage seed quality is not right you make more or less of a failure.

In our seed crops, every head of cabbage is most carefully inspected before it is allowed to produce seed for us. We know it is right. We have only one grade—the very best that can be grown—and the buyer of a 5 or 10 cent packet gets exactly the same quality as does the big trucker or market gardener buying in 50 to 100 pound lots. We play no favorites among our customers. We believe that the man planting a home garden for his family's use is entitled to just as good seed quality as is the market gardener who plants for market. If you want to be successful in growing cabbage, you must plant right cabbage seed, and the Hastings' quality is exactly what will please you and pay you, the quality you want to plant in 1916.

**CABBAGE CULTURE** For home gardens the seed can be sown in shaded spots and covered from hot sun. Later plantings may be made in open ground in September and October. Work soil in seed beds down as fine as possible. Beds should be slightly raised for drainage. Do not fertilize soil in seed beds to make it richer than the open ground where the crop is to be grown, for transplanting may stunt the plants.

Sow seed in drills 6 inches apart across the bed, dropping the seed 5 or 6 to the inch. Thicker sowing than this means spindling, unhealthy plants. Cover seed about  $\frac{1}{4}$  inch in heavy soils,  $\frac{1}{2}$  inch in light sandy soils; firm the soil after covering and then water the bed thoroughly. Keep beds moist but not soaking wet. Seed germinates in 3 to 8 days, according to weather. The young plants should be kept growing steadily from the start. A check in the growth of cabbage is injurious. When plants have made the fourth or fifth pair of leaves transplant to open ground.

Cabbage can be grown on almost any soil from light sand to heavy

clay or muck. Naturally the light soils will require more fertilizer or manure than the heavier ones. Most of the fertilizer or manure should be worked into the soil before transplanting. The best all-around commercial fertilizer for cabbage should contain: Available phosphoric acid 7 per cent, potash 8 per cent, nitrogen 5 per cent.

Most of the cultivation should be before the crop is planted. This means two to three deep plowings and then work the soil as fine as possible. You can't overfeed cabbage, so you need not be afraid of putting too much manure or fertilizer on the crop.

Transplanting should be done, so far as possible, on cloudy days and just before a rain. In small gardens this can be done late in the afternoon. Set plants upright with only the leaves above the surface. Firm the soil around the plants. Cultivate frequently and very shallow, as roots come near the surface. Keep out absolutely all weeds and grass. **Seed required:** In late summer plantings one ounce of seed will usually produce about 1,200 plants; 10 to 12 ounces per acre. After cooler weather sets in about half those quantities of seed are needed.

## Mississippi Grows Good Cabbage

pounds, in a previous catalogue, Mr. D. D. Cowan, of Hancock Co., Miss., sent us a photograph of four heads weighing 50 pounds in spite of a two months drough, and Mr. T. H. Braddock, of Brevard Co., Fla., sent us one of six cabbage heads weighing 121 pounds. These are all good truck farmers, and Texas, Mississippi and Florida are all good states, but getting right down to bottom facts, all their work and intelligent efforts would have been lost if they had not had the right seed.

Hastings' Cabbage Seed never fails to make good, solid heads of cabbage to every plant when treated right. It's not a question of having "good luck" with your cabbage; it's a question of right seed, and right seed is not on sale at country stores or in commission boxes. Most of the failures on cabbage in the South come where seed is bought from merchants and small stores.

Every year a great many people write after planting time, saying they expected to find our seed at their store. Hastings' Seeds are never on sale in boxes in the stores. Order direct from us here in Atlanta and be safe.

After we first printed an illustration of Mr. Noakes of Corpus Christi, Texas, and six heads of Centennial Flat Dutch Cabbage, the six heads weighing 97½



Hastings' Centennial Late Flat Dutch Cabbage—The Greatest Cropper Known

## HASTINGS' CENTENNIAL FLAT DUTCH CABBAGE (No. 110)

Just above on this page is shown an illustration from a photograph of a head of Centennial Flat Dutch. What Mr. Noakes, Texas, Mr. Cowan, Mississippi, and Mr. Braddock, Florida, and thousands of others are doing with this wonderful cabbage, you also can do. Hastings' Centennial Late Flat Dutch, the best main crop, heavy producing strain of Flat Dutch, is to cabbage growers what Hastings' Prolific is to corn growers. While we do not recommend it for an early cabbage, for main crop and late it is about the best you can plant. The only objection we ever heard is that on very rich ground it grows too large. This can be controlled by planting rather close in the row. Good for either spring or fall planting, being remarkably hardy, vigorous and resistant to both heat and cold. We sell more of this to cabbage growers for shipment in Gulf Coast sections than all other varieties combined. For home gardens Centennial is unexcelled for later use after early varieties are gone. Its vigor makes it especially valuable to grow under unfavorable conditions. If you have planted it before you know this. If not, plant some this spring and see how good it is. Pkt. 10c;  $\frac{1}{2}$  oz., 15c; oz., 25c;  $\frac{1}{4}$  lb., 65c; pound, \$2.00; postpaid.



# HASTINGS' "PREMIER" CABBAGE SEED

## WILL ALWAYS "HEAD UP" FOR YOU IN THE SOUTH ALL RIGHT

### "Premier Brand"

REMEMBER, every packet, ounce or pound of Cabbage Seed sent out by us of every variety is "Premier Brand" Seed, the very best American Cabbage Seed that can be grown.

No vegetable crop is so dependent, for full success, on seed quality as cabbage. We realized this before we had been in the seed business many years and set out to obtain the very best cabbage seed quality obtainable. We succeeded and named all our cabbage seed "Premier Brand Seed." It is the very best quality of cabbage seed grown. Every pound of it is strictly American grown seed. Every ounce of it is grown from heads inspected and approved by one of the great cabbage experts of this country before it is replanted for seed production. Every packet, ounce or pound going out from this house is exactly the same high grade of quality. It couldn't be better if we charged you \$10.00 per pound for it. It is especially adapted to planting in the Southern States. It makes good with our customers wherever and whenever it is planted in the South.



A single head of Hastings' famous "ALL-HEAD EARLY" grown near Atlanta, Ga., by a market gardener, from Hastings' "PREMIER BRAND" grade of Cabbage Seed—You can do likewise with Hastings' Cabbage Seed—See description and prices below.

### HASTINGS' SURE CROP CABBAGE (No. 101)---A Large, Early, Flat Dutch Variety



Hastings' Sure Crop—Our Largest Medium Early Flat Cabbage

This is the earliest of all the large, round, flat varieties. For the last twenty years we have sold it in every State in the South, and it is planted every year by more people than any other variety with the possible exception of Sure Head. It is fully adapted for either fall or spring planting, for shipment, for nearby market and home use. On good soil and with proper cultivation it makes heads weighing from 8 to 12 pounds; very firm and solid, uniform in shape and size and well flattened on top. Quality is excellent, being crisp and tender and when rightly cared for scarcely a single plant will fail to form a good marketable head. Color, a dark green, holding up well after being cut. This is an exceptionally good variety for late summer planting in the southern half of Georgia, Alabama, Mississippi, Louisiana, and Texas; for September and October plantings in Florida. Packet, 10 cts.; ½ ounce, 15 cts.; ounce, 25 cts.; ¼ pound, 65 cts.; pound, \$2.00; postpaid.

### Hastings' All-Head Early (No. 121)

Hastings' All-Head Early is the finest medium size, flat, early cabbage. Note illustration on this page, reproduced from a photograph of a single head of our All-Head Early, grown by one of the Atlanta market gardeners. We think that you will agree with us that it's a cabbage very hard to beat. A medium early, flat head variety, weighing 5 to 6 pounds, a sure header with half a chance, and well named "All-Head," as it has very few loose outer leaves. One week earlier than the famous old "Early Summer." We are sure that you will be pleased with it. Packet, 5c; ½ ounce, 15c; ounce, 25c; ¼ pound, 65c; lb., \$2.00; postpaid.

**Hastings' Seeds Please**



# HASTINGS' "BIG 5" CABBAGE COLLECTION



Hastings' Long Island (Large) Wakefield Cabbage

## HASTINGS' LONG ISLAND WAKEFIELD CABBAGE

(No. 105) The largest, earliest, surest heading of any of the Wakefield strains. Earlier, larger, and finer bred than any of the strains of Charleston Wakefield. One and a half to two pounds heavier, firmer, better shape and more solid than the Early Jersey Wakefield. In good soil and with favorable weather conditions it is often ready for use in 50 days from transplanting. It is a gem for those desiring a first-class pointed cabbage, and makes a splendid first-early cabbage for family use. **Premier Brand Seed.** Packet, 10 cents; ¼ ounce, 15 cents; ounce, 25 cents; ¼ pound, 75 cents; pound, \$2.25.

**Hastings' Florida Drumhead (No. 115)** We have yet to find any part of any Southern State where this variety does not grow to perfection. Earliest and best of all the Drumhead varieties for the South. It has stood the test of twenty-five years' planting in the South, and is always a favorite for either market, shipping or home use. Resists both heat and cold. Short stemmed, medium early. Grows compactly and leaves turn in, as shown in the illustration. Large, solid, and well flattened on top. **Premier Brand Seed.** Packet, 10 cents; ½ ounce, 15 cents; ¼ ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00 postpaid.

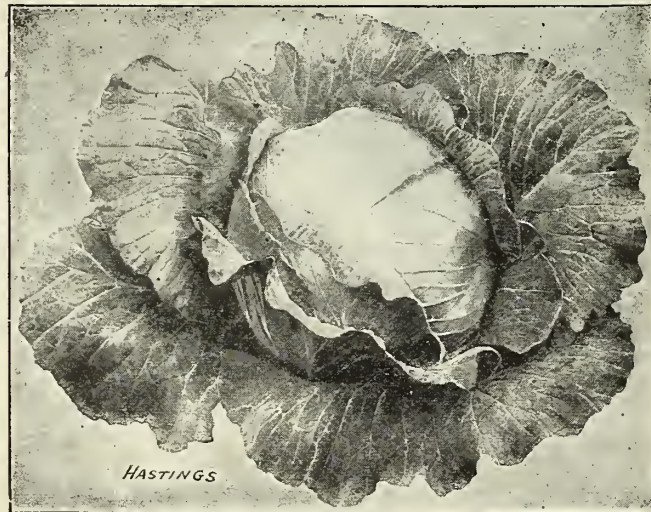
We have been carrying this "Big 5" Cabbage Collection for a great many years. Sometimes we think we ought to drop it because we have been selling it so long, but customers who bought it seventeen years ago continue to buy it, together with hundreds and thousands of new ones. So long as the "Big 5" continues to grow in popularity we shall keep on selling it. The sale of this collection keeps up and grows just because it gives the largest value that the seed buyer can get in cabbage seed for 25 cents. It gives an all season's succession in cabbage for every family in the South. It's popular with all home and market gardeners; and gives greater returns in quantity and quality of cabbage than you can get from any other house in the country. Every seed in this collection is "Premier Brand" quality. You make no mistake when you plant it. Since we first introduced this cabbage collection we added another splendid variety, so each purchaser gets five packages, five varieties, for the 25c.

Our "Big 5" now consists of one full size packet each of 5 of our best varieties for the South. Hastings' Sure Crop, Hastings' Long Island Wakefield, Hastings' Florida Drumhead, Hastings' Centennial Flat Dutch, and Hastings' Genuine Surehead. No better cabbage combination than this collection can be made. By buying it in this collection you can get for 25 cents what would cost you 45 cents at full catalogue price. You can get more "crop" out of 25 cents invested in the "Big 5" than anything you can get from any other seed house.

**5 Packets, 25c, Postpaid**



Hastings' Florida Drumhead Cabbage



HASTINGS

Hastings' New Perfection Cabbage

**Hastings' New Perfection Cabbage (No. 124)** This new cabbage of ours comes as near perfection for the South for late summer or fall planting as any we have ever seen. An absolutely new variety originating with one of our growers, and for a second early or main crop cabbage it has no equal. Heads the firmest and most solid we have ever seen, surpassing even Danish Ball Head in that respect. Heads weigh 5 to 8 pounds; in maturing comes in about the same time as Surehead. A first-class variety for either home use, market or shipment and entirely adapted to late summer and fall planting anywhere in the Lower South or Florida. Packet, 10 cents; ½ ounce, 20 cents; ounce, 35 cents; ¼ pound, 90 cents; pound, \$3.00; postpaid.

## Selected Early Jersey Wakefield (No. 106)

Almost every one knows the popular Early Jersey Wakefield Cabbage. Comparatively few know the superiority of our strain of this variety. It's grown with the greatest care, and a well cultivated crop shows the greatest regularity of size, shape and solidity. If you are growing the Early Wakefield you can not afford to be without our extra select seed. It pays to use it. **Premier Brand Seed.** Packet, 5c; ½ ounce, 15c; ounce, 25c; ¼ pound, 75c; pound, \$2.25.

"THE FINEST I EVER SAW"—"I heard it so many times I knew what every passer-by was going to say. Sold one man a head who wanted to take it along to see if people could guess what it was."—B. G. Houser, Flat Rock, Alabama.



# HASTINGS' GENUINE SUREHEAD CABBAGE

**(No. 120)** We have sold tens of thousands of pounds of seed of our genuine Surehead Cabbage during the past twenty years, and it is today the most popular cabbage for main crop that we have on our list. Our special strain of Surehead (**Premier Brand Seed**) never fails to make fine, large, solid heads with fewer outer leaves, as shown in our illustration. Surehead is the result of a cross between the Early Flat Dutch and a bardy Drumhead variety, and has the good points of each combined. It's a strong, vigorous grower, maturing for main crop, and is very uniform in size, shape and color. It's good for spring planting everywhere, and one of the best for summer planting in the Central South and fall planting in the Lower South for maturing in winter and spring. It's hardy, a good keeper and a good shipper. Invaluable for the home garden and one of the best for market. No Southern garden should be without some of our Surehead Cabbage. **Premier Brand Seed.** Packet, 5 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00.

**Early Summer (No. 122)** A popular early flat Cabbage, coming in 10 days to two weeks later than Jersey Wakefield. **Premier Brand Seed.** Packet, 5 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00.

**Early Dwarf Flat Dutch (No. 109)** An old time favorite and standard for planting in the South, especially in family gardens and for nearby markets. **Premier Brand Seed.** Packet, 5 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00.

**All Seasons (No. 100)** As improved by us during the past few years, is a most valuable cabbage for the South. Heads are large and solid, flattened on top. It is a good reliable header and resists heat and drought well. **Premier Brand Seed.** Packet, 5 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00.

**Charleston Wakefield (No. 107)** Similar to the Early Jersey Wakefield, about two weeks later in maturity, and weighs about one pound more to the head. **Packet, 5 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 70 cents; pound, \$2.25; postpaid.**

**Large Late Drumhead (No. 114)** Similar to our Florida Drumhead, but larger and two or three weeks later in maturity. **Packet, 5 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00; postpaid.**



Hastings' Genuine Surehead Cabbage

**Early Winningstadt (No. 104)** An old favorite variety planted almost entirely for early family use. Heads weigh 1½ to 2 pounds and are pointed. **Packet, 5 cents; ounce, 20 cents; ¼ pound, 50 cents; pound, \$1.60; postpaid.**

**Succession (No. 116)** "Succession is largely a market gardener's variety in many parts of the South, being used almost exclusively for shipping crops. It is of rather large size, well flattened on top. In maturity it is almost ten days later than Early Summer and Early Flat Dutch, but is nearly double the size of these varieties. Is firm and solid, a very sure header, and stands shipment to the North, arriving in good condition and color. **Premier Brand Seed.** Packet, 5 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00; postpaid.

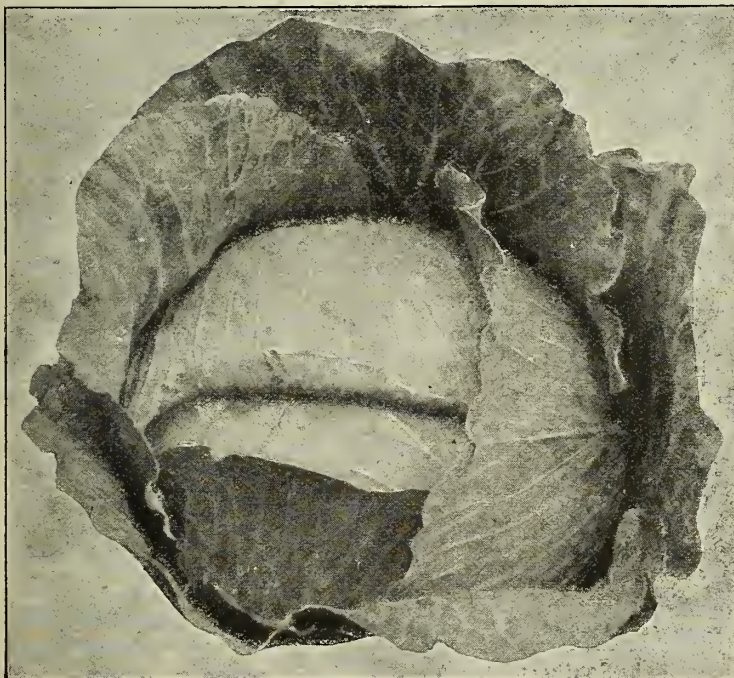
**Stein's Early Flat Dutch (No. 125)** Next to our Centennial Late Flat Dutch the most popular cabbage in South Texas and Gulf Coast sections for a market and shipping variety. This is a splendid strain of Flat Dutch cabbage just a little later than Early Flat Dutch varieties, just a little earlier than Centennial. For best results a trucker should divide his crop between the two, for it will insure a longer shipping season, the Centennial immediately following Stein's in maturity. **Packet, 5 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00; postpaid.**

**Danish Ball Head (No. 111)** A handsome, hardy, late cabbage, thriving well in thin soils and exposed situations. Heads medium size, very firm and hard. A splendid cabbage for late planting. **Packet, 5 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00.**

**North Carolina Buncombe (No. 102)** A firm, solid header, a splendid keeper and favorite winter and spring cabbage in North Carolina. **Packet, 5 cents; ½ ounce, 20 cents; ounce, 30 cents; ¼ pound, 80 cents; pound, \$2.75.**

**Perfection Drumhead (No. 103)** The tenderest and richest variety of all. It does not head so well in hot weather, hence should be planted in July and August for heading in fall and early winter. **Premier Brand Seed.** Packet, 5 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 75 cents; pound, \$2.50.

**Blood Red Erfurt (No. 117)** The best variety of red cabbage for the South. Medium size and a sure heading variety. Most largely used for pickling purposes. **Packet, 5 cents; ½ ounce, 20 cents; ounce, 30 cents; ¼ pound, 80 cents; pound, \$2.75; postpaid.**



Stein's Early Flat Dutch Cabbage



## CAULIFLOWER

We import all of our Cauliflower seed direct from the most reliable growers in Europe. No Cauliflower seed of any value is produced in the United States. We furnish you the highest grade of seed and do not charge you from 50c to \$1.00 per ounce extra for Red, Yellow or Blue Seals on package.

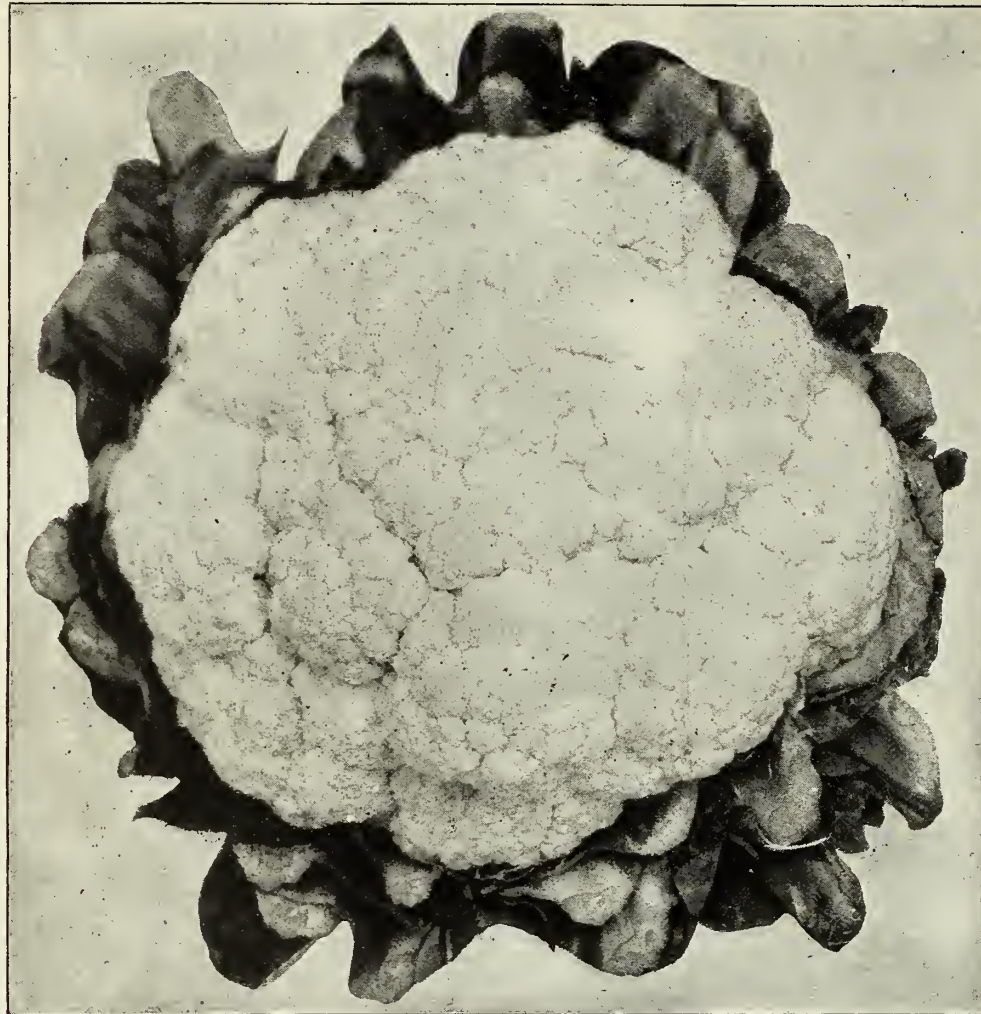
**Culture** Does best in rich, well-tilled soil; will do in a well-manured soil. Sow in seed bed at same time as cabbage. Transplant when 3 or 4 inches high; give plenty of water in dry weather. Keep wet, thoroughly and often. In Florida and along the Gulf sow the seed in Sept., Oct. and Nov.

### Our Gilt Edge (No. 85)

We introduced, Gilt Edge' Cauliflower in the South in 1893. Since that time we have watched all new introductions closely, and we have not found in the last 22 years a variety that comes anywhere near being its equal, for either fall or spring planting.

"Gilt Edge" is rightly named. It is "Gilt Edge" in every respect. It is the largest, most perfect and surest header of all the early varieties, and in quality it is unexcelled. One specimen was sent to our store by a gardener which, when the leaves were trimmed off, weighed 7 lbs. and 8 oz., the largest head of early Cauliflower we have ever seen in the South.

In general appearance, Gilt Edge is like the Snowball, but is much larger, a sure header and stands much longer without decay than any other. Cauliflower should be more generally grown in the South than it is, and there is no variety equal to Gilt Edge where a sure crop of the finest quality is wanted. Packet, 20c; ¼ ounce, 75c; ½ ounce, \$1.25; ounce, \$2.25; ¼ pound, \$8.00; pound, \$30.00.



Our Gilt Edge Cauliflower

## OUR GILT EDGE CAULIFLOWER

The Best Early Cauliflower For the Southern States.

**Dandelion** Improved Large Leaved (No. 192). Sow in October and November in Florida and along Gulf. Packet, 10 cents; ½ ounce, 30 cents; ounce, 50 cents.

**Endive** Early Green Curled (No. 193).—The best variety. Packet, 5c; oz., 15c; ¼ lb., 40c; lb., \$1.25.

**COLLARDS** A great many people look upon the lowly collard, or "Georgia Cabbage," as something not worth while growing. Now there are thousands of collard patches scattered over the South, and most Southern people like them. The collard is an old-time favorite, adapted to all parts of the South, and as a producer of "greens" for boiling in winter and spring it has no equal. It will pay you to have a collard patch just to give your cows an occasional taste of "green stuff." Sow any time up to September 15th.

**Southern or** This variety is the old time favorite.

**Georgia (No. 135)** Stands all sorts of adverse conditions without injury. Is very hardy, standing winters as far north as Atlanta. In many places where the soil is too poor to grow cabbage, the collard grows easily and makes a good substitute for cabbage. Packet, 5c; ounce, 10c; ¼ pound, 25c; lb., 75c.



Southern or Georgia Collard

### Early Snowball (No. 86)

A good early variety, second only in value to the Gilt Edge. Packet, 15c; ¼ ounce, 65c; ½ ounce, \$1.15; ounce, \$2.00; ¼ pound, \$7.50; pound, \$28.00.

**Extra Early Paris White (No. 87)**—Heads medium size. Fine for family garden. Packet, 10c; ½ ounce, 30c; ounce, 50c; ¼ pound, \$2.00; pound, \$7.00.

**Le Normand's (No. 88)** Late Algiers (No. 89), and Autumn Giant (No. 90), each, packet, 10 cents; ½ ounce, 30 cents; ounce, 50 cents; ¼ pound, \$1.75.

**Chervil (No. 131)** An aromatic plant, fine for seasoning or to use with lettuce for a salad. Sow it broadcast in October or November for winter and spring use, and in February and March for summer use. Packet, 5c; ounce, 15c; pound, \$1.25.

**Cress** Water (No. 133)—Packet, 10 cents; oz., 40c; ¼ lb., \$1.25.

**Extra Curled or Improved Pepper Grass**—Tastes same as Water Cress. Extra Curled (No. 132), Packet, 5c; ounce, 10c; ¼ pound, 20 cents.

### Corn Salad or Feticus

**Large Green Cabbaging (No. 194)**—This is used for salad dressing during winter and spring. We find it does best sown in drills 9 inches apart. Packet, 5 cents; ounce, 10c; ¼ pound, 25c; pound, 75c.

**The Southern Ruralist**  
Comes Twice A Month



# HASTINGS' CARROT SEED

PRICES INCLUDE PAYMENT OF POSTAGE

**Culture** Carrots deserve a more general cultivation in the South. The young, tender roots are excellent stewed or boiled, either alone or with meat, as well as for seasoning and for flavoring soups. Select rich or well manured soil worked deep, because this is a deep rooted crop and the soil should be prepared deep enough to allow the roots to penetrate the soil without difficulty. Sow 1 ounce of seed to 100 feet of row in shallow drills, 16 to 18 inches apart in August and September. In Florida and along the Gulf Coast sow seed from September to December. Make several sowings about two weeks apart so you will have a succession crop. When plants are well started, thin out to four inches apart in the row. Cultivate frequently, keeping the ground free from weeds and grass.

**Chantenay (No. 65)** This new stump rooted variety we consider the best of its class. It's a half-long sort unexcelled in quality and productiveness. Very uniform in growth. Flesh deep golden orange color. Roots 3 inches in diameter at top, about five inches in length, gradually tapering in a very symmetrical manner to the base. Packet, 5c; ounce, 15c; ¼ pound, 50c; pound, \$1.50.

**Red St. Valery (No. 67)** Roots very smooth and regular in growth, of large size, from 10 to 12 inches in length, and from 2 to 3 inches in diameter at the top, tapering gradually throughout. Rich, deep coloring, and free from hard core. A favorite with many of our customers, especially in sections subject to drought. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, \$1.00.

**Half-Long Scarlet (No. 71)** A favorite with market gardeners and for home use. Bright scarlet color and of fine flavor. Packet, 5 cents; ounce, 15 cents; ¼ pound, 40 cents; pound, \$1.25.

**Danver's Intermediate (No. 68)** Bright orange color, very smooth and finely formed. Produces more weight to the acre than any other half-long variety. Packet, 5 cents; ounce, 15 cents; ¼ pound, 40 cents; pound, \$1.25.

**Improved Long Orange (No. 69)** Old, well known variety. Roots long and of a deep rich orange color. A very heavy cropper, so heavy in fact that it is profitable to grow for stock feed, although in quality it is a table carrot. Packet, 5 cents; ounce, 15 cents; ¼ pound, 30 cents; pound, \$1.00.

Chantenay Half-Long Carrot

**Oxheart or Guerande (No. 66)** This fine variety is the best of the shortened, thick-formed carrots. Roots are four inches wide at top and taper to a 2-inch diameter at bottom. Length from five to six inches. Roots are very free from hard core and of the finest quality for table use. Both skin and flesh are highly colored. Being very short they are easily pulled from the ground, where the long sorts often have to be dug in heavy soil. Packet, 5 cents; ounce, 15 cents; ¼ pound, 30 cents; pound, \$1.00.

**Large White Belgian Carrot (No. 70)** The value of root crops for stock is just beginning to be appreciated in the South. One of the most valuable is the Belgian Carrot, an immense cropper, having produced as high as 20 tons of roots per acre. In the Central South they are easily kept for feed all through the winter, while in the Lower South they can be left in the ground all winter and pulled as needed. The use of carrots in connection with dry feed helps keep the animals in good condition, and in milk or dairy cattle the flow of milk is largely increased. One thing must be remembered when large crops are wanted and that is that the crop must be fed with manure or commercial fertilizers in proportion. Sow in drills 3 feet apart, using 4 pounds of seed per acre. When well up thin out the plants to 6 inches part. They should be grown on land that has been previously cultivated and worked deeply. Give thorough cultivation throughout the season. Packet, 5c; ounce, 10c; ¼ pound, 25c; pound, 75c; postpaid.

**Celery** For late summer and fall planting celery is strictly a crop for Florida and the lower Gulf Coast country, sections not ordinarily subject to extreme cold during the winter. It is a most important commercial crop for Florida and there is no reason why it should not be just as largely and successfully grown in Southwest Texas as a market crop. **Culture** Celery requires rich and moist soil. If not rich it can be made so by proper fertilizing. In Florida and Gulf Coast section sow seed in August and September in shaded beds, covering seed not over half-inch. When 6 inches high transplant to open ground. Celery planted as above should be ready for marketing in following March and April. This crop frequently brings in as high as \$1,500.00 per acre.

**GOLDEN SELF-BLANCHING (No. 77)** A variety for market gardeners. Any hut French grown seed of this variety is worthless. We have imported seed direct from originator. Packet, 15 cents; ½ ounce, \$1.25; ounce, \$2.00; ¼ pound, \$7.00; pound, \$25.00. Seed very scarce.

**Savannah Market (No. 78)** Our finest variety for general planting in the South on the lighter classes of both sandy and clay soils. Strong, vigorous grower and will make a large crop where other sorts fall altogether. Large, solid and of first-class flavor. Stalks when well blanched are clear white and centers are light golden yellow. When quickly grown it is crisp and tender, making a fine appearance in market. Not recommended as a market variety for shipping from Florida. Packet, 10c; ounce, 20c; ¼ pound, 50c; pound, \$1.50.

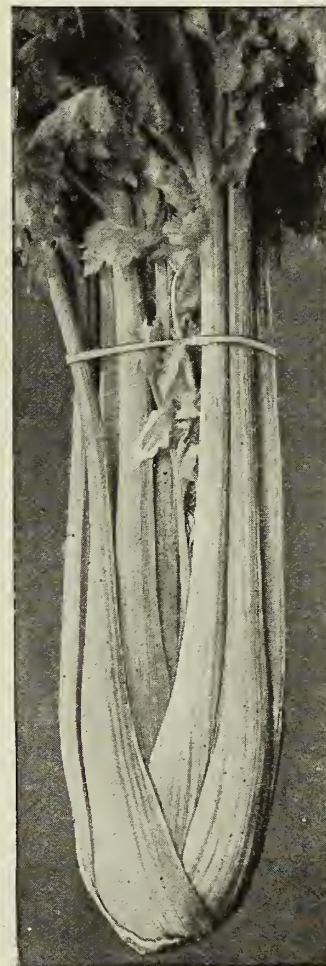
**Mexican Solid Celery (No. 80)** Stalks rounded, crisp and solid. Its flavor is fully equal to that grown in the famous Kalamazoo (Mich.) celery district, having the rich, nutty flavor so desirable in celery. Packet, 10 cents; ounce, 20 cents; ¼ pound, 50 cents; pound, \$1.50.

**White Plume (No. 76)--Giant Pascal (No. 79)** Old, well-known varieties, preferred by many planters. Packet, 10 cents; ounce, 20 cents; ¼ pound, 60 cents; pound, \$1.75.

**Celeriac (No. 75)** or Turnip Rooted Celery. It is mostly used for flavoring. Cultivate the same as for celery except that it requires no hilling up. Packet, 5 cents; ounce, 20 cents; ¼ pound, 50 cents.



Oxheart or Guerande Carrot



Savannah Market Celery



# Hastings' Best Cucumber Seed

There has been a steady increase in the planting of cucumbers all over the South in summer and fall during late years, and limited plantings are usually found to be more profitable than in spring. In this latitude cucumbers can be planted in July and August and later farther South. In Florida and along the Gulf Coast August and September plantings are profitable as a shipping crop. If insects trouble you, dust the plants with Bug Death, the safe but sure insecticide. See page 43.

**CULTURE** Plant in hills, four feet apart each way. Where well-rotted manure is obtainable work a large shovelful of it into each hill. Plant 8 to 10 seeds in each hill, covering  $\frac{1}{2}$  inch in clay soils or 1 inch in sandy soils, and when rough leaves have formed thin out to 4 in each hill. One ounce of seed will plant 60 hills, or use 2 pounds per acre.

**HASTINGS' WHITE SPINE (No. 180)** The one best variety of cucumber for the trucker, for the gardener, for nearby markets and the family garden. Our illustration on this page shows its size and shape perfectly. In size, shape and prolificness it's right for all purposes. For the cucumber shipper it has the great advantage of "holding up" in color during long distance shipping, reaching market with the same fresh appearance that it had on the vine in the field. It has all the good points a cucumber can have and none of the bad ones. It's always crisp, tender and fine looking, and in color it's just the right shade of green. During the past seven or eight years we have sold many thousands of pounds of the Hastings' White Spine, and that is the very best evidence we can give you that it is an "all right" cucumber. Pkt., 5c; oz., 10c;  $\frac{1}{4}$  lb., 30c; lb., \$1.00; postpaid. 10-lb. lots, not prepaid, 80c per lb.

**Finest Extra Dark Strain** er, for the gardener, for nearby markets and the family garden. Our illustration on this page shows its size and shape perfectly. In size, shape and prolificness it's right for all purposes. For the cucumber shipper it has the great advantage of "holding up" in color during long distance shipping, reaching market with the same fresh appearance that it had on the vine in the field. It has all the good points a cucumber can have and none of the bad ones. It's always crisp, tender and fine looking, and in color it's just the right shade of green. During the past seven or eight years we have sold many thousands of pounds of the Hastings' White Spine, and that is the very best evidence we can give you that it is an "all right" cucumber. Pkt., 5c; oz., 10c;  $\frac{1}{4}$  lb., 30c; lb., \$1.00; postpaid. 10-lb. lots, not prepaid, 80c per lb.

**THE KLONDIKE CUCUMBER (No. 184)** When the Klondike was originally introduced we were much impressed with many of its good points but it was so irregular that we did not care to catalogue it until it had been bred up to a satisfactory strain. We have now a special strain which is regular in size, color and growth and we are sure that you will be pleased with it. It's a very attractive dark green variety with a green that stays for days after being picked and shipped. The cucumbers are 7 to 8 inches long, 2 to 2 $\frac{1}{2}$  inches in diameter and very regular in size and shape. Extra early, very crisp and unsurpassed for slicing. When young, makes excellent pickles. Prolific, very hardy and a sure cropper. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 30 cents; pound, \$1.00; postpaid. Ten-pound lots or over, not prepaid, 80c per pound.

**Our Special Strain** introduced we were much impressed with many of its good points but it was so irregular that we did not care to catalogue it until it had been bred up to a satisfactory strain. We have now a special strain which is regular in size, color and growth and we are sure that you will be pleased with it. It's a very attractive dark green variety with a green that stays for days after being picked and shipped. The cucumbers are 7 to 8 inches long, 2 to 2 $\frac{1}{2}$  inches in diameter and very regular in size and shape. Extra early, very crisp and unsurpassed for slicing. When young, makes excellent pickles. Prolific, very hardy and a sure cropper. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 30 cents; pound, \$1.00; postpaid. Ten-pound lots or over, not prepaid, 80c per pound.

**Davis Perfect Cucumber (No. 179)** An almost ideal cucumber in shape, rich dark green color; it is uniform and regular in size; exceedingly tender and as a slicing cucumber for the table is almost unsurpassed. This is a favorite with shippers in some parts of Florida and Texas; it is almost seedless one-third of its length from the stem end, and the seeds that are contained in it when in slicing condition are so small and tender that they are almost unnoticeable. It is an exceedingly prolific variety. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 30 cents; pound, \$1.00; postpaid. Ten-pound lots or over, not prepaid, 80 cents per pound.

**Early Fortune Cucumber (No. 175)** One of the more recent introductions, and is very much liked by market gardeners in parts of Florida and Texas as a variety for shipment to Northern markets during the fall months, holding as it does its dark green color for many days after picking. Early Fortune is of a very deep green color and does not show up much white color before maturing as does most of the old strains of the White Spine. Stays plump and fine looking long after reaching markets in the North. It's of good shape and of very regular growth. Packet, 5c; ounce, 10c;  $\frac{1}{4}$  pound, 30c; pound, \$1.00; postpaid. Ten-lb. lots or over, not prepaid, 80c per pound.

**Improved Long Green (No. 181)** One of the old time favorites of the South. Fruit extra long, of good size and holds the dark green color until well matured. Crisp, tender and free from bitterness, making a splendid slicing cucumber. When 3 to 4 inches long it is fine for pickling. A good variety for planting at all times, from earliest spring to late summer and fall. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 85 cents; postpaid. Ten-pound lots or over, not prepaid, 70 cents per pound.

**JAPANESE CLIMBING CUCUMBER (No. 185)** One of the best for late summer and early fall planting, being a specially vigorous grower, vines often attaining twice the length of the common varieties. The young plants are bushy, but as soon as they become well established begin to climb and may be grown on fences, poles or trellises, thus saving much valuable space in small gardens. With this cucumber the product of a given area can be increased three-fold. Fruits are 10 to 12 inches in length, of a fine dark green color; flesh is thick and firm, never bitter, has few and very small seeds and is fine for pickling as well as slicing. It is a very prolific variety and the fruits being raised well above the ground never suffer from wet weather or insects. The vines are practically proof against mildew and continue bearing until very late. Packet, 10 cents; ounce, 15 cents;  $\frac{1}{4}$  pound, 50 cents; pound, \$1.50; postpaid.

**Our Everbearing Cucumber (No. 186)** This is our most popular variety for home gardens on account of its everbearing character; first fruits are ready very early, then the vines continue to flower and produce fruits continually until killed by frost, whether the ripe cucumbers are picked or not, thus differing in this respect from all other varieties. A single vine would show at the same time cucumbers in every stage of growth. Splendid for slicing, although size is rather small, but they are perfect in shape and of a fine green color and just the right size for pickling. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 85 cents; postpaid.

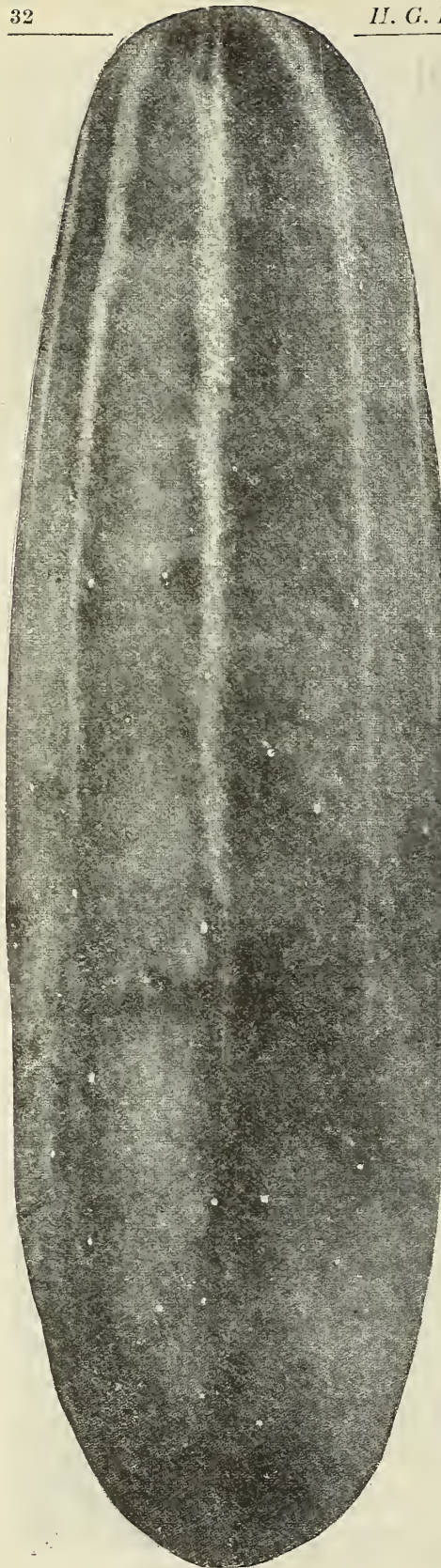
**Early Frame (No. 182)** Two well-known varieties. Early Frame is a desirable variety for home gardens for slicing.

**Chicago Pickle (No. 183)** Chicago Pickle is a standard pickling variety, but can be sliced if allowed to mature.

**Early Green Cluster (No. 178)** Standard, well known variety for both slicing and pickling. Each packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 85 cents; postpaid.

**Gherkins (No. 187)** Small fruited, 2 to 3 inches long, well rounded and covered with small spines. For pickling only. Packet, 10 cents; ounce, 20 cents;  $\frac{1}{4}$  pound, 60 cents.

FINEST CUCUMBER ON EARTH—EXTRA DARK STRAIN OF HASTINGS' WHITE SPINE CUCUMBERS FOR SOUTHERN TRUCK GROWERS





# HASTINGS' EGGPLANT

While this is a crop mostly grown from winter and spring sown seed in most localities it has been found a most satisfactory and profitable crop for late fall and winter shipment from South Florida. For October to January shipment seed should be sown during July and August. The results from an acre or two of eggplant planted in Florida at that season is often surprisingly satisfactory. It is usually customary to plant one-half pound of seed to furnish plants for an acre.

## Hastings' Improved Large Purple Thornless Eggplant (No. 190)

This variety is the standard for purity and excellence for Eggplant in all the market gardening sections of the South. It has been grown for 20 years by market gardeners with profitable results and in the home gardens with entire satisfaction. Our seed is pure and the plants thornless. There is no crop we exercise more care in and in which our constant and continued selections show better results. In a properly cultivated crop streaked or off-colored fruit is almost unknown. Plants are large, strong and vigorous, each plant producing from 5 to 8 large fruits of dark, rich purple color. The earliest of all large fruited varieties and always gives satisfaction with proper cultivation, and the vigor and strength of this variety makes it less subject to the effect of "blight" and "dieback," which is disastrous to this crop in so many sections. Notice the illustrations from actual photographs of this best of all eggplants. Packet, 10c; ½ ounce, 20c; ounce, 35c; ¼ pound, \$1.10; pound, \$4.00.

**Florida High Bush (No. 189)** Desirable for home gardens and nearby markets. Packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 85 cents; pound, \$3.00; postpaid.

**Leek, Large Carenten (No. 203)** Leeks are very similar to onions except that they do not make bulbs. The stems grow quite large and are cut up and used in soups or boiled like onions. The culture is the same as for onions. Sow at same time. Large Carenten is the best variety for the South. Packet, 5 cents; ounce, 15 cents; ¼ pound, 40 cents; pound, \$1.25.

**KOHL-RABI** A vegetable largely grown by the German gardeners. Has a very delicate flavor.

## Early White Vienna Kohl-Rabi (No. 202)

The bulbs grow to the size of an apple when ready for use, and are of a pale whitish green color. They have a delicate cabbage-like flavor. Packet, 5 cents; ounce, 20 cents; ¼ pound, 50 cents; pound, \$1.75.

## BORECOLE OR KALE FOR WINTER GREENS

We sincerely wish we could get our friends to grow Kale more extensively, as it is so much superior in eating qualities to the collard. Kale is more hardy than cabbage and will stand through the entire winter in any ordinary season in the Central and Lower South. It is much improved in quality by being touched by frost. Of all the cabbage tribe this is the most finely flavored, and it would be more generally grown were its good qualities more widely known. The tall varieties should be sown thinly in drills in August and September, the dwarf sorts one month later. It is a favorite vegetable to furnish "greens" in the South during winter and spring, and for that use there is nothing better.



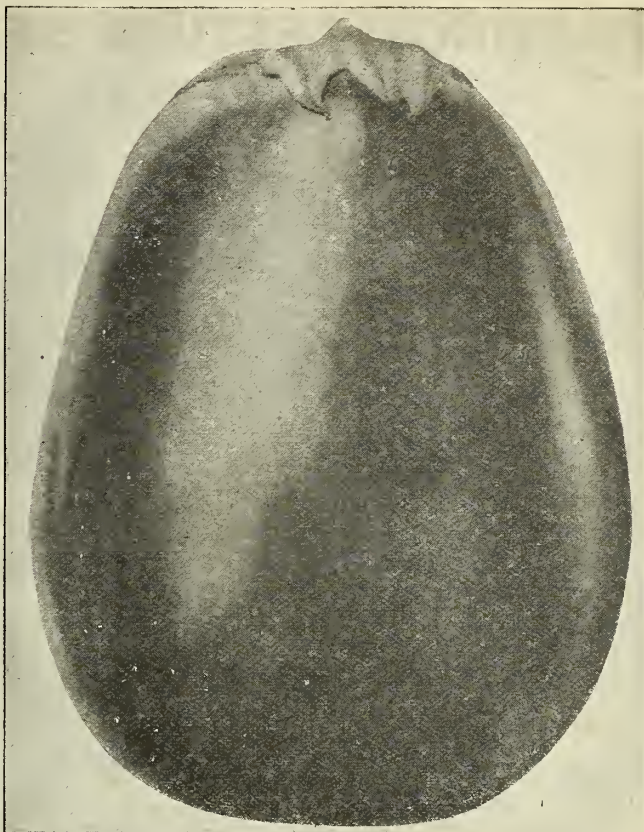
Early Green Curled Kale or Borecole

## Early Green Curled (No. 200)

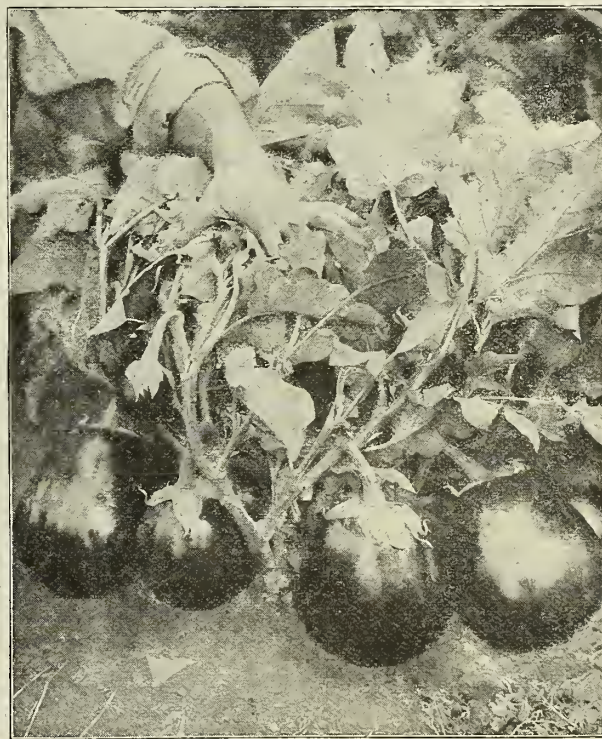
Also variously known as "Dwarf German," "Dwarf Curled Scotch" and "Siberian." This is the variety usually sown in the fall for spring use. It is rather low growing, with fine curled leaves of deep green color. The young leaves are tender and delicate in flavor. Packet, 5 cents; ounce, 10c; ¼ pound, 25c; pound, 75c. Ten pounds, not prepaid, \$5.00.

## Tall Green Curled Scotch (No. 201)

Tall growing, very ornamental variety. Packet, 5 cents; ounce, 10 cents; ¼ pound, 25 cents; pound, 75 cents.



Hastings' Improved Large Purple Thornless Eggplant



Hastings' Improved Large Purple Thornless Eggplant

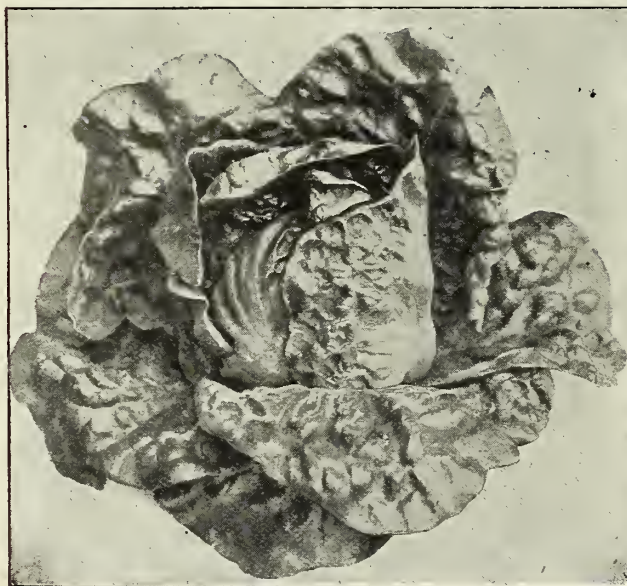


# HASTINGS' LETTUCE SEED FOR MARKET CROPS

Lettuce seed is one of our greatest specialties, and in addition to supplying over three hundred thousand family gardens each year we sell thousands of pounds of highest grade lettuce to shippers and market gardeners. Our four great market varieties, **BIG BOSTON**, **FLORIDA HEADER**, **DIXIE HARD HEAD** and **CALIFORNIA CREAM BUTTER** have no equals. The high quality of **HASTINGS' Lettuce Seed** is known everywhere in the South where Lettuce is grown, for purity, hardness of heads, and a slowness to run to seed. Our lettuce seed is all grown in California by the most careful lettuce seed grower in the world, and the crops are personally inspected by Mr. Hastings almost every year during the growing season so as to insure the quality being kept up to the **HASTINGS'** standard. Do you know of any other seed firm where the head of the house, or even an employee, will travel over 6,000 miles each year to see that every possible care is taken to have the lettuce seed just right?



One End of a Field of Our **BIG BOSTON** Lettuce Ready for Shipment—Note the Regularity of Growth—**HASTINGS'** Seed Does It



Hastings' Drumhead White Cabbage Lettuce

**BIG BOSTON (No. 210)** The illustration shows one end of a field of lettuce from our **Big Boston Seed**. It is perfection in that variety and you can not buy any **Big Boston** lettuce at any price that is superior to our strain. The heads of this strain are so firm and solid that almost every head has to be cut open before the seed stalks can grow. It is a standard market garden and shipping variety, being grown almost exclusively in many sections for shipment and for market. Extra large, round, firm heading variety and makes a good appearance in market. Our seed of this variety is grown for us by a lettuce seed specialist whom we consider the best in the world. Our seed of **Big Boston** is the purest and hardest heading stock that you can obtain. **Packet, 5 cents; ounce, 15 cents; ¼ pound, 40 cents; pound, \$1.25; postpaid. Five pounds or over at \$1.00 per pound, not prepaid.**

**HASTINGS' DRUMHEAD WHITE CABBAGE LETTUCE (No. 211)** One of our earliest introductions, and no variety that we have ever carried has had a steadier sale. It is not a shipping variety, but belongs to the crisp leaved class. Superb for home gardens and nearby markets. When properly grown it reaches extra large size. One gardener near Gainesville, Florida, produced a single head weighing nearly four pounds. It is always large, with outer leaves a clear, light green color, inside of the head being almost pure white. Leaves are large, extra crisp and tender and entirely free from all bitter taste. Especially good for fall and winter plantings in Florida and along the Gulf Coast. **Packet, 5c; ounce, 20c; ¼ pound, 50c; lb., \$1.50; postpaid.**

**HASTINGS' ICEBERG LETTUCE (No. 216)** A beautiful as well as useful variety, being exceedingly crisp and tender, growing a long time before running to seed. Known as a "crisp leaved" variety, yet is a hard header. Splendid for either open ground planting or for forcing under glass. Heads of conical shape and medium size. Heads tightly folded and blanched to a beautiful white. Outer leaves light green, growing closely up around the head. **Packet, 5 cents; ounce, 15 cents; ¼ pound, 40 cents; pound, \$1.25; postpaid.**



**Hastings' Florida Header (No. 215)**

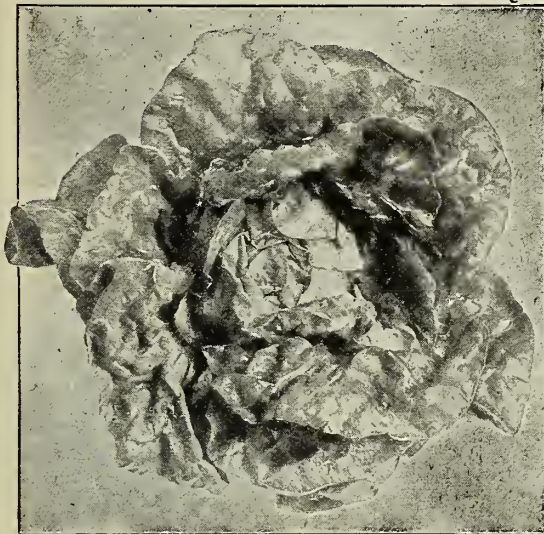
Florida Header is one of our favorites that has stood the test of time. We have sold it for 20 years, and it is recognized as one of the leading varieties for either market or home use. No better variety exists for anyone who wants large, solid heads; heads quickly, and is slow to run to seed. Very resistant to both heat and cold, passing through severe freezes practically unharmed. Crisp and tender, and its fine appearance adds greatly to its selling qualities. In field tests it held up over two weeks over Big Boston before running to seed. Packet, 5 cents; ounce, 20 cents;  $\frac{1}{4}$  pound, 50 cents; pound, \$1.50; 5 pounds, \$6.25; not prepaid.

**Hastings' Superba** The biggest lettuce, a most beautiful, solid, **Lettuce (No. 212)** extra large heading variety especially resistant to heat. Outside leaves light green, becoming more and more yellow towards the center. Especially desirable for home gardens and nearby markets, but not for shipment. For crispness, tenderness and freedom from bitterness it is unexcelled. Packet, 5 cents; ounce, 20 cents;  $\frac{1}{4}$  pound, 65 cents; pound, \$2.00; postpaid.

**New Dixie Hard Head** (See illustration below.) In a visit to **Lettuce (No. 221)** one of our California seed farms some years ago, our Mr. Hastings was most favorably impressed with this new extra hard heading lettuce. It was such a hard



Hastings' Florida Header—A Superb Shipper for All Parts of the South



New Dixie Hard Head Lettuce

header that it was very difficult to get it to produce seed. Each year we are more and more impressed with its great value, both for the home and market gardener as well as superiority over any other known variety for hardness of head and slowness to run to seed. In general character of growth and appearance it is much like the California Cream Butter, but is a much harder header, presents better appearance in a market, and is slower than any other variety to run to seed. Heads are large and solid. Seed supply rather limited as yet. Packet, 5 cents; ounce, 20 cents;  $\frac{1}{4}$  pound, 65 cents; pound, \$2.00. Not prepaid, 5 pounds, \$8.00.

**California Cream Butter (No. 220)**

Also known as "Royal" in some localities. Good for open ground planting at all seasons in the South. Fine variety for market gardeners and shippers. Heads large and solid, the inside bleaching to a beautiful cream yellow when properly grown. The pure strain of this variety can be distinguished by the small spots on the outer leaves. Our stock is strictly high grade and of the purest strain, grown on the California farm that is noted for the production of high quality seed of this variety. Packet, 5 cents; ounce, 15 cents;  $\frac{1}{4}$  pound, 35 cents; lb., \$1.25; 5 pounds or over, \$1.00 per pound; not prepaid.

**Well Known Varieties of Lettuce**

These old varieties need no description. Grand Rapids, Improved Hanson, Prize Head, All-Year-Round, B. S. Simpson, White Paris Cos. Each, packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 30 cents; pound, \$1.00; postpaid.

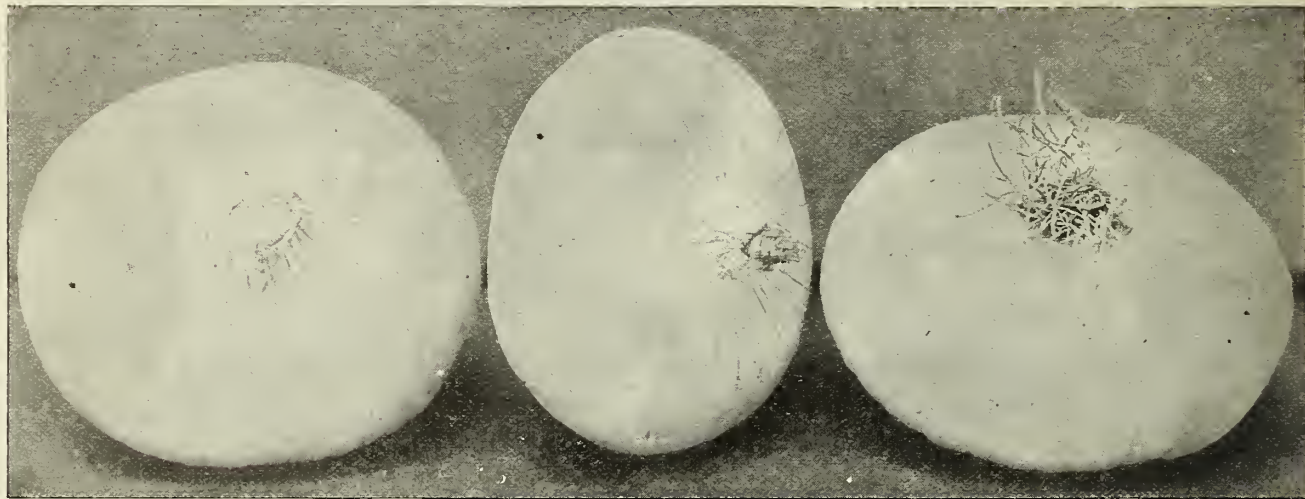


California Cream Butter or Royal Cabbage Lettuce



# BERMUDA ONIONS

## A Money Making Vegetable Crop For the South



Hastings' Crystal Wax Bermuda Onion—Pure Waxy White—The Most Attractive Onion in the World

### \$100.00 to \$600.00 PER ACRE CLEAR PROFIT

#### Send For Our Valuable Special Pamphlet On Bermuda Onion Culture

Every year we have hundreds of letters asking for information about this crop, and we have just prepared a new and up-to-date pamphlet on Bermuda Onion Culture. It gives the methods of the most successful growers, both with and without irrigation. It takes up fully the subjects of preparation of soil, fertilizing, cultivation, seed-beds, transplanting, harvesting, and packing. It takes up the whole subject and gives all the information necessary to enable the careful grower to make a successful crop.

No seed firm in this country has been in such close contact with the Bermuda Onion industry as we have or is in better position to give you information covering the growth of this crop under the

different conditions existing in the various Southern States. This crop is being grown successfully and profitably in every Gulf State and there is plenty of room for thousands of acres more in these states, both for home markets and shipment.

Onions cannot be grown with the same careless cultivation as cotton or melons or beans, but for the grower who is willing to give an onion crop the care it needs, no more profitable vegetable crop can be found. Enormous yields can be made, Florida reporting 700 bushels per acre, with Georgia, Alabama and Mississippi not far behind that. This pamphlet is free. It shows how growers are clearing \$100.00 to \$600.00 per acre net profit. You can do likewise.

## THE MILLION DOLLAR CROP FROM HASTINGS' SEEDS

### We Started Bermuda Onions as a Crop

Some 25 years ago we began talking Bermuda Onions as a commercial crop. We knew the Bermuda Onion and had full confidence that, once it became known, there would be a market for it that would put hundreds of thousands of dollars in Southern truck growers' pockets. The development of this great industry in Texas, Florida and other states has justified our judgment fully. It is now one of the great Southern vegetable crops, the safest, surest vegetable crop a man can plant right on year after year. It has reached its greatest development in Southwest Texas where, during the shipping season, solid train loads of Bermuda Onions leave daily for Northern and Eastern markets.

While Texas is the most important Bermuda onion growing state, this crop is assuming larger proportions each year in Florida, California, Louisiana, Mississippi, Alabama and Georgia.

This development of a new and great industry has been possible through genuine, good, unmixed seed obtained from Hastings. If it hadn't been for Hastings there would probably be no Bermuda Onion industry in Texas now.

The Bermuda Onion is the safest vegetable crop that you can grow. It's adapted to the Southern third of Texas, the coast sections of Georgia, Alabama, Mississippi, Louisiana, all of Florida, and the valley lands of Southern California. The Bermuda Onion grower has a sure and steady market for his product, North, South, East and West, and it seldom nets him less than 1½ cents per pound, and often 3 and 4 cents. Its importance as a money crop can hardly be over-estimated. Let the consumer once get a taste of genuine Bermuda Onion and he will buy no other so long as a Bermuda is on the market. No gardener should fail to grow them either for market or home use.

### We Have Sold 80 Per Cent of the Seed

There is no other seed house in this or any other country that has sold 80 per cent or even 50 per cent of the seed used in any one great crop for a series of years. We have sold 80 per cent of the Bermuda Onion seed used in the United States up to and including 1916. We are not saying this as a matter of boasting but simply stating a fact. It is an unequaled record and there must naturally be a reason for it, especially so when our prices for seed are as high or higher than those of other firms. Why is it, then, that we sold such a large proportion of the seed used in a commercial crop worth millions of dollars? It's all a question of seed quality. Hastings' Bermuda Onion Seed is the only seed that has been of even grade—seed that has gone on and "made good" year after year in the actual crop tests. Almost every seed house that sells seed in the South has tried on Bermuda Onion seed. None of them have ever been able to get a quality equal to Hastings', and most of them have given up attempting to sell in the commercial onion-growing districts where high quality is insisted on by the growers. These men, with their years of experience in Onion growing, have learned the impossibility of growing the big paying crops with inferior seed, not true to name, seed that makes thick necks and scallions instead of fancy onions. Mr. T. C. Nye, of Laredo, Texas, who uses our seed exclusively, reported one crop of 400,000 pounds (8,000 crates) without any culls. This is a combination of first-class cultivation and first-class seed.

Every pound of seed we sell is the best that can be grown with carefully selected and bred stock running back for more than a dozen years; then the seed is thoroughly re-cleaned of every light and imperfect seed. It is equaled by no seed yet produced or offered by any other person or firm.



# You Must Have The Genuine Seed to Succeed

No crop, with the possible exception of cabbage, depends more on the genuineness and quality of the seed for a successful crop. Outside of the Hastings' importation there is little Bermuda Onion seed that's safe to plant for the man who wants to make successful crops. There is not a seed house in the country except ourselves whose Bermuda Onion seed has made good with the growers right on year after year. It's the only dependable Bermuda Onion seed sold in the United States. Others occasionally get hold of a small lot of good seed, then fall down on quality the next year. This experience has been repeated over and over again.

We could fill this entire catalogue with letters from onion growers who have depended on seed from other sources than Hastings' to their sorrow. Hastings' Bermuda Onion seed (Crystal Wax, Bermuda White, and Bermuda Red) always "makes good" everywhere and every year, in good growing seasons and bad. It has stood the test of 25 years continuous planting without a "fall down." There have been all sorts of cut-price propositions put up to the growers in years past. There are beginners in onion-growing every year and older ones wanting to take chances for the sake of saving a few cents per pound in seed cost.

Veteran onion growers like T. C. Nye, of Laredo, Texas, are not



White or Yellow Bermuda Onions from Hastings' Seeds. Crop Netted Grower Nearly \$1,000.00 per acre.

caught by offers of a cut price. When they start a crop they want to feel sure that the seed is right, and when Bermuda Onion seed comes from Hastings' they know it's all right. Mr. Nye has made \$7,000 clear net profit from his 20 acres in a year, and it wasn't a specially good year for onions either. In Bermuda Onion Seed it's a whole lot better to be sure at planting time than sorry at harvest.

## It's Much Better To Be Sure Than Sorry

Harvest time tells the tale and the onion grower who for the sake of saving a dollar or so per acre in planting is reasonably sure of losing a hundred or more in the crop.

Mr. T. C. Nye, of Laredo, Texas, pioneer of the Texas Bermuda Onion industry, once said in a letter to us:

"I have always purchased my onion seed from Hastings except on two occasions, when I wished to place additional orders with them, and found that they had already accepted orders for as much seed as their contracts would yield, and so I was compelled to buy part of my seed from other parties. I can say that I never got from any other source the same pure seed that I got from Hastings.

"I have bought Bermuda Onion seed from Hastings all the years that I have been in the Bermuda Onion business, and I will never buy from any other house as long as I can get them from him.

"The planter who lets every dealer in Bermuda Onion seed catch his order is very foolish, and takes a risk that no sensible man ought to incur. Any speculation with the business is more than likely to land a man in the poorhouse.

"I am confident that during this season the sensible and reliable growers of this section are placing their orders with Hastings', as we have fully satisfied ourselves that their seed is more reliable than the seed sent out by other houses. Hastings' seeds are good enough for me, and when I can't get them, there won't be any other seed planted on my place, even if the land should remain unplanted."

There is many a man in Texas and Florida who has "gone broke" as a result of buying cheap and inferior Bermuda Onion Seed. Unless the seed is right there is absolutely no chance for success with this crop. With right seed it is the safest vegetable crop a man can plant in any section where it is adapted.

## There Is No Other Seed "Just As Good As Hastings' "

Readers of this catalogue who have been in the Bermuda Onion business for years have representatives of other seed houses call on them and the talk put out is always "Our seed is just as good as Hastings'." They are not telling the truth, and what's worse, they know that they are not telling the truth. Not a single other house has sold seed in the Bermuda Onion territory that has made good two years in succession. The truth of the statement can be borne out by every onion grower in the large onion growing districts. There has never been a crop of Bermuda Onions produced from seed from other houses that has equaled crops from Hastings' for purity, shape and yield per acre. Every record crop of Bermuda Onions produced in this country has been from Hastings' seed. Prac-

tically every seed house in the United States that attempts to do Southern business has taken a shot at this Bermuda Onion business during the last 15 years and none of them have succeeded. Why? Simply because the seed has not "made good." They have not the right growing arrangements. The seed is not "bred up" properly. This mongrel, more or less "scrub" onion seed has occasioned losses of hundreds of thousands of dollars to growers in Texas, Florida and other States. This seed makes ill-shaped, thick-necked, unsuit factory onions, while much of the seed sold is not Bermuda Onion seed, but Italian and Spanish varieties that are worthless in the South. If there is one crop you can't afford to take chances on the seed, it's Bermuda Onions. If you plant Hastings' you are safe.



# TIME FOR DELIVERY OF THE NEW 1916 CROP SEED

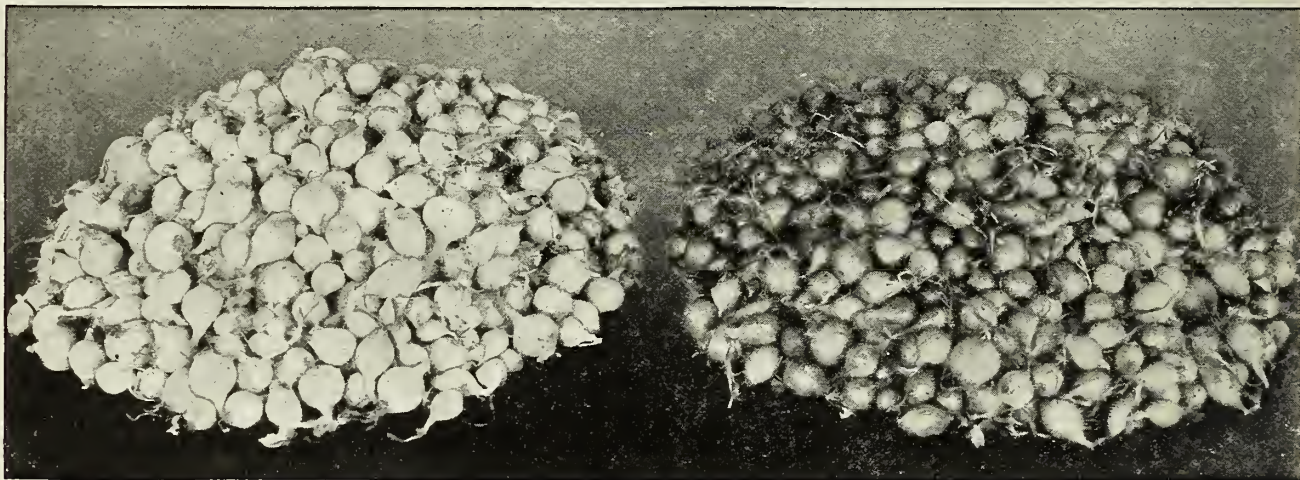
We positively will not fill any orders for Bermuda Onion Seed until after the arrival of the new 1916 crop seed. This will be some time between August 10th and 25th. Seed should not be planted before September 15th, while after September 25th is better. Send in your order for onion seed as early as you wish. Same will be booked and the seed sent you just as soon as we can get it thoroughly recleaned after its arrival in Atlanta.

**White or Yellow Bermuda Onion (No. 288)** The most widely and largely planted of the Bermuda varieties. Before we introduced our Crystal Wax this was generally called white to distinguish it from the Bermuda Red, although it is a light yellow or straw color. Since the appearance of Crystal Wax on the markets the produce trade of the country began calling this variety "yellow" to distinguish it from the pure white Crystal Wax. This has led to some confusion as to the name and from now on we shall list it under the name of White or Yellow to avoid any misunderstanding. We make this explanation, for many who plant this variety for the first time expect it to be a pure white in color.

Our illustration on page 37 shows the Bermuda White or Yellow as grown in Florida from seed sown October 1st. Less than six months from seed sowing to the fully matured onions. No onion grown compares with the Bermuda in mildness of flavor, and for this reason it is immensely popular with millions of people who dislike the strong flavor of most of the varieties. You will make no mistake in planting the Bermuda Onion. Large packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 75 cents; pound, \$2.50; postpaid.

**Hastings' Crystal Wax Bermuda (No. 289)** The most attractive onion in the world. Our own introduction and one that we have been exceedingly proud of. It is an absolutely pure white Bermuda Onion with a most beautiful waxy appearance that makes it sell on sight in the retail markets. In New York and other large markets our Crystal Wax sells at 25 to 50 cents per crate above the Bermuda White or Yellow. In Atlanta markets it has largely displaced all other onions during spring and early summer. Except in color it is identical with the Yellow Bermuda; has all its desirable qualities combined with much more handsome appearance. Seed of this is always in short supply, as it is a very light seeder. Packet, 10 cents; ½ ounce, 20 cents; ounce, 30 cents; ¼ pound, \$1.00; pound, \$3.50; postpaid.

**Red Bermuda Onion (No. 287)** Our genuine Bermuda Red is the favorite everywhere in the South for home use and Southern markets. Identical in size, shape and mildness with our White Bermuda. The color is a pale, waxy red, and it is just the right variety in all sections where a red but mild onion is preferred. Large packet, 10c; ½ ounce, 15c; ounce, 25c; ¼ pound, 65c; pound, \$2.00; postpaid.



From a Photograph Showing Hastings' Clean "Silver Skin" and "Yellow Danvers" Onion Sets

## Bermuda Onion Sets for Earliest Crops

We do not advise the use of onion sets exclusively for the large commercial crops. There is a high priced demand for limited quantities of Bermuda Onions both for shipment and to supply the demand for local or nearby markets throughout the South and the planting of a small part of the onion acreage in sets is usually found profitable. As a rule onions grown from sets are not as well formed as those grown direct from seed, but this is not a serious drawback on the early markets.

For earliest shipments or to meet the local market demand for full grown onions early, the planting of sets has a distinct place in the fall gardening operations. These Bermuda Sets grown from Hastings' genuine seed ripen fully grown onions four to six weeks ahead of crops grown direct from seed. If you want an extra early onion crop plant some of these Bermuda Sets this fall. Sets ready for delivery about September 1st, possibly a little earlier.

We pack and ship all onion sets in peck and bushel lots in special crates without extra charge.

**Bermuda White or Yellow** The genuine White or Yellow Bermuda Onion of the great commercial crops. In the set form they often

have a rather reddish colored skin, but on maturity are a light straw color. Pound, by mail, postpaid, 30 cents. By express or freight, not prepaid, peck (8 lbs.), 90 cents; Bushel (32 lbs.), \$3.00.

**White Multipliers** Finest sets for earliest crop. Pure white color, very productive, one set frequently making 20 bulbs in one season. Right size for bunching or pickling. Their greatest value is for an early onion for bunching green, coming in three to four weeks ahead of any other onion. Pound, 40 cents; postpaid. Peck, (8 pounds), not prepaid, \$1.00; bushel (32 pounds), \$3.50.

**Silver Skin Sets** Sets of White Portugal or Silver Skin Onion. Large white onion. Pound, 25 cents; postpaid. Peck (8 pounds), not prepaid, 70 cents; bushel (32 pounds), \$2.25.

**Yellow Danvers Sets** Forms globe-shaped yellow onions. Pound, postpaid, 25c; peck (8 lbs.), not prepaid, 60c; bushel (32 lbs.), \$2.00.

**Garlic** Pure Italian Garlic. Pound, 40 cents; 3 pounds for \$1.00; postpaid.

## YOU CAN DEPEND ON HASTINGS' SEEDS



## OTHER GOOD VARIETIES OF ONIONS FOR THE SOUTH

In the previous pages we give a great deal of space to the Bermuda varieties. They are the most important for fall planting for Florida and all along the Gulf Coast. The Bermudas are the earliest to mature, and hold a distinct place, both as a commercial crop as well as for home gardeners and nearby markets. There is a place, however, that they do not fill. They are early and the quantity of them grown is so small compared with the large and steady demand for onions that the Bermudas seldom take care of the market over two months in the year. This leaves a nine or ten months' demand to be supplied with other varieties, for the Bermudas, carelessly handled, do not keep well over three months.

**Hastings' Snow White Globe Onion (No. 292)** Our illustration shows the shape of these onions. Hand-some snow-white bulb, with a waxy appearance. It is large, firm, rather mild, and a first-class keeper. Remarkably even and uniform in growth, will always prove a favorite wherever it once appears on market. Large packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 75 cents; pound, \$2.50; postpaid.

**Hastings' Dark Red Globe Onion (No. 291)** Has a richness in coloring of the skin that is found in no other. Onions are large, perfectly globe-shaped, and of rich, deep dark red color. Exact shape and size of the White and Yellow Globe, the only difference being in the color. Large packet, 10 cts.; ½ ounce, 15c; ounce, 25c; ¼ pound, 75c; pound, \$2.50; postpaid.

**Hastings' Yellow Globe Onion (No. 293)** Like the Snow White and Dark Red, it has a distinct globular shape. All our Globe Onions are extra large in size, and large croppers as well as first-class keepers from the firmness and solidity of the flesh. Color a very light shade of straw yellow, almost the same color as the Bermuda White. Large packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 75 cents; pound, \$2.50; postpaid.

**Australian Brown (No. 297)** Neat, round shape, firm and solid and a splendid keeper. Fine flavor, skin an amber brown color. One of the best for fall plantings. Packet, 5 cents; ounce, 15 cents; ¼ pound, 45 cents; pound, \$1.25; postpaid.

**Mammoth Silver King (No. 299)** Immense white Italian variety. Skin silvery white, flesh pure white, and so mild that it can be eaten like an apple. Packet, 10c; oz., 25c; ¼ lb., 75c; lb., \$2.75; postpaid.

**Giant White Tripoli (No. 290)** El Paso or Large Mexican. Large, pure white mild onion. Each, packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 75 cents; pound, \$2.75; postpaid.

**Yellow Globe Danvers (No. 294)** A good keeper, solid, rather mild, earlier than the other globe onions. Skin of pale yellow color. Packet, 5c; ounce, 15c; ¼ pound, 50c; pound, \$1.50; postpaid.

**One Large Packet Each of Hastings' 3-Globe Varieties for 25 Cents, Postpaid**

**HASTINGS' PRIZETAKER ONION (No. 296)**

Successfully grown in all parts of the Central South from both spring and fall sowings. The illustration shows the shape of this variety perfectly. It is an immense onion, measuring from 12 to 18 inches in circumference. Fine bulbs have been raised weighing from 4 to 5½ pounds each. It ripens up hard and firm and presents a handsome appearance. Flesh is white and fine grained with a mild flavor. Packet, 5c; ounce, 20c; ¼ pound, 60c; lb., \$2.00; postpaid.

**Extra Early Barletta (No. 295)**

Small, pure white, growing small round bulbs about one inch in diameter. Just the right size for pickling. Packet, 5c; ¼ oz., 15c; ounce, 25c; ¼ pound, 75c; pound, \$2.50, postpaid.



The Hastings' Globe Onions, White, Red and Yellow

**Louisiana Creole Onion (No. 298)** A flat, light-red variety, grown extensively in Louisiana, Mississippi and other parts of the South. Very fine and solid, a splendid keeper. Good heavy cropper, but strong flavored. We do not recommend it to those who want a mild onion. From six weeks to two months later in maturity than the Bermuda. Delivery of new crop seed (Louisiana grown) about September 1st. Packet, 10 cents; ounce, 25 cents; ¼ pound, 85 cents; pound, \$3.00; postpaid.



Hastings' American Prizetaker Onions Grown Direct from Seed in Georgia



## MUSTARD FOR SOUTHERN FALL PLANTING

One of the most popular and useful of the fall, winter and early spring salad plants, and hardy throughout the South. Sow August to November. Florida plantings can be made throughout the winter months. Fine for salad, like lettuce.



### Chinese Mustard

(No. 277) Superior to the Southern Curled in size, quality and flavor. See the engraving, which is a good representation of it. Packet, 5 cents; ounce 10 cents; ¼ pound, 25 cents; pound, 75 cents; postpaid.

### Giant Southern Curled

A very old and well-known variety used in all parts of the South for salads, like lettuce and for boiling. Our strain of this variety is what is sold by many as the "Ostrich Plume." Packet, 5 cents; ounce, 10 cents; ¼ pound, 25 cents; pound, 75 cents; postpaid.

### White Mustard

(No. 279) This is the variety the seeds of which are used in pickling for family use, and the seeds when ground up, compose what is known as "mustard" in the stores. Packet, 5c; ounce, 10c; ¼ pound, 25c; pound, 75c; postpaid.

### Okra or Gumbo

A most healthful vegetable and a general favorite in all parts of the South. It can be planted in the Central South up to August 1st and into September in Florida. Many of the Florida truck growers find this a very profitable crop for fall and winter shipment.

### Perkins' Mammoth Long-Podded Okra (No. 306)

This Okra is the best for market and shipping purposes, being used by the Florida shippers almost exclusively to grow for market. We have greatly improved the original strain as introduced by us and now its productiveness is simply wonderful, the pods shooting out from the bottom of the stalk within three inches of the ground, and the whole plant is covered with them to the height of a man's head, five to six feet. Pods are an intense green in color, of unusual length, nine or ten inches, very slim and do not get hard as is the case with other okras. Packet, 5 cents; ounce, 10 cents; ¼ pound, 20 cents; pound, 60 cents; 10 pounds, not prepaid, \$4.50.

### White Velvet Okra (No. 305)

A standard variety for home use and local markets. We have a specially fine early strain of this variety, with medium size, round, smooth pods, free from ridges and not prickly to the touch. This strain of White Velvet we find to be the best of all white varieties. Packet, 5 cents; ounce, 10 cents; ¼ pound, 20 cents; pound, 60c; postpaid. Ten pounds, not prepaid, \$1.50.

### PARSLEY

An extremely beautiful plant used for garnishing. Can be sown in either fall or spring in drills 15 inches apart. When plants have become strong thin out to 6 inches apart in the row. Parsley seed usually takes 3 to 4 weeks to germinate. Soak seed 12 hours in water before planting. Keep beds free from weeds and grass.

### Extra Moss Curled

Our fine strain of Extra Moss Curled (No. 308) is the most ornamental of all varieties. It is handsome enough to have a place in your flower garden, a favorite sort for garnishing and to supply hotels and markets. It is planted almost exclusively by Atlanta market gardeners for that purpose. Packet, 5 cents; ounce, 10 cents; ¼ pound, 25 cents; pound, 75 cents.

### Double Curled

Plants of dwarf, compact growth, and the young leaves have the edges heavily crimped, giving a general appearance of coarse moss. Often used by market gardeners. Packet, 5c; ounce, 10c; ¼ pound, 25c; pound, 75c.

### Plain Leaved

Is very hardy, a strong grower, and excellent for seasoning, for which purpose it is grown almost exclusively. Packet, 5c; ounce, 10 cents; ¼ pound, 25 cents; pound, 75 cents.

### PARSNIPS

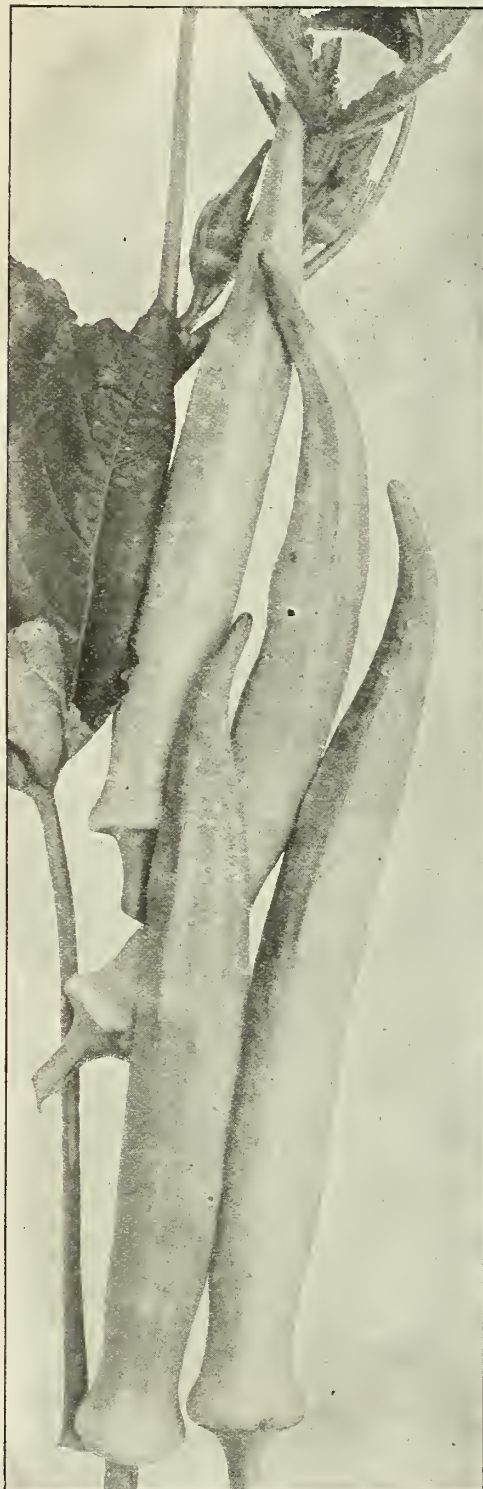
In the fall in Florida and along the Gulf Coast, sow from September to December for winter and spring crop. Parsnips are a most desirable vegetable.

### Improved Hollow Crown (No. 311)

The best all-around variety of parsnips for the South. The leaves start from a small depression in the crown, giving it the name. Rich, sweet flavor and very productive. Packet, 5c; ounce, 10c; ¼ pound, 20c; pound, 50c.



Moss Curled Parsley



Perkins' Mammoth Long-Podded Okra

## A GOOD FALL GARDEN IS A HELPER

It helps keep down your store bills and gives a variety on your table. Beets, Beans, Cabbage, Lettuce, Radishes, Squash, Onions, Spinach, Kale, etc., add variety to your table, health to yourself and family. Don't forget to plant a good fall garden.



## GARDEN or ENGLISH PEAS FOR FALL PLANTING IN THE SOUTH

Many of our customers don't plant Garden Peas because they don't bear long enough. Plant seed deeper and work soil up around stalks, and peas will stay in bearing twice as long.

**Culture** For fall planting in Central South garden peas should be sown early in September, especially the second early varieties. Extra early sorts such as Alaska and John L. can be sown the

latter part of the month and mature before frost. In Florida and along the Gulf Coast they may be sown during any of the fall months. October and November being preferable. Sow in drills, covering seed 2 to 3 inches deep, according to soil. To avoid the necessity of sticking or brushing, plant the peas in double rows 6 to 8 inches apart, and when the vines get large enough run them together. Most varieties of the earlies and second earlies are of sufficiently stiff growth to support each other and they can be handled in this manner with much less trouble.

### Hastings' John L. (No. 316)---Our Famous Extra Early

Earliest of all the extra early peas either for market or home use. For 20 years it has held the record against the best strains of Extra Early peas sold by the prominent Northern houses, and during that time no pea has been introduced that equals it in earliness and productiveness in its class. The John L. is the standard variety with Southern gardeners both for shipping and home markets, and each year shows our sales of it increasing largely. The earliest time on record in this country was made with the John L. by C. J. Montgomery, St. Augustine, Florida, who planted one peck of John L. and on the 30th day from planting gathered one bushel of peas therefrom. **Packet, 10 cents; ½ pint, 15 cents; pint, 25 cents; quart, 40c; postpaid. Peck, \$1.25; bushel, \$1.50; not prepaid.**

### Alaska Extra Early (No. 317)

Next to John L. this is the best in quality and the heaviest bearer of all early peas; it follows John L. in earliness, is the best of all the round, extra earlies. Seeds are of bluish shade, well rounded out and the fresh peas are almost equal to the wrinkled sorts in quality. A splendid shipper and one of the very best for home use. There are a great many peas being sold under the name of "Alaska" that are from run-out stock or else not kept true to name; these dwarf varieties of garden peas have to be "rogued" very carefully every year to keep them true to type. This we do and when you buy Alaska from us you know exactly what you are getting. **Packet, 10 cents; ½ pint, 15 cents; pint, 25 cents; quart, 40 cents; postpaid. Peck, \$1.25; bushel, \$1.50; not prepaid.**

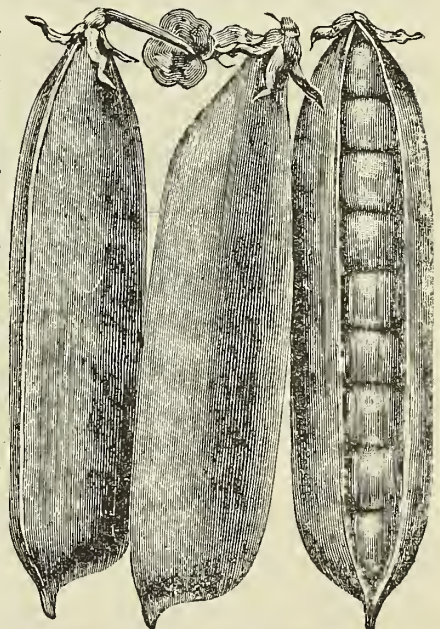
### Hastings' Extra Early Surprise Peas

(No. 315) This extra early, wrinkled pea beats them all for combining earliness, quantity produced and most delicious quality in one variety. A true, wrinkled pea that ranks with the earliest; vines grow 20 to 24

inches high; require no brushing or staking if planted in double rows, as described in cultural directions. Its extreme earliness, delicious flavor, sweetness and tenderness combined with extra heavy bearing for an extra early sort make it a favorite. See the illustration on this page showing exact size of the pods crowded full of peas. If you want early peas this fall plant the Surprise for your home use. It has also developed into a splendid variety for shipping, many preferring it to Alaska. Seed exceedingly scarce. **Packet, 10 cents; ½ pint, 15 cents; pint, 25 cents; quart, 45 cents; postpaid. Peck, \$1.50; bushel, \$5.50, not prepaid.**

**Gradus or Prosperity Pea (No. 330)** An extra early wrinkled pea with immense pods almost as large as Telephone and Mammoth Podded. This pea combines earliness, productiveness and finest quality. Very hardy, strong and vigorous grower, very prolific, the peas extra large. Flavor is most delicious and peas remain tender and sweet for a long time. Seed stock is very limited. **Packet, 10 cents; ½ pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid. Not prepaid, peck, \$1.75; bushel, \$6.50.**

**Florida McNeil (No. 333)** Recommended for Florida and Gulf Coast regions only, where it is well known. A medium early, very heavy bearing small seeded variety that has proven itself an intensely prolific bearer in Florida and Lower Gulf Coast sections. For home use and nearby markets only. Its greatest value is its hardiness and heavy bearing qualities. **Packet, 10 cents; ½ pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid.**



Hastings' Extra Early Surprise Pea

Hastings' John L. Pea





Bliss' Everbearing Pea

**Bliss' Everbearing (No. 329)** Height of vine 18 inches to 2 feet; pods 3 to 4 inches long, each pod containing 6 to 8 very large wrinkled peas, which are often  $\frac{1}{4}$  of an inch in diameter and of extra fine flavor. Its habit of growth is of peculiar branching character, forming many stalks from a single root. The individual branches are extra strong so that when billed up properly they stand up well without brushing. This variety had best be planted in double rows about 8 inches apart. For continuance of bearing this variety is notable—a characteristic giving it a special value for late summer and fall use. After repeated picking the vines continue to be covered with blossoms and buds, developing to maturity in turn. The quality is equal to any pea we know and it is a variety that should be in every garden. Seed supply very short. **Packet, 10 cents;  $\frac{1}{2}$  pint, 15 cents; pint, 25 cents; quart, 45 cents; postpaid. Peck, \$1.50; bushel, \$5.50.**

**Hastings' Mammoth Podded Pea (No. 318)** This is the largest podded of all known peas, and for best results it should be brushed or staked. Grows  $3\frac{1}{2}$  to 5 feet high, according to soil, and is fairly loaded with enormous, well filled pods. Of the very finest flavor and stays in bearing 4 to 6 weeks in the Lower South. This variety is for home gardens and nearby markets only. **Packet, 10 cents;  $\frac{1}{2}$  pint, 15 cents; pint, 25 cents; quart, 45 cents; postpaid. Peck, not prepaid, \$1.50; bushel, \$5.50.**

**Hastings' Improved Telephone Pea (No. 327)** One of the best tall-growing wrinkled varieties that has been greatly improved by our growers. Grows from 5 to 6 feet tall and must be brushed or staked. Immensely productive, bearing from 25 to 30 extra large pods to each vine. Telephone has that excellent sugary flavor so desirable in peas. Seed crops of this variety for several years have been more or less of a failure, owing to unfavorable weather at time of maturity. Quantity limited. **Packet, 10 cents;  $\frac{1}{2}$  pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid. Peck, not prepaid, \$1.65; bushel, \$6.00.**

**Hastings' Home Delight Pea (No. 328)** It has been planted by tens of thousands of our customers during the past eighteen years with entire satisfaction. Earliest bearer of the second early or heavy-bearing varieties; a strong, vigorous grower, coming in right after the extra early sorts, and while enormously productive is of such stiff, stocky growth that it can be easily grown without "brushing" when planted in double rows 6 to 8 inches apart, rows running together as soon as high enough. The sweetness and tenderness and heavy-bearing qualities will give you entire satisfaction. **Packet, 10 cents;  $\frac{1}{2}$  pint, 15 cents; pint, 25 cents; quart, 45 cents; postpaid. Not prepaid, peck, \$1.50; bushel, \$5.50.**

**Nott's Excelsior (No. 319)** An extra early, dwarf-growing wrinkled pea, very similar to the old American Wonder but a third larger, with about the same earliness and delicious flavor in the peas. Peas are more closely packed in pods than in any other variety. **Packet, 10 cents;  $\frac{1}{2}$  pint, 15 cents; pint, 30 cents; quart, 50 cents; postpaid. Peck, \$1.75; bushel, \$6.00; not prepaid.**

**Dwarf Sugar Pea (No. 326)** Identical with Tall Sugar Peas, except that it grows in short hushy form. **Packet, 10 cents;  $\frac{1}{2}$  pint, 20 cents; pint, 30 cents; quart, 50 cents; postpaid.**

**Tall Sugar or Salad (No. 325)** A distinct variety with edible pods, cooked and eaten in the same manner as snap beans. These are great favorites with those who have once used them. **Packet, 10 cents;  $\frac{1}{2}$  pint, 20 cents; pint, 30c; quart, 50c; postpaid.**

**Canada Field Pea (No. 347)** A type of English Pea grown for forage and soil improvement. Hardy in winter in Florida and Gulf Coast sections. Good for fall and winter growth. **Packet, 10 cents; pint, 20 cents; quart, 30 cents; postpaid. Not prepaid, peck, \$1.00; bushel, \$3.25.**

**Black Eye Marrowfat (No. 320)** Old, well known very strong growing variety that is a favorite in many parts of the South. When properly "brushed" or "staked" it is an exceedingly heavy bearer and very profitable. **Packet, 10c;  $\frac{1}{2}$  pint, 15c; pint, 25c; quart, 40 cents; postpaid. Not prepaid, peck, \$1.25; bushel, \$4.00.**

**Premium Gem (No. 331)** A dwarf, wrinkled, extra early variety, growing about 15 inches high and is one of the earliest of the good quality varieties for home gardens. This is one of the older varieties that has always been a great garden favorite. **Packet, 10c;  $\frac{1}{2}$  pint, 15c; pint, 25c; quart, 45c; postpaid. Not prepaid, peck, \$1.50; bushel, \$5.50.**

**First and Best (No. 324)** Standard variety of extra early peas. **Packet, 10 cents;  $\frac{1}{2}$  pint, 15 cents; pint, 25 cents; quart, 40 cents; postpaid. Peck, \$1.25; bushel, \$4.50; not prepaid.**

## SWEET PEPPERS FOR PLANTING NOW

Some of the most profitable crops of sweet peppers ever grown in Florida and Southwest Texas were from summer and early fall plant seed. If you live in these sections try a few of them this year. We have splendid seed of the highest quality.

**Chinese Giant (No. 355)** The monster of the pepper family. Single specimens of Chinese Giant have been grown weighing 18 ounces. The plants are strong, stocky, bushy and of erect growth, growing 18 inches to 2 feet high, and are very prolific, setting 3 to 4 extra large fruits at the base which ripen while a second crop is setting on the branches. Fruit is much larger than Ruby King, almost square in shape, while the flesh is very thick. In flavor it is very mild and entirely free from any fiery taste. Very scarce. **Packet, 10 cents;  $\frac{1}{2}$  ounce, 30 cents; ounce, 50 cents;  $\frac{1}{4}$  pound, \$1.50; pound, \$3.00.**

**Ruby Giant (No. 359)** Hastings' Ruby Giant is a cross between Ruby King and Chinese Giant, having the good qualities of both without the undesirable qualities of either. It is very attractive, exceptionally large, very mild and when ripe is of a bright scarlet color. Flesh thick, sweet, and so mild that it can be eaten raw. **Packet, 10 cents;  $\frac{1}{2}$  ounce, 20 cents; ounce, 35 cents;  $\frac{1}{4}$  pound, \$1.00; pound, \$3.50; postpaid.**

**Ruby King (No. 352)** One of the leading varieties of sweet peppers for home use, and very largely grown by market gardeners for shipping. A very vigorous grower with large, sweet mild fruits. A close favorite with the Bell or Bull Nose, slightly larger and equally mild. **Packet, 10c;  $\frac{1}{2}$  ounce, 20c; ounce, 30c;  $\frac{1}{4}$  lb., 90c; lb., \$3.25.**

**Hastings' Golden Prize (No. 350)** Large, bright golden yellow variety; very sweet and mild. In some places this is eaten raw, like an apple, for it is said to cure chills and fever. **Packet, 10 cents;  $\frac{1}{2}$  ounce, 15 cents; ounce, 25 cents;  $\frac{1}{4}$  pound, 85 cents; pound, \$3.00; postpaid.**

**Red Chili (No. 354)** Well known burning hot peppers for flavoring. Red Chili is a small bright red variety and Long Cayenne is a long red pepper. Plant some for dried peppers during the winter. **Each, pkt., 5c;  $\frac{1}{2}$  oz., 15c; oz., 25c;  $\frac{1}{4}$  lb., 75c; postpaid.**

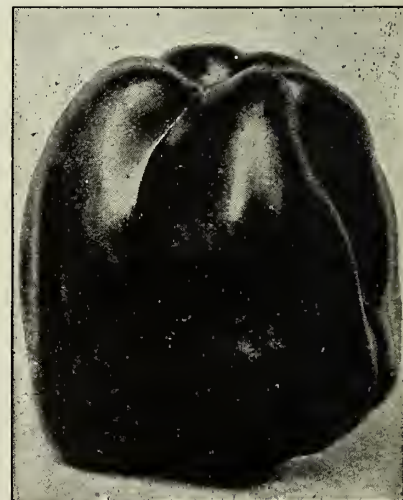
**Long Cayenne (No. 349)** This is a mixture of all the varieties we carry; hot and sweet, large and small, giving you some of every kind in your garden. **Packet, 10c; 3 packets, 25c; postpaid.**

**Hastings' Mixed Peppers (No. 351)** Mildest and sweetest of all peppers. **Packet, 10 cents;  $\frac{1}{2}$  ounce, 20 cents; ounce, 35 cents;  $\frac{1}{4}$  pound, \$1.00; pound, \$3.50.**

**Pimiento (No. 358)** Sow seed in August and September in shallow drills 18 inches apart. Prepare good soil deeply, as Salsify is a deep rooter. Cultivate frequently and let grow as long as they will. Plants are hardy, so let them stay in the ground and use through the winter and spring as desired. Sow one ounce of seed to 100 feet of drill.

**SALSIFY—Culture** Sow seed in August and September in shallow drills 18 inches apart. Prepare good soil deeply, as Salsify is a deep rooter. Cultivate frequently and let grow as long as they will. Plants are hardy, so let them stay in the ground and use through the winter and spring as desired. Sow one ounce of seed to 100 feet of drill.

**MAMMOTH SANDWICH ISLAND (No. 484)**—Best white variety. Attains large size, being twice the size of the Long White. In quality it is much superior to the other sorts. **Packet, 10 cents; ounce, 15 cents;  $\frac{1}{4}$  pound, 30 cents; pound, \$1.00.**



Ruby King—Large Bell Type



# BUG INSURANCE

You have all heard of and probably carry fire insurance, life insurance, accident insurance, or some one or more of the dozens of kinds of insurance that are offered. We want to talk to you a little while about another kind of insurance which is of the greatest importance to any one living in sections where there are insects that eat up the garden crops. Every market gardener and trucker who grows vegetables on a large scale has to fight bugs, and this is true of many of the vegetables that grow in the home gardens. Why not insure your crops and your income from them by the

use of Bug Death, which is the best all-round insecticide that we know of—a preparation that is death to almost every kind of a bug that is destructive to vegetable crops. We have known Bug Death for many years, have seen it used by others and have used it ourselves, and from personal experience we know just how good and how effective it is and can recommend it to you because of our own personal knowledge. It ought to be kept on hand by every gardener who grows either for home use or market, in the South.

Keep it to kill the insects when they first appear.

## Bug Death Kills The Bugs

and, at the same time, does not injure the plant or its growth as does every insecticide or bug poison that contains arsenic in one form or another, as practically all of them do. Paris Green, London Purple, Arsenate of Lead and other forms of arsenic will kill the bugs, but unless carefully used either kill the plants or else "burn" them so that they will not make satisfactory crops. On green vegetables, such as cabbage, they are positively dangerous to those who eat the vegetables afterwards. Instead of Bug Death burning or killing the vegetable plants to which it is applied it actually acts in a small degree as a fertilizer. Do you know of any

other insecticide of which this is true? To the best of our knowledge Bug Death is the only insecticide now made that is both effective on the bugs and at the same time is harmless alike to the plants, all animals and human beings. It's sure death to all leaf-eating bugs and it positively will not "burn" the plants like Paris Green and other arsenical poisons of that class. The damage to tender growth of vegetable plants by the application of Paris Green is often almost as bad as that of the bugs. Now that Bug Death is obtainable, you don't have to use a poison to kill the bugs, for, strange as it may seem—

## Bug Death Is Not Poison

to human beings and animals, but it is sure death to LEAF-EATING bugs of all kinds, the bugs that eat the potato plants and beans and all the other bugs that make life a burden for the gardener who grows vegetables in bug-infested localities. You need not be afraid to leave Bug Death around. We doubt if it would hurt you any if you ate some of it yourself, although we would not advise your trying a mess of it for breakfast. It is a fact, however, that you can dust it on cabbage one day and eat that cabbage the next with no bad effects. It is most effective on bugs, and that's what you want to kill, and at the same time you need have no fear in keeping it around the place, for it won't hurt the children or your

live stock if they should happen to get into it by accident or through ignorance. Many a child and animal has been poisoned by getting into Paris Green left around or else eating the plants. That kind of accident can't happen with Bug Death around, for it won't hurt them if they do get into it.

While Bug Death is the best insecticide we know of to destroy all the varieties of insects that chew or eat the leaves or stems of plants, it is not recommended for use against insects WHICH SUCK THE SAP, as this is an entirely different class and requires a different insecticide. However, the leaf-eating insects are much more numerous and destructive and are the ones which do the most damage.

## Don't Wait Until The Bugs

have eaten up half your crop before you begin to think about a remedy. You can be reasonably sure that Mr. and Mrs. Bug are going to come around and try to raise several Bug families in your patch. The right way, the safe way, is to keep Bug Death around the house and at the first sign of Mr. Bug's appearance in your crops, either dust or spray the plants with Bug Death and Mr. and Mrs. Bug will shortly be in a condition that will make the raising of "Bug" families impossible in your neighborhood. It will be a bug funeral instead of a large increase in the family, and in the meantime your crops will go on to maturity uninjured. You may think it strange that we say "dusted or sprayed" on the plants. That's exactly correct and one method is as good as the other. If you have a powder gun or shaker you can dust the fine powder on the plants when they are wet with rain or dew and it will stick

so tight that it will take the hardest kind of rain to wash it off. If you have a sprayer, and are working on a large scale, dissolve about 12 to 15 pounds of Bug Death in 12 quarts of clean water and spray it on. This much will go over an acre of vegetables and the bugs will quit eating the leaves of your plants in a hurry.

In some parts of the country vegetable crops are troubled with fungus diseases as well as bugs. In such cases Bug Death can be mixed with "Bordeaux Mixture" and sprayed on with it. Full directions go with each package of Bug Death for its use. If you have no duster or sprayer you can easily dust the plants by placing some Bug Death in a cheese cloth or other thin cloth. Bug Death is such a very fine powder that it can very easily be shaken through thin cloth onto the plants. It's just the sort of insecticide you need—safe, easily applied and a sure Bug Killer.

## PREPAID PRICES On Bug Death by PARCEL POST

(These Prices Named Below Include Price of BUG DEATH and Postage)

	1st and 2d Zone	3d Zone	4th Zone	5th Zone	6th Zone	7th Zone	8th Zone
1 pound package . . . . .	\$.21	\$.23	\$.26	\$.29	\$.32	\$.36	\$.39
3 pound package . . . . .	.43	.47	.54	.61	.68	.76	.83
5 pound package . . . . .	.60	.66	.77	.88	.99	1.11	1.22
12½ pound package . . . . .	1.19	1.34	1.63	1.93	2.21	2.51	2.80

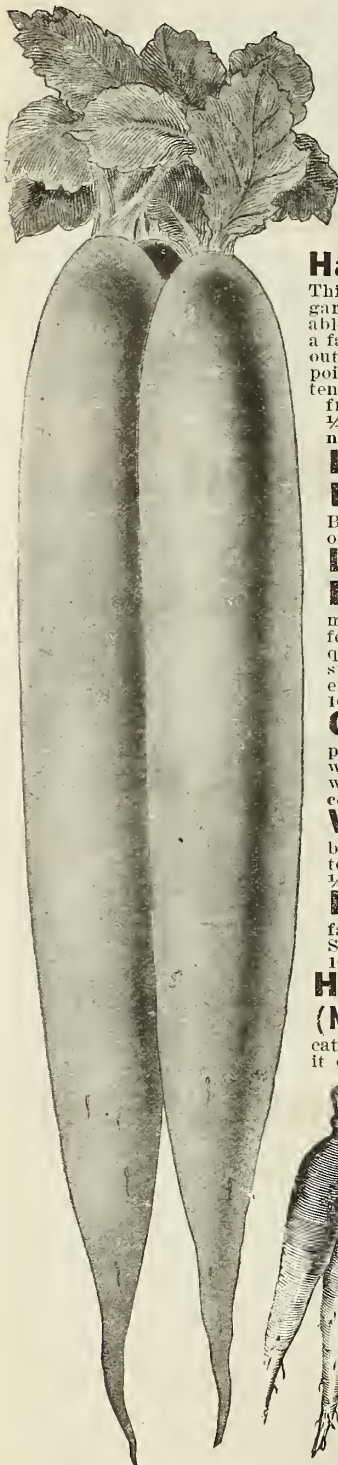
Your Postmaster or Rural Delivery Carrier can advise you the zone you are in from Atlanta.

BUG DEATH BY FREIGHT OR EXPRESS, NOT PREPAID—1 pound, 15 cents; 3 pounds, 35 cents; 5 pounds, 50 cents; 12½ pounds, \$1.00; 100-pound keg, \$7.50.

We suggest that as a trial you order one of the smaller size packages by mail, and if you find it satisfactory for your purpose that you then order it in sufficient quantity to have it come by freight, and thereby secure a low transportation charge. You would then have it on hand for use at any time.



# HASTINGS' RADISHES



Long White Icicle



Hastings' Glass Radish

**Culture** For best results radishes require a rich, loose moist soil, so that they can be grown quickly. The crisp, tender flesh of early radishes depends almost entirely on rapid growth. Succession plantings should be made every 10 days or two weeks to keep up a continuous supply of crisp and tender radishes. For early use plant the round or button radishes and olive shaped. For later use plant the long and half-long varieties, as they root much deeper and resist heat and cold better. What are known as winter radishes should be sown in August and September. All radishes should be sown thinly in drills one foot apart, covered  $\frac{1}{2}$  inch and kept clear of grass and weeds. Sow one ounce of seed to 100 feet of row; 10 to 12 pounds per acre. Our radish seed is of the best, all being grown from carefully selected and transplanted roots.

## Hastings' Early Long Scarlet (No. 376)

This is the most popular of all radishes in the South for general garden use and market. Our illustration shows the remarkable regularity and fine shape of our strain of this variety. It's a favorite everywhere, no vegetable garden being complete without it. Tops rather small, roots long and tapering to a decided point; color an intense bright scarlet. Flesh is very crisp and tender and when grown rapidly, as all radishes should be, it is free from all pungent taste. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 20 cents; pound, 60 cents; postpaid. Ten pounds, not prepaid, \$4.00.

**Long White Vienna or Lady Finger (No. 388)** One of the finest long white radishes. It is almost identical with Long Scarlet, except in color. Beautiful shape; skin and flesh pure white, crisp, tender and of quick growth. Packet, 5c; ounce, 10c;  $\frac{1}{4}$  lb., 20c; lb., 60c.

**Long White Icicle Radish (No. 382)** Excellent and profitable; a new and distinct sort; ready for use as soon as Hastings' Early Long Scarlet, but has fewer leaves. Admirable alike for open air and under glass. The Icicle is perfectly white in color, and long, slender and tapering shape. It quickly grows to market size, is crisp and brittle, and of mild, sweet flavor. A fine variety for both market and home gardeners who want an early, long white radish. Packet, 5c; ounce, 10c;  $\frac{1}{4}$  pound, 20c; pound, 60c. Ten pounds, not prepaid, \$4.00.

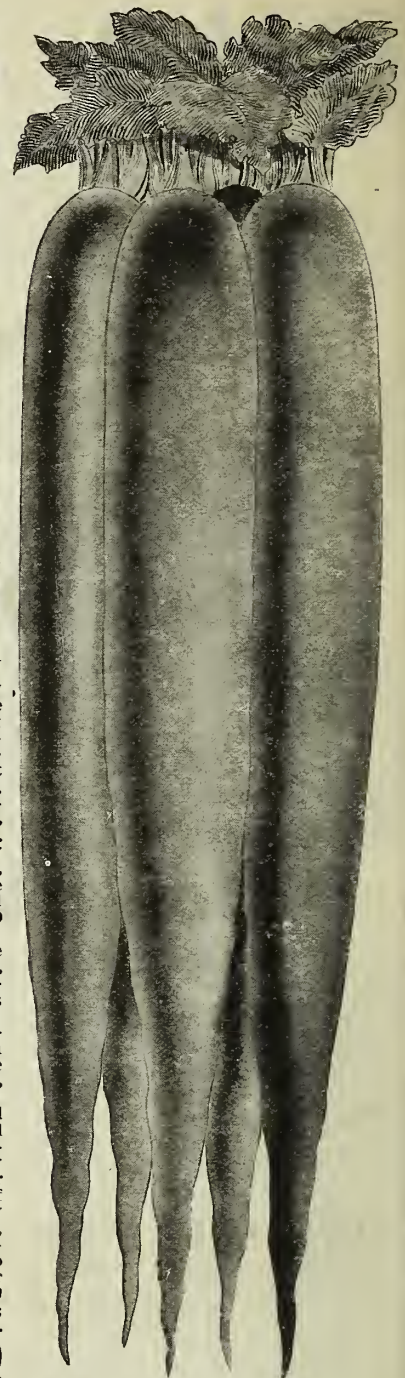
**Chartier (No. 373)** Grows to a large size, but not very uniform in shape. Red at the top, pink in the middle, white at the tips; handsome appearance when pulled at the right time. It is especially well flavored when grown quickly in the South. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 20 cents; pound, 60 cents; postpaid.

**Wood's Early Frame (No. 379)** Similar to the Long Scarlet, but earlier. Shorter and broader, more brilliant color and better for forcing and market. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 20 cents; pound, 60 cents; postpaid.

**French Breakfast (No. 389)** A standard well-known variety, a favorite for an early half-long variety in many parts of the South both for home use or market. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 20 cents; pound, 60 cents; postpaid.

**Hastings' Glass Radish (No. 383)** After we introduced this radish several years ago it was named "Cincinnati Market Radish" by a Northern seed house and is generally catalogued by Northern houses under that name. We consider it one of the finest of the long red or pink radishes. It is of bright pink color with white tips; very regular and uniform in size and shape. Flesh transparent, always crisp and brittle, with mild flavor even when grown to large size. Desirable for both market or home use. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 20 cents; pound, 60 cents; postpaid. Ten pounds, not prepaid, \$4.00.

**White Strasburg (No. 385)** Oblong, tapering shape; skin and flesh pure white; firm, brittle and tender, retaining its crispness even when the roots are old and large. Best variety for summer use and an excellent all-round variety. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 20 cents; pound, 60 cents; postpaid.



Hastings' Early Long Scarlet Radish

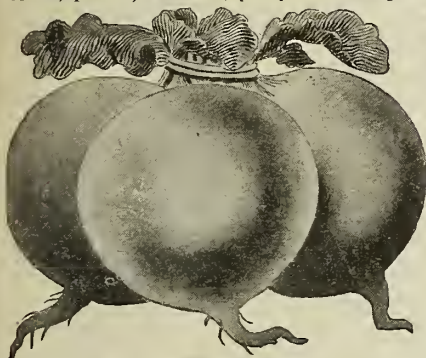
## 14 VEGETABLES FOR CHRISTMAS DINNER

"Last winter I planted Hastings' seed and had the best garden, so every one said, in this part of the country. Could have had 14 varieties of vegetables for our Christmas dinner. Hastings' seeds for me first, last and all the time."

MRS. C. C. SMITH, Claiborne County, Mississippi.



**Rosy Gem Radish (No. 375)** Also known as White Tipped Scarlet Ball. This is the favorite among our market gardeners for forcing as well as for open ground growth. It is one of our earliest varieties and we have seen it ready for market here near Atlanta in eighteen days from the time seed was sown. It is also very desirable for home gardens, being almost identical with our Scarlet Button except in the white shading at base of the root. Globe-shaped with rich, deep scarlet top, shading to pure white at the bottom. Very tender and crisp, never becoming hollow or pithy until very old. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 20 cents; pound, 65 cents; postpaid. Ten pounds, not prepaid, \$4.75.



Scarlet Button Radish

**Scarlet Button Radish (No. 381)** The standard extra early variety; of round form and deep scarlet skin. Very mild in flavor, crisp and tender. Short narrow leaves, making a very small top. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 20 cents; pound, 65 cents; postpaid.

**Crimson Giant (No. 378)** This variety is taking the lead in splendid early turnip radish of large size; twice the size of Scarlet Button, brighter red, and a little longer in shape. It grows quickly, and even when it attains large size it remains crisp, tender and of fine flavor. It is a money-maker for the market gardener, as its bright crimson color makes it a seller on sight, and is equally valuable for the home garden. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 75 cents.

**Earliest Carmine (No. 374)** One of the most popular olive shaped varieties. Color bright carmine; radishes crisp and tender. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 70c; postpaid.

**Half Long Deep Scarlet (No. 384)** About half way between Scarlet Button and Long Scarlet in shape.

Extra early; skin a brilliant scarlet; flesh a clear white; crisp, tender and free from pungency or hotness. It's beautiful appearance brings high market prices. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 70 cents; postpaid.

**Philadelphia White Box (No. 391)** Almost identical with our Scarlet Button except that the skin is a clear, white color. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 70c; postpaid.

## WINTER RADISHES FOR SUMMER AND FALL SOWING AND WINTER USE

**California Mammoth White (No. 390)** It is 8 to 12 inches long and from 2 to 3 inches in diameter. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 75 cents.

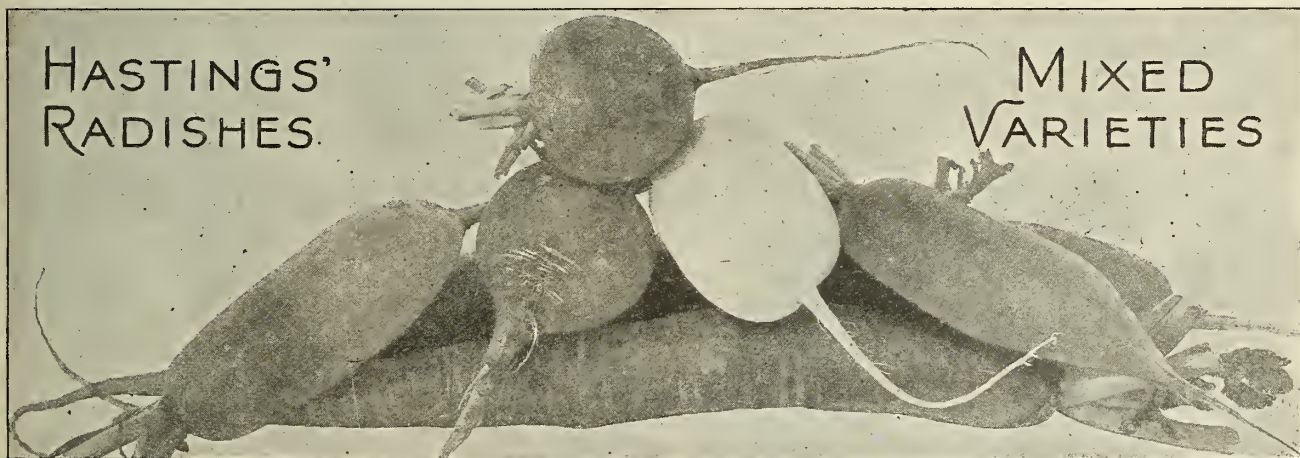
**White Spanish Winter (No. 380)** Mild in flavor. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 75 cents.

**Black Spanish Winter (No. 386)** Black skin, white flesh. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 75 cts.

**China Rose Winter (No. 377)** Bright rose color. Excellent quality and best winter variety. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 75 cents.



Our Rosy Gem Radish

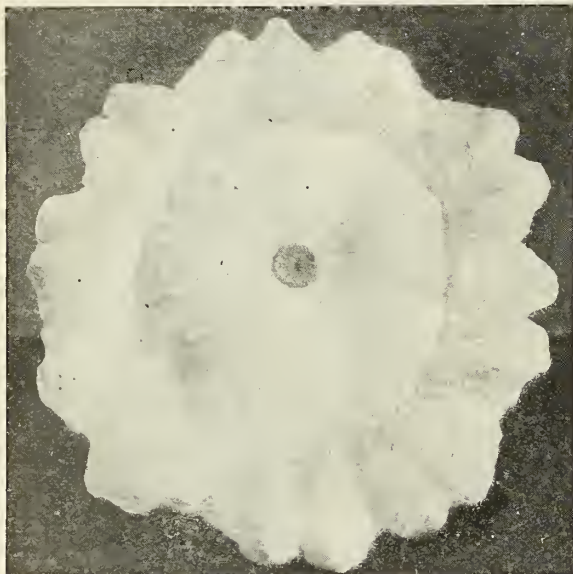


**Hastings' Mixed Radishes (No. 387)** Our splendid mixture of radishes has become deservedly popular in the past few years, giving, as it does, a succession of radishes all through the season. This mixture contains some of all varieties listed—early, medium, late, round, half long and long. In one sowing you get a continuous, all season's supply in family gardens. Packet, 5 cents; ounce, 10 cents;  $\frac{1}{4}$  pound, 25 cents; pound, 75 cents.

## Give Your Fall Garden a Square Deal This Year

You will save yourself money. Every farm and backyard garden cuts down the store bill according to the amount of attention it gets. If you give your fall garden a square deal, that is, if you plant a real fall garden and care for it, you will save nearly as much from the store bill as you can with a good spring garden. Page 20 will show you what to plant this fall. Turn to page 20.





Hastings' White Bush Squash

**Early Yellow Bush Squash** (No. 424) Identical with Early White Bush except in color, which is a bright golden yellow. Packet, 5c; ounce, 10c; ¼ pound, 25c; pound, 75c.

**Golden Custard** (No. 422) Exceeds in size all other scalloped varieties, being nothing unusual to have them reach a size of 2 feet in diameter when planted on a rich, moist soil. In color, a rich, dark golden yellow. This variety has smooth skin, is very evenly scalloped and uniform in growth. Of the regular bush form, immensely productive and of fine quality. Packet, 5 cents; ounce, 10 cents; ¼ pound, 25 cents; pound, 75 cents; postpaid.

"Your reliable seeds and prompt delivery have won my confidence for all time to come. I have been planting your seed for 15 years without seed failure." Mrs. F. C. Cheatham, Boley, Okla.

"Have been buying seed from you for 20 years and have never been disappointed." G. R. Smith, Harlem, Fla.

"I have been a gardener for 21 years and have had better success with Hastings' Seeds than any I have ever planted; had better stands from seed and they were better and more prolific vegetables."—Mrs. M. A. Andrews, Clarke County, Ga.



Hastings' Aragon Spinach

## Early Bush Squashes

Every year the planting of the Summer or Bush Squashes in the Central South during July and August for September and October use becomes more popular. Every year the planting of these squashes in Florida and along the Gulf Coast, for fall and early winter shipment, becomes larger. Our people are just learning that these squashes grow and bear from summer planted seed just about as well as from the spring planted. These squashes can be planted in the Central South as late as Aug. 15. South Florida plantings can be continued as late as Oct. 1st, either for home use or shipment.

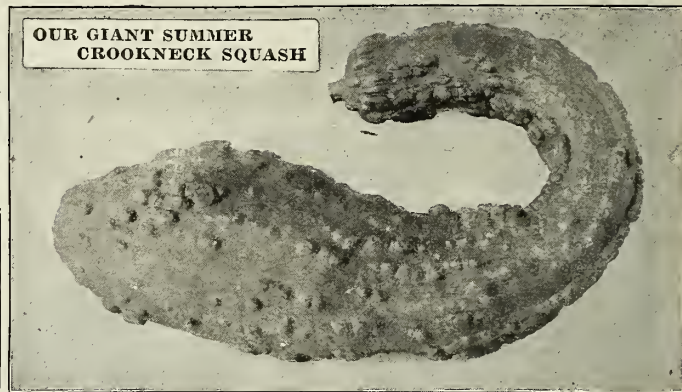
**Early White Bush Squash** This is the well known White Scalloped or Patty Pan Squash.

(No. 425) It is one of the earliest to mature, very productive and of light cream color. Very popular variety for shipment to Northern markets from Florida, as well as being a general favorite for home gardeners everywhere. There is perhaps no variety more planted and it has stood the test of many years. It is commonly grown all over the United States and the popular favorite in the markets as well as in the home garden everywhere. Packet, 5c; ounce, 10c; ¼ lb., 25c; lb., 75c. 10 lbs., not prepaid, \$6.00.

**Giant Summer Crookneck** For you who have been planting the old Yellow Summer

**Squash** (No. 426) Crookneck in your gardens, we ask that you plant our Giant Summer Crookneck Squash this fall. The seed supply all over the United States was very short on the Yellow Summer variety last year and if you can get seed of it at all, you are rather certain to get old stock which has lost much of its vitality. The Giant is yellow and the same as the old variety, except larger in size. In our Giant Crookneck we have a variety containing all of the good qualities of the Crookneck class, and at the same time giving double the size of the old Yellow Summer Crookneck. For market gardeners growing for nearby markets and home gardens it is especially desirable. It is too large to ship. With this variety you get double the yield from the same area that you do with the other sorts. We recommend it without reserve to our customers. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, 90 cents.

OUR GIANT SUMMER CROOKNECK SQUASH



The Only Crookneck Squash We Can Sell This Fall

## BEST SPINACH SEED

Our specially grown Spinach is much superior to the ordinary imported seed in every particular. The germination is stronger and better, the growth larger and more vigorous and harder. There is no better vegetable to furnish an early supply of "greens" than Spinach. It requires rich soil, the richer the better, and can be sown during October, November and December, any time when the ground is not frozen. It germinates freely in cold weather and is a rapid grower. As "greens" its quality is unsurpassed.

**Hastings' Aragon Spinach** Our best variety for the South. Fine market size, producing a

(No. 411) large, thick, green leaf, well crumpled or savoyed, and stands a long time before running to seed. The hardiest of all varieties, standing an ordinary cold winter without damage in this latitude. At the same time it is one of the best heat-resisting sorts for late spring use. This variety has been thoroughly tested, and pleases all market gardeners who use it. Ounce, 5 cents; ¼ pound, 15 cents; pound, 45 cents; postpaid. Ten pounds, not prepaid, \$3.00.

**Broad Leaved Flanders** (No. 414) Good standard variety for home use and market. Ounce, 5 cents; ¼ pound, 15 cents; pound, 45 cents. Ten pounds, not prepaid, \$3.00.

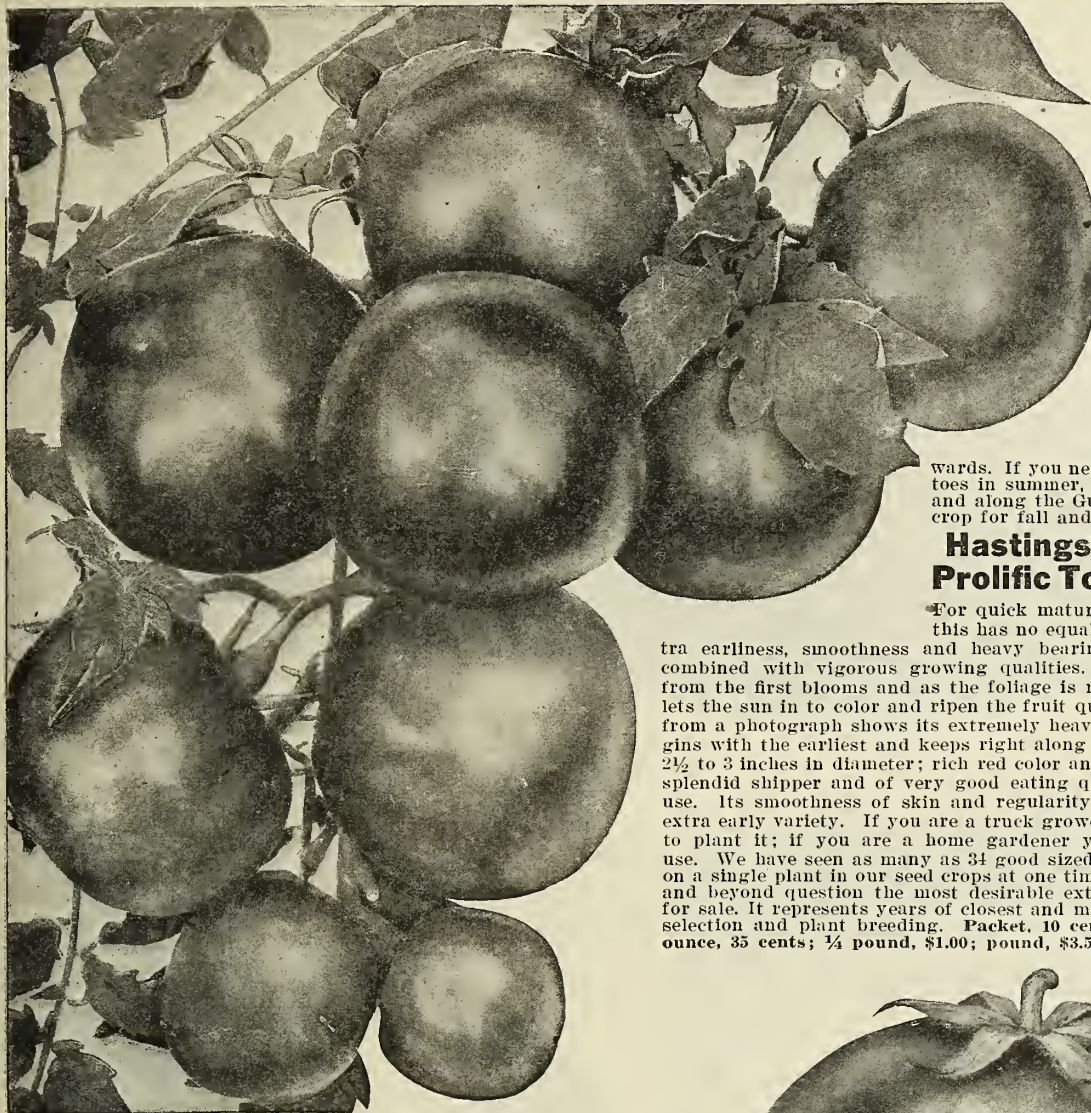
**Long Standing** (No. 413) Sow for all seasons. A heavy cropper that does not run to seed readily. Ounce, 5c; ¼ lb., 15c; lb., 45c. Ten pounds, not prepaid, \$3.00.

**Bloomsdale** (No. 412) A valuable variety which is extensively grown, producing large crops of thick-leaved spinach. Ounce, 5 cents; ¼ pound, 15 cents; pound, 45 cents. Ten pounds, not prepaid, \$3.00.

**NEW ZEALAND** (No. 416) An entirely distinct all summer variety growing steadily all through summer and fall. A regular cut-and-come-again variety. Sow in August and September. Packet, 5c; oz., 10c; ¼ lb., 30c; pound, \$1.00.



# TOMATOES FOR YOUR SUMMER AND FALL PLANTINGS



Hastings' Extra Early Prolific Tomato

## Hastings' Dwarf Champion Tomato (No. 452)

Our special strain of Dwarf Champion is the only first-class tomato of sufficiently stiff growth to stand up clear of the ground without staking, thus keeping fruit off the ground. Growth stiff, upright and compact; fruits large; of bright red color; regular in size and shape and very smooth skin; one of our most popular and desirable varieties. **Packet, 10 cents; ½ ounce, 15c; ounce, 25c; ¼ pound, 65c; pound, \$2.00; postpaid.**

**Spark's Earliana (No. 457)** Early tomato of good size and flavor. Plants hardy, with rather slender open branches; moderate growth, well set with fruits, all of which ripen early. Deep scarlet color, growing in clusters of 5 to 8, of medium size, average 2½ inches in diameter. **Packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00; postpaid.**

## Hastings' Improved Purple Acme (No. 441)

One of the finest varieties on our list. A big improvement over the old Acme, which was so popular everywhere. One of the very earliest, is almost round and has a thin but very tough skin. Our Improved Acme is a very heavy bearer and ripens evenly all over. Has a lovely purplish shade of color, making it especially desirable as a market and shipping variety. Has few seeds; is thick, meaty and solid. It makes a desirable sort for either market or home use with its fine color and flavor. **Packet, 5 cents; ounce, 20 cents; ¼ pound, 60 cents; pound, \$1.75; postpaid.**

About the time this catalogue comes into the hands of the majority of its readers the tomatoes from the spring plantings will have begun to die out. It is easily possible for the people of the Central South to have tomatoes for table use until a month or six weeks after killing frost. Planted in August, most varieties bear in 75 to 80 days. Summer planted tomatoes will be in their prime during October and November and can be picked green before the plants are killed and kept in the house and ripened gradually for weeks afterwards.

If you never tried planting tomatoes in summer, do so now. In Florida and along the Gulf Coast it is a regular crop for fall and early winter shipment.

## Hastings' Extra Early Prolific Tomato (No. 444)

For quick maturity from late plantings this has no equal. It's a wonder for extra earliness, smoothness and heavy bearing; immensely prolific, combined with vigorous growing qualities. Begins to "set" fruit from the first blooms and as the foliage is rather light and open it lets the sun in to color and ripen the fruit quickly. Our illustration from a photograph shows its extremely heavy bearing qualities. Begins with the earliest and keeps right along bearing. Fruit is from 2½ to 3 inches in diameter; rich red color and ripens evenly. It is a splendid shipper and of very good eating quality for home garden use. Its smoothness of skin and regularity are exceptional for an extra early variety. If you are a truck grower you cannot afford not to plant it; if you are a home gardener you need it for earliest use. We have seen as many as 34 good sized, smooth, ripe tomatoes on a single plant in our seed crops at one time. Immediately prolific and beyond question the most desirable extra early tomato offered for sale. It represents years of closest and most careful work in seed selection and plant breeding. **Packet, 10 cents; ½ ounce, 20 cents; ounce, 35 cents; ¼ pound, \$1.00; pound, \$3.50; postpaid.**



Hastings' Dwarf Champion Tomato



# HASTINGS' REDFIELD BEAUTY (No. 445) The Most Satisfactory Tomato You Can Grow



Hastings' Redfield Beauty, the All Right Tomato For You All Times of the Year

**Livingston's Globe Tomato (No. 446)** A most popular variety with a desirable variety for shipment. One of the earliest fruits, smooth and of good size; fine flesh and few seeds; very productive of fruit. Of right size and shape to pack for shipment. Color of skin purplish red and almost the exact shape of our Redfield Beauty. Packet, 10 cents; ½ ounce, 20 cents; ounce, 30 cents; ¼ pound, 85 cents; pound, \$3.00.

**Hastings' Long Keeper Tomato (No. 448)** No variety equals our Long Keeper in its resistance to unfavorable conditions being remarkable. It is adapted to the entire South. Fruits over 3 inches in diameter and bright red in color. Packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 70 cents; pound, \$2.25; postpaid.

**Hastings' Matchless Tomato (No. 447)** This variety is well named, for up to the present time it has had no equal as a large, second-early, for home use, nearby markets or canning. Vigorous grower, very productive and continues to produce large sized fruits until frost. Fruit large to extra large; very meaty and solid, with few seeds. Its color is a brilliant shade of red. Packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00; postpaid.

**Red Rock (No. 455)** A great big red, meaty tomato, the best of the late maturing varieties. Extraordinarily solid, hence the name of "Red Rock." Perfectly smooth, has no superior in texture and flavor and is red as a tomato can be all the way through. Meat is solid without being hard and of the finest flavor. Matures in from 110 to 115 days. Packet, 10 cents; ½ ounce, 20 cents; ounce, 30 cents; ¼ pound, 85 cents; pound, \$3.00.

**Duke of York, the Blight Proof (No. 456)** Not of first-class eating quality but a first-class shipper and will grow and fruit successfully where all other varieties die of the tomato blight, which is so prevalent in many parts of the South. Packet, 10 cents; ½ ounce, 15c; ounce, 25c; ¼ pound, 70c; pound, \$2.25; postpaid.

**The Stone (No. 449)** Extra large, smooth variety of bright red color. Used in some parts for winter shipment and a standard sort for those who grow for canning. A large, smooth, solid, meaty tomato for all purposes and a splendid variety to furnish late tomatoes everywhere. Packet, 5 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00; postpaid.

**Early Detroit (No. 459)** A new, early, very productive variety for either shipping or home use. Especially well adapted for growth in Florida. Color purplish pink. Packet, 5 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 75 cents; pound, \$2.50; postpaid.

Our Redfield Beauty is of the right size, the right earliness, the right shape, the right color, the right bearing qualities, the right shipping and eating qualities; in fact, it's an all right tomato in every respect. It has been planted for the last 22 years in Florida, Georgia, Alabama, Mississippi, Louisiana and Texas, and in all tests it has proven its superiority over all the other famous varieties. Its vigorous growth, heavy and long bearing qualities and its comparative freedom from rotting under the most trying conditions of growth, make it a favorite everywhere. Of glossy crimson color with a slight tinge of purple. Grows in clusters of three to five fruits and is the most regular in size and shape of fruit of any variety known. Retains its large size until all are picked. Of perfect shape and is unexcelled for toughness of skin and solidity. Especially valuable for market gardeners who have to ship long distance or carry in wagons over rough roads. The skin does not break easily. In competitive tests it has excelled all the noted varieties put out by Northern houses in recent years; not one of them was equal to it. For the shipper and market gardener it is the best; for the home garden it is none the less valuable, combining, as Redfield Beauty does, every desirable quality. Large packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00; 5-pound lots or over at \$1.75 per pound, not prepaid.

**Chalk's Early Jewel (No. 451)** One of the very best of the second early class of tomatoes following closely in maturity varieties like Extra Early Prolific. Fruits uniformly larger, thicker through, more solid and much finer quality than most extra early varieties. Fruits very deep through from stem to blossom end, being almost round or ball shaped; about 3 inches in diameter; the inner part is very solid and fleshy with very few seeds, the seed cells being very small and fruits nearly all solid flesh. Flavor exceptionally sweet and free from acid. Packet, 10 cents; ½ ounce, 15 cents; ounce, 25 cents; ¼ pound, 65 cents; pound, \$2.00; postpaid.



Chalk's Early Jewel Tomato



# Late Summer and Early Fall Is Turnip Planting Time

The South as a whole plants a great deal of rutabaga and turnip seed every fall. This is right. It is an important and useful crop. But—the average man who plants turnips doesn't get the results he is due to have from his plantings. Why? Simply because he is careless and thinks it's hardly worth while being particular enough to send off to some reliable house for rutabaga and turnip seed.

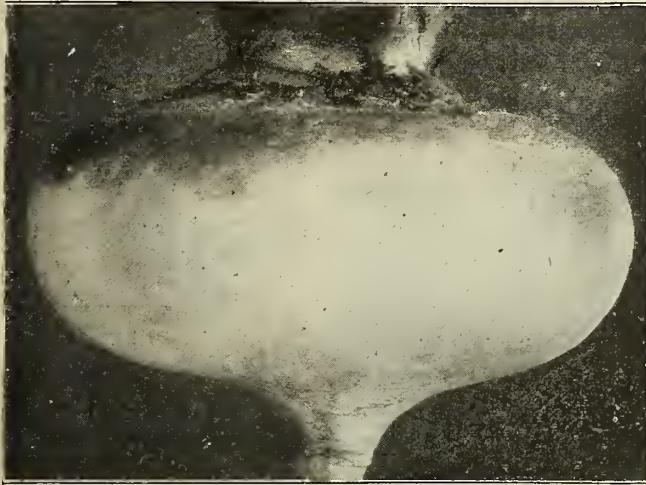
Next time he goes to town he drops in at supply merchant's or drug store and gets some of the cheap stock that is on sale and usually more or less of a failure is the result.

Friends, the turnip is a mighty common vegetable, yet if you

want right results in either home or market crops of them it will well repay you to take just as much care about turnip seed as any other kind of seed.

The turnip, rutabaga and other kinds of seed for fall sowing at merchant's or druggist's may be all right or it may not. In buying it you are the chance-taker.

It's not necessary to take chances. When you have seed from Hastings' you feel sure and that feeling of sureness before planting is well worth the trouble of sending, even if you only want a dime's worth. Further, your small orders are just as welcome at Hastings' as larger ones.



Hastings' Early Red or Purple Top Turnip



Hastings' Early White Flat Dutch Turnip

**Early White Flat Dutch (No. 467)** An old standby, and one of the most popular early varieties in the South for either spring or fall planting. Of medium size and a quick grower. Is flat as shown by the illustration, with very fine tap root. Flesh and skin pure white; fine grained and sweet. Ounce, 5 cents; ¼ pound, 15 cents; pound, 50 cents; postpaid. Ten pounds, not prepaid, \$1.00.

**Early Red or Purple Top (No. 466)** This is another popular variety of early flat turnip, being almost identical with the Flat Dutch, except for the deep red or purple color of the skin at the top of the bulb. Known in many sections as the Purple Top Flat Dutch. It's a quick grower with very fine-grained, sweet-flavored flesh. The red top of the bulb extending down to where it rests in the soil, adds very much to the attractive appearance of this popular variety. Ounce, 5 cents; ¼ pound, 15 cents; pound, 50 cents; postpaid. Ten pounds, not prepaid, \$1.00.

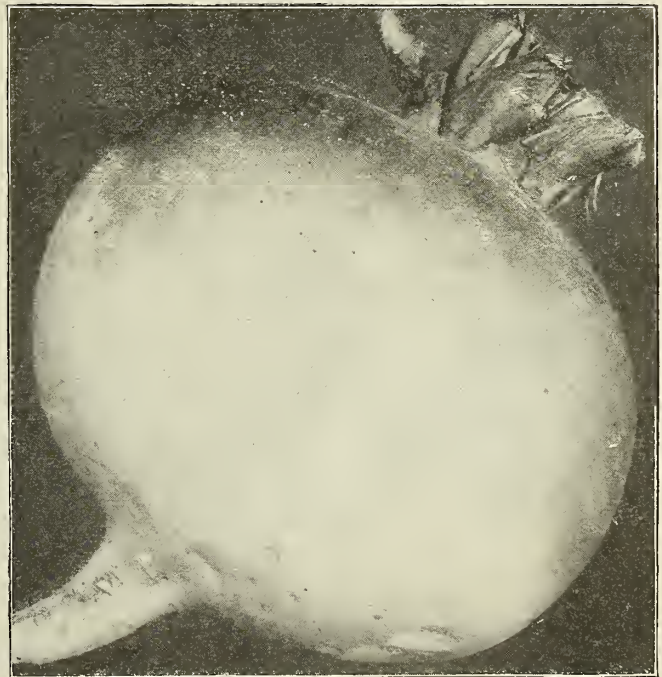
**Early Snowball (No. 472)** Extra early variety. Perfectly round, pure white, solid, sweet, with short top. Ounce, 5 cents; ¼ pound, 20 cents; pound, 60 cents; postpaid.

**Yellow Aberdeen (No. 478)** One of the popular varieties for planting in the South in late summer and fall. It is a purple top, rather flattened variety that resists both heat and cold exceedingly well. Of good size and a splendid keeper during the winter and spring months. Ounce, 5 cents; ¼ pound, 15 cents; pound, 50 cents; postpaid.

**Extra Early White Egg (No. 476)** Finest flavored of all early turnips, and with favorable seasons is ready for use in 6 weeks. Skin and flesh a pure, snow white; solid, fine-grained, sweet and a good seller. Looks very attractive hunched for sale, and gardeners with this variety have no difficulty in selling at top prices. Ounce, 5 cents; ¼ pound, 15 cents; pound, 50c; postpaid.

**Extra Early Milan (No. 465)** Earliest of all turnips. A flat, purple-topped variety, resembling the Early Red or Purple Top, but is one to two weeks earlier. Perfect in shape and color; sweet and fine grained. Seed supply very short. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30 cents; pound, \$1.00; postpaid.

**Purple or Red Top Globe (No. 475)** Our most popular variety for general planting. Medium early, globe shaped, handsome appearance and a heavy cropper in all parts of the South. You cannot plant too many of them either for home use or market. Always of good quality, a good keeper and seller in the market. Ounce, 5 cents; ¼ pound, 15 cents; pound, 50 cents; postpaid. Ten pounds, not prepaid, \$1.00.



Hastings' Purple Top Globe Turnip



# HASTINGS' BIG 7 TURNIP COLLECTION 25c

The most popular of all Turnip collections. Hastings' "Big 7" gives every family in the South a full supply of early, medium and late turnips. No other seed house offers you such a bargain in good turnip seed as this. For 25 cents we will send you, postpaid, one ounce each of Extra Early White Egg, Purple or Red Top Strap Leaf, Early White Flat Dutch, Purple or Red Top Globe, Yellow or Amber Globe, Improved American Rutabaga and Seven Top Turnip. Seven ounces of Turnips, all different, of the very best grade seed, for 25 cents, delivered at your postoffice. No other varieties will be sold at this price and no changes will be allowed in this collection. If you do not want to plant all this seed this fall, what you hold over is perfectly good for next spring's sowings. This superb turnip collection is now a standard for fall turnip planting in every Southern State. This collection will give all the turnips any ordinary family can use and more.

**7 Ounces, 7 Varieties, 25 Cents, Postpaid**



Hastings' Improved American Rutabaga—The Finest Rutabaga in the World

## Hastings' Improved American Rutabaga

**THE FINEST RUTABAGA  
IN THE WORLD (No. 468)**

Our special strain of Improved American leaves nothing to be desired. It is the best and heaviest cropper of all rutabagas for the South. This variety has been grown and improved for years to meet the wants and trade of the most critical gardeners. It is of fine form, with a rich purple top and yellow flesh of very pleasing appearance. Flesh is tender and sweet and exceptionally free from stringy, hard flesh. It has a comparatively small top, small and fine roots, and is a sure and heavy cropper. If you grow rutabagas you need Hastings' "Improved American." Just look at the specimen in the photograph. Doesn't that look like a cropper?

Ounce, 5 cents;  $\frac{1}{4}$  pound, 15 cents; pound, 50c; postpaid, 10 pounds, not prepaid, \$4.00.



# HASTINGS' MIXED TURNIPS

(No. 479) A splendid mixture of our own containing some of each variety of turnips and rutabagas catalogued by us. This mixture is made up to supply the demand of the thousands of planters who wish to make only one sowing and at the same time have a succession of turnips to supply them all through the season. This mixture contains all the early, medium and late varieties and "salad" variety for "greens." Ounce, 5c; ¼ pound, 15c; pound, 50c.

**Yellow or Amber Globe** Sometimes called Yellow Stone. Undoubtedly the

(No. 469) most handsome of the yellow sorts. Grows to a large size, flesh very firm, fine grained and keeps splendidly, well into the spring. This globe shaped turnip of light-yellow

flesh is one of the best for a general crop, excellent for table use, and its large size makes it fine for feeding stock. We have a good stock of this variety this fall and the price is reduced. There is no better yellow globe turnip than Hastings'. Ounce, 5 cents; ¼ pound, 15 cents; pound, 45 cents; postpaid. Ten pounds, not prepaid, \$3.75.

## Long White or Cowhorn

(No. 470) Roots long and carrot-shaped, one-third to one-half of which is formed above ground. It roots deeply, resisting drought well. Flesh pure white, fine-grained, sweet and of excellent table quality. It is very hardy and resistant to cold. Frequently planted together with Dwarf Essex. Rape for winter stock food. Ounce, 5c; ¼ pound, 15c; pound, 50c.

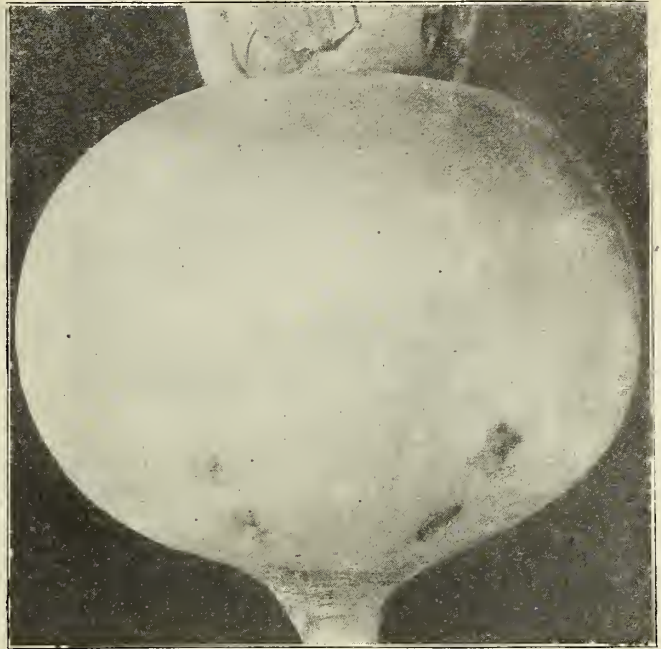
## Southern Snow-White

**Globe (No. 471)** Color pure white, shape round, size large, solid, quick in growth for a large turnip, producing great weight to the acre. Rapidly growing in popular favor, more especially as a late winter and spring variety. In the autumn and early winter it is apt to be hard, but mellows like an apple in keeping. It is productive, hardy, and closely resembles in size and shape the popular Purple Top Globe. Ounce, 5 cents; ¼ pound, 15 cents; pound, 50c.

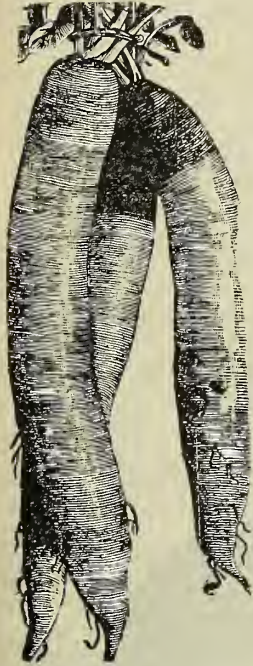
## Seven Top or "Salad Turnip" (No. 477)

The most popular variety for winter and early spring "greens" in the South. Very hardy, growing all through the winter. Can be cut at all times, giving a supply of fresh vegetable matter at times when nothing else is available. Can be sown from August till December and in early spring. Ounce, 5c; ¼ pound, 15c; pound, 50c.

**Golden Ball (No. 474)** A splendid and distinct yellow sized variety, as round as a ball, with a clear, deep, orange color. Buds of medium size, a rapid grower, maturing early. Has small tap roots. This is the finest flavored of all the yellow varieties for table use. Ounce, 5c; ¼ pound, 15c; pound, 50c.



Hastings' Yellow or Amber Globe Turnip



Long White or Cowhorn



Seven Top or "Salad Turnip"

# A Fall Garden Means A Bank Account

Right here at the end of our vegetable seed list we want to again urge you to make full use of the late summer and fall garden opportunities. We do this, not especially because we have the seed to sell, but because we want you and every other person in the South to be prosperous; to have what is due you in the way of the comforts and simple luxuries of life.

On page 20 we give a list of plantable vegetables at this season. It's a worth-while list, a list that if growing in your garden will everlastingly cut down store bills and fill your table with healthful food that will leave you and your family far better off in the way of health than ever before. You can start a good bank account with the money it saves.

The South is comparatively poor as compared with the states farther north. The individual farmer on the average farm in Georgia or Mississippi or Texas is far from being as well off as his brother farmer in Missouri or Kansas or Ohio. Yet in the natural advantages of crops, climate, rainfall, long growing seasons, soil, etc., we of the South have an advantage over the man in the North.

There is a reason for this and it's a simple one. That Kansas farmer who rides around in an automobile "lives at home and boards at the same place." His store bill is confined to such small items as coffee, sugar, salt and a few minor items like them. He buys nothing that he can raise on his own acres.

He pays no man a profit, no railroad a transportation charge on what he, his family and his livestock consume. The average Southern farmer pays a list of profits, transportation and interest charges that would bankrupt any mercantile or manufacturing business in the city in a year.

The place to get a large part of your table supplies during the growing season is from your own garden plot; the place to get canned vegetables and fruits in winter is from your own shelves and not from the supply merchant.

Your flour, meal, corn, oats, etc., also must come from your own acres, and not the merchant's or grain dealers's.





Hastings' Unexcelled Sweet Peas.

# FALL FLOWERS

There are a number of flower seeds which should be sown in the fall for best results, as the length of time to hot weather from spring sowings is too short to allow for best development. To this class belongs Pansies, Violets and Daisies. Other varieties, such as Sweet Peas, need an early start, especially in Florida and Gulf Coast section, October to December sowings being best. In the lower half of Florida and extreme Southwest Texas, such kinds as Dianthus or Pinks, Marigolds, Nasturtiums, Petunias, Poppies, Verbenas, can be sown almost any time during the fall months, adding brightness to home surroundings during the winter months.

## Hastings' Superb Mixed Pansies

(No. 847) To have extra large flowers, pansy seed should be sown in October, in all parts of the South. In Florida plants can be left out in the open all winter; in the Central South they should be protected during the severe weather of January and February. Our mixture well deserves the name of "Superb," being made up from the best of large flowering strains of the French and German pansy specialist: Giant Trimardeau, Odier, Cassier, Bugnot, Large Parisian Stained, Masterpiece, and many others of the highest type. Flowers from this mixture are frequently larger than a silver dollar. Packet, 25 cents; 3 for 50 cents; 7 for \$1.00.

## Large Flowering English "Face" Pansies (No. 848)

Our mixture of the best English varieties of "Face" Pansies. Packet, 15c; 3 packets, 35c.

## French Mixed Pansy (No. 849)

Fine mixture of best French varieties. Very satisfactory for fall plantings in Florida and along the Gulf. Packet, 10c; 3 packets, 25c.

## Fine Mixed Pansy (No. 850)

Our own mixture of the more common varieties. This contains a wide range of colors and markings. Packet, 5 cents.

## Double English Daisy

The true English Daisy, perfectly hardy and suited to cool, rather moist locations. Blooms in late fall and earliest spring. Sow seed early in boxes or shallow drills, then transplant to permanent location. Treat the same as violets. They can be flowered through the winter if placed in boxes, in pits, or planted in cold frames. Flowers very double. Plants spread rapidly in rich soil. Finest Mixed. Packet, 10 cents.

## Sweet Peas

If success is to be had with Sweet Peas in Florida and along the Gulf Coast, seed must be planted in October or November. Plant in trenches about six inches deep, covering seed 2 inches. As they grow keep filling in trench until level with surface. If you had rather have separate colors instead of a mixture, we have both the regular "Finest Sweet Peas" and "Spencer Type" in the following colors: Pure White, Pink, Lavender, Navy Blue, Red, and Striped and Blotched. Separate colors help greatly in carrying out color schemes and Sweet Peas are beautiful flowers.

## Hastings' Finest Mixed Sweet Peas

(No. 883) Our own mixture made up from 70 of the best leading varieties. No undesirable colors or varieties in this. It's the cream of over 450 named varieties known to seedsmen. Packet, 5 cents; ounce, 10 cents; ¼ pound, 30c; pound, \$1.00; postpaid.

## Spencer Type Sweet Pea (No. 896)

A new type of Sweet Peas with double sized flowers, many with wavy, fluted edged petals. Of exceptional size and beauty. All colors, mixed: Packet, 10 cents; ounce, 20 cents; ¼ pound, 70 cents; pound, \$2.50.

## Poppies--Superb Mixed (No. 863)

Gorgeous is the only word that can describe the brilliancy of our mixed poppies in full bloom. It's always best to plant poppy seed in the fall or early winter for spring blooming. In the cooler sections the seed lies dormant in the ground all winter, but makes far better growth than from spring planted seed. Our mixture contains all the popular kinds of double, semi-double and single varieties in all colors and shades. Packet, 5 cents; ounce, 30 cents; postpaid.

## Dianthus or Pinks

One of the easiest grown flowers in all the South. Plant in early fall for early spring blooming.

## Hastings' Superb Mixed Dianthus (No. 778)

A splendid mixture of all the best double and single Japanese and Chinese varieties. A splendid range of color and form that will please you. Packet, 10 cents; 3 packets, 25 cents.

## Nasturtium Dwarf Mixed (No. 842)

Our splendid collection of the best varieties of Nasturtium from our German growers. Packet, 5c; ounce, 15c; ¼ pound, 45 cents.

## Nasturtium Tall Mixed (No. 843)

Same range of color as Dwarf Mixed. Fine for training up on porches or for porch or window boxes. Packet, 5c; ounce, 15c; ¼ pound, 45 cents.

## Petunias

Suitable for fall planting in Florida only, unless you are able to protect from frost during the winter farther north.

## Petunias--Finest Mixed (No. 853)

Solid colors without the stripings and variations. Packet, 5c.

## PETUNIAS--Striped and Blotched (No. 854)

The finest strain of single petunias. Flowers beautifully striped and blotched. Packet, 5 cents.

## Verbenas

From fall planted seed these will live through the winter with slight protection in Florida and along the Gulf and bloom freely.

## VERBENA--Mammoth Mixed (No. 912)

The largest strain of Verbena known. Individual florets almost as large as phlox, in finest shades. Packet, 15 cents.

## VERBENA--Best Mixed Hybrids (No. 911)

Our extra fine strain containing all the best colors and in entirely distinct clear shades. Fine. Packet, 10 cents.

## Marigold--Large African (No. 830)

Large flowers in different shades of yellow. Packet, 5 cents.



Hastings' "Superb" Pansy



# OPEN GROUND GROWN ROSES

## 25 Cents Each; \$2.00 For Ten, Postpaid

The Parcel Post, with its increased weight limits and decreased rates, is working a revolution in plant and seed distribution. We can now make postpaid prices on these large open ground rose plants and send them postpaid to any postoffice or on any R. F. D. Route in the country. These prices, however, do not include postage paid to Cuba, Mexico, Porto Rico, or any of the Central American countries.

To meet the demand for strong open ground roses, we have grown for us each year several thousands of the plants here in the open ground in a soil that brings roses to a perfection found nowhere else in this country.

For fall planting our rose orders come mostly from Florida and along the Gulf Coast, and on this account we are offering only grafted roses, which seem to be much more hardy and better in general for the fall planting. They are grafted on exceptionally strong-growing stocks and we can supply them in one year or two year old bushes, which will bloom rather freely the first spring after planting.

We haven't a word to say against the small pot-grown roses which are planted each spring. We sell tens of thousands of them ourselves, and some of the finest rose collections in the South have been grown from small pot-grown plants. There are, however, a great many people who want quick results. These open ground roses are just what they need. Planted out in November and December, they begin to bloom in earliest rose-blooming weather, and furnish an abundance of bloom the first summer. You need give none of the petting and nursing necessary to bring up a small rose to the satisfactory blooming stage. Our open ground roses have got the strength and vigor and growth necessary to give you the large size bloom the first season. You save from a year and a half to two years in getting satisfactory flowers by planting these open ground grown plants.

Complete directions for setting out these Roses and caring for them is sent along with each order. We want them to grow as well as you do.

We will ship none of these large plants until sometime between October 15th and November 1st. We want them thoroughly dormant before shipping, so that they will carry in the very best of condition and be sure to live when planted in your rose garden.

**Prices** Grafted on strong-growing stock: 1-year, strong, open-ground grown, 25 cents each; \$2.00 for ten; \$17.00 per hundred. 2-year, strong, open-ground grown, 35 cents each; \$3.00 for ten; \$25.00 per hundred.

## WHITE ROSES

**Kaiserin Augusta Victoria** One of the finest, large double roses. White with lemon center, full, pointed buds; vigorous and a good bloomer; very double. This rose is one of the newer sorts, with handsome, bright foliage. The flowers are borne on long, straight stems. A Hybrid Tea variety of great merit.

**White Killarney** This form of the famous Killarney Rose has the fine, large buds and beautiful flowers of the original variety with several improvements; a strong-growing, profuse-blooming Rose; white, tinted pink on the outer petals. This Hybrid Tea Rose will please you.



Kaiserin Augusta Victoria—A Splendid White Rose

**White Maman Cochet** This is pure white, or white with very slight, delicate pink tint on the outer petals; full double, beautiful, pointed buds with very regular, shell-like petals. It is a profuse bloomer and a strong, vigorous grower. We can strongly recommend this Tea variety as one of our very best Roses. It is identical in every respect with the Pink Cochet, as illustrated below, except in color. On some of the older bushes in our grounds we have frequently seen buds as large as tea cups. Very satisfactory.

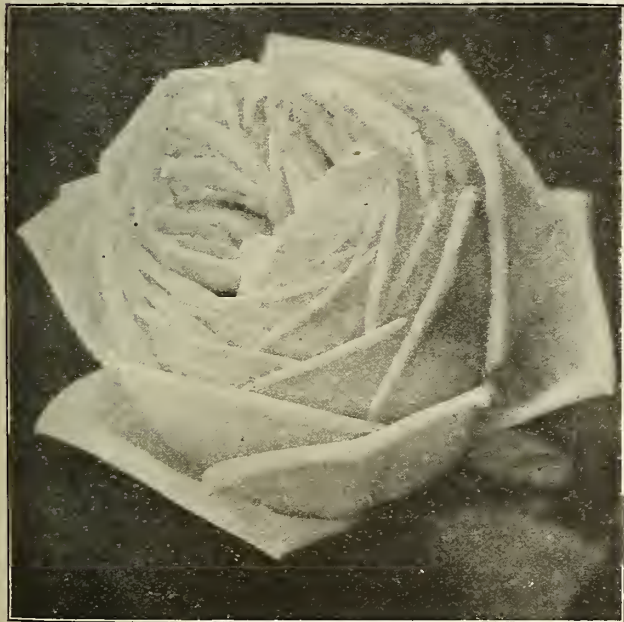
**Marie Van Houtte** This is a white Tea Rose with lemon tint, pink on outer petals. The buds are of good size; flowers turn pink as they fade. A good bloomer; thrifty grower; leaves large and shining. A very handsome and desirable rose.

**Frau Karl Druschki** A splendid white Hybrid Perpetual Rose with blooms 4 to 6 inches across; buds full and well formed; open flowers very double. A strong vigorous grower; nearly always in bloom. It is also known under the name of White American Beauty and considered the best snow white rose of its class ever introduced; the standard by which all white roses are judged. We strongly recommend it for all over the South.

**Estelle Pradel** (CLIMBING ROSE) This Climbing Noisette Rose has lovely, pure white buds; flowers medium size, full and sweet; profuse bloomer. It is a favorite climbing rose in the South and you will be pleased with it.

**Woodland Margaret** (CLIMBING ROSE) This Climbing Noisette Rose also has medium-sized, pure white flowers, sometimes tinged with blush, produced in great profusion. It is a constant bloomer and vigorous climber, especially desirable in the lower South, where a great many of them are grown.

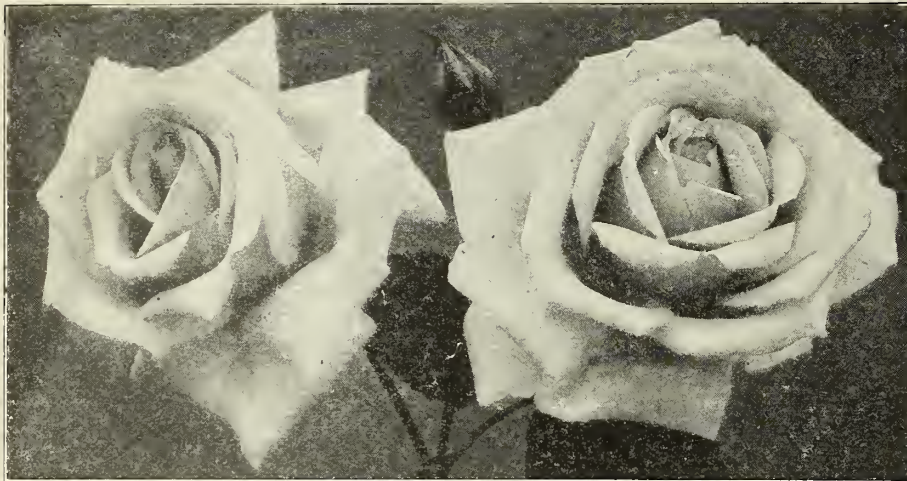
**Lamarque** (CLIMBING ROSE) A white Climbing Noisette with sulphur colored center. It is a constant bloomer and very satisfactory.



Maman Cochet (Pink and White), Well Opened—Superb Roses

"Want to tell you how fine the collection of Roses did that I set out last year before I left for the North. The man who watered them says he picked lots of roses last summer and I have picked a number since I came in November. I am very proud of mine."  
—Mrs. T. S. Cafferty, Washington County, Florida.





Shape of Freiherr von Marschall—Most Beautifully Formed Red Buds

pointed buds, very double; clear pink. Strong grower with beautiful foliage. One of the best roses in our collection and we strongly recommend it. It is our choice of all the pink roses; hardy in all parts of the South; vigorous, and for long life, freedom of bloom and large size of buds and flowers it has no equal.

**Minnie Francis** A pink Tea Rose with orange color at the base of petals. Buds are long and pointed; open flowers showy; a strong and exceedingly vigorous grower.

**Bon Silene** This is a salmon-rose Tea Rose, marked with carmine; highly scented. Valuable for its buds, which are large and of fine form and color. Very strong and robust in the Lower South and bears profusely the year round. It is an old favorite and still very popular.

**Duchesse de Brabant** The petals of this pink Tea Rose are deeper colored on the outer surface; buds and flowers globular; very free bloomer; vigorous and excellent for planting in beds, as the bushes when in bloom are very showy. An old-fashioned garden rose of great merit. We have seen splendid specimens of this variety as high as a man's head, 45 feet in circumference and literally loaded with hundreds of beautiful salmon-pink flowers.

**Henry M. Stanley** Pale pink Tea Rose, edged and mottled deep rose color, with a lovely shade of salmon on reverse side of petals. Large and double; will please you.

**Pink Killarney** Identical with White Killarney except in color, which is a uniform pink with beautiful pointed buds. This famous Tea Rose is very desirable and a valuable one. You will do well to plant it this fall.

**Marian Brunell** This is a new China Tea Rose, originating as a sport from Reine Marie Henriette, on the grounds of Mr. F. H. Brunell, Magnolia Springs, Alabama, and named for his daughter. Petals silvery pink on inner surface, deeper pink on outer surface; vigorous climber; holds its foliage well. A fine variety.

**Anne de Diesbach** A bright, clear pink Hybrid Perpetual Rose with large petals, delicately veined. Flowers large and very double. It is a vigorous grower and produces its beautiful flowers in abundance. Sweet-scented and a mighty good variety.

**Her Majesty** A Hybrid Perpetual Rose in a beautiful shade of pink; large well-formed flowers; sweet scented and very double. A vigorous grower, producing very fine flowers on long straight stems.

**Paul Neyron** Strong and vigorous Hybrid Perpetual Rose with full-double pink flowers. This variety is the largest flowered Rose grown, often measuring 6 inches across. A very desirable variety for the admirers of extra large Roses.

## RED ROSES

**Freiherr von Marschall** This strong-growing Tea Rose has beautiful pointed buds and flowers, varying in color from clear red to pink; an exquisite rose. It is one of the grandest roses in our collection and should be planted in every rose garden. With this ever-blooming and free-growing rose you can be proud of your garden, no matter how small. See illustration above.

**Papa Gontier** One of the older Tea varieties but the prince of roses for the production of long crimson rosy buds of exquisite beauty. Foliage also is entirely distinct, being a rich, bronze green. Outer petals red, inner ones pink. A free-flowering rose of great merit, with beautifully formed buds and flowers. We have grown this variety for years and it is splendidly adapted to the entire South.

**Reine Marie Henriette** (CLIMBING ROSE) This Climbing Tea Rose is a pure shade of cherry red, which does not fade or shade off into undesirable tints; large double and beautifully formed; somewhat fragrant. This is one of the finest red climbing roses in existence and we strongly recommend it as it is a favorite porch or pillar climbing rose. What it lacks in quantity of bloom is more than made up for in quality.

**Climbing Wootten** Climbing Hybrid Tea Rose; very large, rather open flowers, beautifully formed; color bright magenta-red, passing to crimson, richly shaded. A free bloomer, strong grower and a beautiful rose. It gives excellent satisfaction, both in growth and flowers.

## PINK ROSES

### Madame Jules Grolez

(PINK KAISERIN AUGUSTA VICTORIA) This Tea Rose is particularly fine; deep pink in the center, shading to lighter pink on the outer petals; margins of petals recurved, giving them a pointed appearance. A good grower and a profuse bloomer; it has no superior in color. See the upper illustration on page 53.

**Madame Lombard** Pink Tea Rose, is darker on outer petals and outer surface of petals are shaded deeper pink; very vigorous and a good bloomer. A satisfactory and desirable rose which will yield a profusion of its flowers all summer. We recommend it most highly.

### Pink Mamon Cochet

A free-blooming Tea Rose, identical with White Mamon Cochet except in color (see illustration on page 53). Has large, deep roses in our collection and we strongly



Madame Francisca Kruger—Fine Yellow Rose



**Duke of Edinburgh** Dark, velvety pink Hybrid Perpetual Rose, with inner surface of petals lighter in color. The flowers are of medium size, very handsome and fragrant; a standard rose.

**Marshall P. Wilder** The flowers of this Hybrid Perpetual variety are very large, perfectly double and of good substance. Color is bright cherry-red, shading to crimson. The plant is a clean, healthy grower.

**Agrippina** This is a crimson Bengal Rose; a profuse bloomer; strong and healthy grower. It is a very fine rose for bedding.

**Louis Philippe** This Bengal variety is of rich, velvety crimson color, while not so valuable for bouquets as some varieties, it is the most showy and satisfactory dark red rose we have for gardens and grounds. It makes a large, vigorous bush, and there is scarcely a time during the entire year when it is not covered with bright red flowers.

## Yellow and Salmon Roses

**Madame Francisca Kruger** A strong, vigorous Tea Rose; a constant bloomer; especially desirable for early spring and late fall flowers; flowers of large size, copper yellow, shaded pink on outer petals. This variety is one of the easiest to grow and you will get quick results in the way of size of bush and abundance of large, deep bloom. See illustration on page 54.

**Safrano** Tea Rose with a delicate and beautiful tint of salmon, which is always bright and clear and does not fade or shade off into dull and undesirable tints. One of the most exquisitely colored roses and exceedingly beautiful in the bud. In the lower South it makes a strong, vigorous bush and bears an abundance of flowers at all seasons. It is one of the best roses for the South. A hed of well-grown Safranos in full bloom is a wonderful sight. An old favorite and always good; easy to grow and one of the freest bloomers.

**Etoile de Lyon** A deep yellow Tea Rose with fine buds and large double flowers. It blooms profusely and is a hardy, strong grower; most distinguished and desirable yellow bush rose. It is considered the only perfectly hardy, ever-blooming yellow rose. Size and shape resembles Perle de Jardins, but is much stronger, somewhat more double and a deeper shade of golden yellow.

**Chromatella** (CLIMBING ROSE) This Climbing Noisette is lemon-yellow with long pointed buds; very vigorous and free-blooming. A rose of the Marechal Niel class of great popularity in Florida and Gulf Coast sections. It is also known as "Cloth of Gold."

**Climbing Perle des Jardins** This Climbing Tea variety is a profuse bloomer, with deep yellow, well-formed buds and flowers—a wonderful rose. It is a stronger grower than Marechal Niel and by many regarded as a more satisfactory one. For many years our growers tried to grow that fine yellow rose, Perle des Jardins, and practically failed. The climbing variety, however, will suit you.

**Solfaterre** (CLIMBING ROSE) This Climbing Tea Rose is clear, sulphur-yellow; large and double. Foliage and character of growth very similar to Marechal Niel. A splendid climber and profuse and constant bloomer; the flowers do not blight, wilt or fade in the hot midsummer sun, like many of the other good varieties. With proper pruning, it makes a splendid bush rose. Satisfactory yellow bush roses are scarce in the Lower South, and Solfaterre, properly pruned, is one of the best.

## Cherokee Roses

The White Cherokee Rose (*Rosa lavigata*), introduced into the Southern States from Japan many years ago, is an object of beauty and delight wherever seen. Its glossy, bright green foliage makes it attractive at all times, and its springtime wealth of large, single, white flowers with deep yellow stamens makes a picture never to be forgotten, though seen but once. It is common in some parts of the South, climbing high into trees or over walls, buildings and fences, entirely at home, growing luxuriantly wherever planted. Recently two other varieties, the equal of the white in beauty and vigorous growth, have been introduced, one pink, the other red, and we are particularly pleased to be able to offer these to our Rose-loving customers. They are a valuable addition to our list of varieties.

**White Cherokee** A high-climbing rose, with slender, green, prickly branches; leaves usually three-parted, bright, shining, evergreen; flowers large, white, with numerous deep yellow stamens, giving a bright yellow center, showy. A very handsome variety of climbing rose, valuable not only for its flowers which appear in spring, but for its bright, evergreen foliage. Splendid for covering trellises or walls and low buildings.

**Pink Cherokee** A charming, fragrant, single, rosy pink variety of the Cherokee type. It is a strong-growing climber, with a profusion of flowers in spring, and continues to produce flowers for two months.

**Ramona (Red Cherokee)** A new climbing rose, with flowers varying in color from brilliant red to very deep pink, free-flowering and very handsome; a noteworthy addition to our list of varieties.



Climbing Roses on a Southern Home

## VINES

To add to the beauty of the home and its surroundings, vines of different kinds are unsurpassed. If many bare, unsightly walls were covered by them, they would become things of beauty, for vines have the power to soften lines and cover up imperfections. They give an appearance of age to a building and always make a house home-like.

**PRICES ON VINES:** Medium plants, 25 cents each; \$2.00 for 10. Strong plants, 35 cents each; \$3.00 for 10. Extra strong plants, 50 cents each; \$4.00 for 10.

**JAPAN IVY**—A beautiful, rapid-growing vine, with three-lobed or three-parted, dark, glossy green leaves. A very beautiful vine, especially adapted for covering brick and stone walls. We use it for covering our brick warehouses and it does exceedingly well.

**JASMINUM GRACILLIMUM**—An evergreen vine or scrambling shrub, with beautiful green foliage and showy white, star-shaped flowers. Quite hardy and a satisfactory vine.

**RHYNOSPERMUM**—Leaves are rounded, rather small, thick, shiny; small white star-shaped flowers are very fragrant and produced freely. A very desirable vine; hardy and evergreen.

**VIRGINIA CREEPER**—A hardy, rapid-growing, clinging vine; leaves deciduous, dark green, five-parted, gorgeously colored in fall—a splendid vine for walls, porches and arbors.

**WISTARIA**—Magnificent, strong-growing, woody vines, hardy throughout the United States. Leaves deciduous; the flowers are borne in large, pointed clusters when or before the leaves appear in the spring. We have the Purple (flowered) Wistaria and White Wistaria. Please say which color you want when ordering.

**YELLOW JESSAMINE**—A slender, rapid-growing, evergreen vine. Flowers yellow, fragrant, produced in profusion during the spring months.

**HONEYSUCKLE**—Rapid-growing vines with handsome sweet-scented flowers. They make a dense covering, especially adapted for porches, trellises and for hiding unsightly places. We have two sorts. **Trumpet Honeysuckle** has flowers scarlet on the outside and yellow inside. **White Honeysuckle** has white flowers, changing to yellow. Please say which you want when ordering.

**OTHER VINES**—Bougainvillea, with its wonderful mass of purple flowers does well in Florida. Bignonia has beautiful trumpet-shaped flowers; in ordering say whether you want radicans (orange), speciosa (purple), or venusta (reddish orange flowers.) Allamanda Hendersonii is a strong-growing evergreen vine with golden yellow trumpet flowers; tender, and adapted to south Florida.



# Dutch and French Bulbs for Fall Planting



Hastings' Dutch Hyacinth

**Dutch Hyacinths** The Dutch Hyacinths are very popular and in early spring a bed of them presents a showy and beautiful sight long before other flowers appear. For pot culture (single bulbs in a four-inch pot) they are superb and last for two or three weeks. You will make no mistake, if you are a lover of flowers, in planting a few Dutch Hyacinths this fall.

**Single Dutch Hyacinths** First size bulbs, purchaser's selection of colors. Pure White, Rose Pink, Light Blue, Dark Blue, Dark Red and Yellow. Price, postpaid, each, 6 cents; dozen, 60 cents; \$4.00 per 100 by express, not prepaid.

**Double Dutch Hyacinths** First size bulbs, purchaser's selection of colors. Pure White, Rose Pink, Light Blue, Dark Blue, Dark Red and Yellow. Price, postpaid, each, 6 cents; 60 cents dozen, \$4.25 per 100 by express, not prepaid.

**NARCISSUS GRANDIFLORA** Also known as Paper White Narcissus. One of the most popular and easiest grown of all bulbous plants. Good for open ground planting, for pot culture during winter in the house, or can be grown in water as shown in the illustration at the bottom of this page. Our bulbs are of the largest size, imported direct from the South of France. Price, 5 cents each; ½ dozen, 25 cents; dozen, 45 cents; postpaid. Not prepaid, by express, \$1.75 per 100.

**WHITE ROMAN HYACINTHS** Very popular, owing to their delicacy and fragrance. Easily grown indoors in pots or planted in the open ground. Bulbs of largest size, strong and healthy. By mail, postpaid, 6c each; 60c dozen. By express, not prepaid, \$4.00 per 100.

## SINGLE AND DOUBLE TULIPS

For the northern half of Georgia, Alabama, Louisiana, Mississippi, Texas, all of Oklahoma and Arkansas and the higher lands of the Carolinas, tulips will be found very desirable. In the southern half of the states named, also Florida, they are seldom found satisfactory. Tulips make the most brilliant and gorgeous display on the lawn of any of the spring flowering bulbs. Nothing will attract greater attention than beds of these in full bloom.

**Single CARDINAL'S HAT—** Fine, bright red, single; 3 cents each; 25 cents per dozen; \$1.50 per 100. If by mail, postpaid, 4 cents each; 30 cents per dozen; \$1.75 per 100.

**CHRYSOLORA** — Large, pure yellow, single; 3 cents each; 25 cents per dozen; \$1.50 per 100. If by mail, postpaid, 4 cents each; 30 cents per dozen; \$2.00 per 100.

**L'IMMACULEE** — Large, pure white, single; 3 cents each; 20 cents per dozen; \$1.25 per 100. If by mail, postpaid, 4 cents each; 25 cents per dozen; \$1.50 per 100.

**DUCHESS OF PARMA**—Large, orange red, single; 3 cents each; 20 cents per dozen; \$1.25 per 100. If by mail, postpaid, 4 cents each; 25 cents per dozen; \$1.50 per 100.

**COTTAGE MAID** — Beautiful Rose, shaded with white, a very attractive variety; 3 cents each; 20 cents per dozen; \$1.25 per 100. If by mail, postpaid, 4 cents each; 25 cents per dozen; \$1.50 per 100.

**MIXED SINGLE**—All shades and colors of single tulips. This will make a gorgeous display of

If by mail, postpaid, 25 cents per dozen; \$1.25 per 100.

**Double DUKE OF YORK**—Very double; carmine rose; edged broadly with white, suffused rose, showy and extra fine; 3 cents each; 20 cents per dozen; \$1.25 per 100. If by mail, postpaid, 4 cents each; 25 cents per dozen; \$1.50 per 100.

**LA CANDEUR**—Large, double, pure white. Fine for cemetery bedding; 3 cents each; 25c per dozen; \$1.50 per 100. If by mail, postpaid, 4c each; 30c per dozen; \$1.75 per 100.

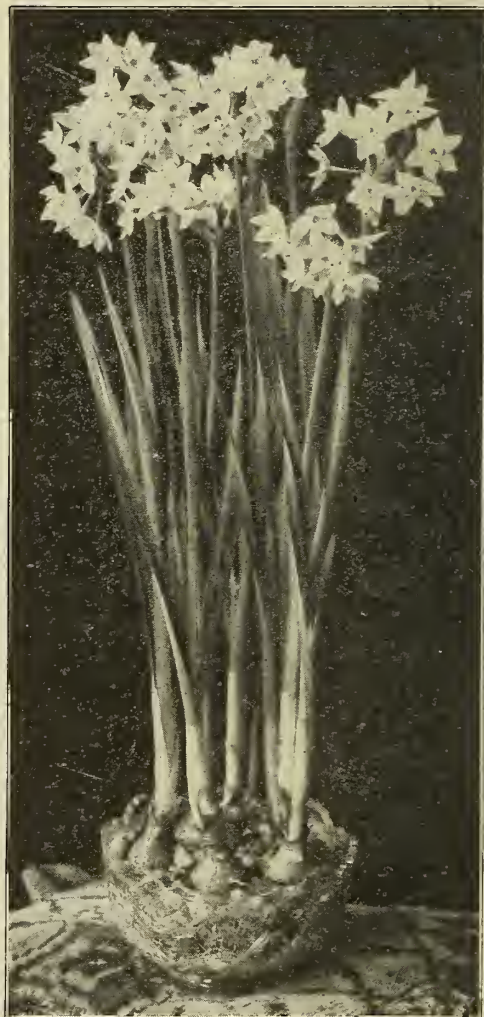
**GLORIA SOLIS** — A grand double tulip; deep crimson, with broad golden yellow margin; very large and showy; 3 cents each; 25 cents per dozen; \$1.50 per 100. If by mail, postpaid, 4 cents each; 30 cents per dozen; \$1.75 per 100.

**Freesias** Extra large sized bulbs, 20 cents per dozen; postpaid; mammoth size, 30 cents per dozen.

## FLORISTS' QUALITY BULBS

Every bulb sold by us is what is termed in the bulb trade as "Florists' Quality," which is a recognized higher quality, higher priced line of bulbs than what is generally known in the trade as "Seedsmen's Quality." The usual "Seedmen's Quality" is grown to sell at lower prices. We handle "Florists' Quality" only, and if you buy from us you get the best in bulbs as in everything else.

Ruralist Press, Inc. Atlanta, Georgia.



Narcissus Grandiflora—Paper White



# OATS, RYE, WHEAT, ALFALFA

Rape, Barley, Crimson Clover and all the other Clovers and Grasses are money-saving crops. which should be planted in the fall by every farmer in the South who wants to get ahead and be independent.

What does it profit a man to grow a fine crop of 12 or even 15-cent cotton, when to do it he has to impoverish his land as well as spend all or nearly all his cotton dollars for grain, hay and fertilizer?

For nearly fifty years the South has absolutely been drained regularly of the billions of dollars that have come into it in payment for cotton; been drained of this fabulous sum to pay for food and grain products that should have been grown on the South's own acres. This is what keeps the South poor as a section; keeps the States composing it poor; keeps the individual cotton grower poor when he ought to be the wealthiest farmer on the face of the earth.

Let's look this matter square in the face. It's a fact that the farmer in the South who grows enough grain and hay to see him through the year, is the exception. The farmer who has grain and hay enough to see him through and a surplus to sell in town has been almost unknown.

We sweat and toil all through the long summers to grow cotton. Suppose we do grow it and sell it for a good price. Where does that cotton money go? Largely to States like Illinois, Iowa, Indiana and others, for grain, hay and meat, yet with good seed of good varieties, intelligent cultivation and fertilizing Georgia and other Cotton States need ask no odds of those States farther north in grain and hay production. The time to begin stopping this financial drain is now. Begin by planting grain crops, clover crops, winter forage and cover crops this fall on your farm.

## LET US FIGURE ON YOUR WANTS

In addition to sending you seeds that will increase the profits of your farms, we can often save you money in the cost price, as these farm, clover and grass seeds change price frequently.

This sheet, which is known as our "Special Quotation Sheet," has a distinct place in our system of business, and a great many thousands of our customers make use of it every year. This sheet is more largely for your benefit than ours, and we want you to use it this season. It is for the use of truck gardeners buying vegetable seeds in large quantities and for the buyer of farm seeds who wants to know exactly what those seeds will cost delivered at his station.

There are three things you actually want to know in seed buying. First, and most important, is that the seed quality is right; second, what the cost of the seed is in Atlanta; third, just what the freight or express charges will be to your station. If seed comes from Hastings', you know the quality is right. On the other two points it is very easy. All you have to do is to write down the name and quantity of the kinds you want on the other side of this sheet, tear it out and mail to us. We will quote you the best price we can make you, estimate the weight, figure out the freight or express charges and send it back to you by return mail. You will then know exactly what the seed will cost you delivered at your station.

The H. G. Hastings Company is the only seed firm in this country that maintains a

## SPECIAL EXPRESS AND FREIGHT RATE DEPARTMENT

This special department is maintained entirely for your benefit. It is the business of this department to figure out correct freight and express rates for your benefit, and if you order seed from us after a rate has been made, this department stands right behind those rates and makes the railroad or express company refund to you any overcharge if they should attempt to overcharge you. Do you know of any other seed firm that stands back of their customers in this way? We believe that every seed buyer ought to know exactly what seed is going to cost him delivered. We want to do business with everyone on a satisfactory basis and we know of no better way than to quote you none but the very highest quality of seed and then tell you what it's going to cost you from Atlanta to your station. We believe it to be good business policy to co-operate with you in every way; first, by producing for you the highest grade of seed; second, selling it to you at a fair price; third, protecting you from overcharges, made either intentionally or by mistake by the transportation companies.

You may find some of these articles priced lower by other houses than in our catalogue. We want you to remember one thing, and that is that there is no set standard of seed quality in the world, and if you have been offered a low price you can be sure that the quality is as low as the price, and low quality seeds never made any man a good crop.

## Do Not Use This For Family Garden Lists

Please notice that this sheet is not to be used for asking special quotations on family garden orders, such as seeds in packets or ounces, pints or quarts, or special collections. Prices on packets, ounces, etc., are distinctly stated (these prices including postage paid by us) in the catalogue, together with special premium offers of extra seed. With this offer standing open to every seed buyer, we can not and will not make "Special Quotations" on family garden lists.

One last word: Make up your list and send it to us so that we can make you a delivered price. Asking for a Special Quotation puts you under no obligation to buy unless you want to. We have just the right seed and we believe that Hastings' Seeds on your farm will pay both you and us, and this quotation sheet will help us to get together. Use it now.



# Hastings' Special Quotation Sheet

Please Do Not Write In This Space

H. G. HASTINGS CO., Atlanta, Ga.

Gentlemen: I would like to have you name me your lowest price on the list of seed I give you below. Please quote your best prices, and also let me know whether in your opinion the seed should be sent by Freight or Express, and also about what the cost of delivery will be. It is distinctly understood that in asking for this special quotation I am under no obligation to purchase same and that this is entirely for my own information as to prices and Freight or Express rates.

PLEASE FILL OUT IN PLAIN WRITING THE BLANK SPACES BELOW

Name _____	I am on the _____ Railroad
P. O. _____	My Express Office is _____
County _____	The Name of My Nearest Freight Station is _____
R. F. D. No. _____ State _____	

QUANTITY	VARIETY	Leave This Space Blank	
(WRITE THE NUMBER OF BUSHELS OR POUNDS HERE)			

FILL OUT THIS SHEET WITH THE LIST YOU WANT PRICES ON, AND MAIL TO US; WE WILL MAKE YOU RIGHT PRICES.

TEAR OFF ALONG THIS LINE





1 Papa Gontier. 2 Madame Jules Grolez. 3 Louis Philippe. 4 Freiherr von Marschall. 5 Safrano. 6 Frau Karl Druschki. 7 White Maman Cochet. 8 Kaiserin Augusta Victoria. 9 Pink Maman Cochet. 10 Duchesse de Brabant. 11 Paul Neyron. 12 Madame Lambard.

## 12 SUPERB GRAFTED ROSES, \$2, Prepaid

**A Time-Tried Selection of Free-Blooming Bush Roses for the Southern States**

Our friends may be surprised that we have changed to grafted Roses. After looking up our records for several fall seasons we find that practically all orders for large open ground-grown Roses for fall-planting come from Florida and the Lower Gulf Coast section, where sandy, or sandy clay, soils are the rule.

Many of the best Roses, when grown on their own roots, do not give good results on these light soils of the Lower South. For this reason, and with a view to the greater satisfaction of our customers, we offer this fall Roses grafted on extra strong-growing stocks that grow with greatest of vigor on these light soils and at the same time do equally well on the heavier clay soils of the Middle South.

Our 1916 Fall Collection consists of one plant each of Duchesse de Brabant, Frau Karl Druschki, Freiherr von Marschall, Louis Philippe, Madame Jules Grolez, Paul Neyron, White Maman

Cochet, Madame Lambard, Pink Maman Cochet, Safrano, Papa Gontier, and Kaiserin Augusta Victoria for \$2 prepaid.

These are all very free bloomers, and splendidly adapted to the South. Planted out any time between November 1 and January 1, they will start growth immediately and bloom during the following spring. Full descriptions of these 12 varieties, as well as the other varieties we can supply, will be found in the Rose section in the back part of this catalogue. These plants are grown in open ground, and are large healthy plants, but cannot be shipped until growth is stopped by frost, usually between October 15 and November 1. Orders can be sent in at any time, and plants will be shipped either by parcel post or prepaid express as early as it is safe to dig and ship. This price of \$2 for the above collection includes delivery to any post office in the United States.

**H. G. HASTINGS CO., Seedsmen, Atlanta, Georgia**

SEP 13 1916



**H.G.HASTINGS CO.**  
**ATLANTA, GEORGIA**

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**HASTINGS' BIG 7  
TURNIP COLLECTION**  
**7 OUNCES**  
**7 VARIETIES**  
**FOR 25 CENTS**  
**POSTPAID**

SEVEN TOP

EXTRA EARLY  
WHITE EGG

PURPLE OR  
RED TOP GLOBE

YELLOW OR  
AMBER GLOBE

HASTINGS' IMPROVED  
AMERICAN RUTABAGA

EARLY  
WHITE  
FLAT DUTCH

EARLY  
RED OR  
PURPLE TOP